Lam Soon (Thailand) Public Company Limited and its subsidiaries Review report and interim financial statements For the three-month and six-month periods ended 30 June 2013

### Independent Auditor's Report on Review of Interim Financial Information

To the Shareholders of Lam Soon (Thailand) Public Company Limited

I have reviewed the accompanying consolidated statement of financial position of Lam Soon (Thailand) Public Company Limited and its subsidiaries as at 30 June 2013, the related consolidated statements of comprehensive income for the three-month and six-month periods ended 30 June 2013, the related consolidated statements of changes in shareholders' equity and cash flows for the six-month period then ended, as well as the condensed notes to the consolidated financial statements. I have also reviewed the separate financial information of Lam Soon (Thailand) Public Company Limited for the same periods. Management is responsible for the preparation and presentation of this interim financial information in accordance with Thai Accounting Standard 34 Interim Financial Reporting. My responsibility is to express a conclusion on this interim financial information based on my review.

# Scope of review

I conducted my review in accordance with Thai Standard on Review Engagements 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Thai Standards on Auditing and consequently does not enable me to obtain assurance that I would become aware of all significant matters that might be identified in an audit. Accordingly, I do not express an audit opinion.

#### Conclusion

Based on my review, nothing has come to my attention that causes me to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with Thai Accounting Standard 34 Interim Financial Reporting.

**Emphasis of matter** 

I draw attention to Note 3 to the financial statements regarding the change in accounting policy as

a result of the adoption of Thai Accounting Standard 12 Income Taxes. My conclusion is not

qualified in respect of this matter.

Other matter

The consolidated statement of financial position of Lam Soon (Thailand) Public Company Limited

and its subsidiaries, and the separate statement of financial position of Lam Soon (Thailand)

Public Company Limited as at 31 December 2012 (before restatement) were audited by another

auditor of our firm who expressed an unqualified opinion on those statements, under his report

dated 22 February 2013. The consolidated statements of comprehensive income for the three-

month and six-month periods ended 30 June 2012, the consolidated statements of changes in

shareholders' equity and cash flows for the six-month period then ended of Lam Soon (Thailand)

Public Company Limited and its subsidiaries, and the separate financial statements of Lam Soon

(Thailand) Public Company Limited for the same periods (before restatement) were also reviewed

by the aforementioned auditor who concluded, under his report dated 10 August 2012, that

nothing had come to his attention that caused him to believe that the interim financial information

was not prepared, in all material respects, in accordance with Thai Accounting Standard 34

Interim Financial Reporting.

Kamontip Lertwitworatep

Certified Public Accountant (Thailand) No. 4377

Ernst & Young Office Limited

Bangkok: 9 August 2013

2

#### Statement of financial position

As at 30 June 2013

(Unit: Thousand Baht)

		Conso	lidated financial state	ments	Sep	arate financial stateme	ents
		As at	As at	As at	As at	As at	As at
	Note .	30 June 2013	31 December 2012	1 January 2012	30 June 2013	31 December 2012	1 January 2012
		(Unaudited	(Audited)		(Unaudited	(Audited)	
		but reviewed)	(Restated)		but reviewed)	(Restated)	
Assets							
Current assets							
Cash and cash equivalents	5	438,026	259,266	508,343	151,194	54,862	220,122
Trade and other receivables	4, 6	746,009	901,753	1,070,064	655,067	822,071	987,829
Short-term loans to related parties	4	-	-	-	-	-	-
Inventories	7	1,378,840	1,566,558	1,599,361	628,884	775,711	1,031,793
Other current assets		46,856	57,582	57,091	18,386	18,048	20,963
Total current assets		2,609,731	2,785,159	3,234,859	1,453,531	1,670,692	2,260,707
Non-current assets							
Investments in subsidiaries	8		-	-	1,312,491	1,312,491	1,312,479
Investment in associated company	9		-	-		-	-
Other long-term investments		927	1,011	809	927	1,011	809
Investment properties	10	52,114	52,487	53,238	10,816	11,658	13,357
Property, plant and equipment	11	1,839,165	1,865,231	1,875,950	617,839	639,101	698,074
Cost of forest land rights and							
cost of palm plantation	12	255,283	264,913	291,054	254	260	272
Goodwill		196,376	196,376	196,376		-	-
Intangible assets	13	13,193	14,353	16,112	2,291	2,693	3,093
Deferred tax assets	3	39,216	36,198	41,116	13,683	11,454	18,739
Other non-current assets		3,698	2,028	2,619	1,582	517	454
Total non-current assets		2,399,972	2,432,597	2,477,274	1,959,883	1,979,185	2,047,277
Total assets		5,009,703	5,217,756	5,712,133	3,413,414	3,649,877	4,307,984

Statement of financial position (continued)

As at 30 June 2013

(Unit: Thousand Baht)

		Conso	lidated financial state	ments	Sep	arate financial stateme	ents
		As at	As at	As at	As at	As at	As at
	Note	30 June 2013	31 December 2012	1 January 2012	30 June 2013	31 December 2012	1 January 2012
		(Unaudited	(Audited)		(Unaudited	(Audited)	
		but reviewed)	(Restated)		but reviewed)	(Restated)	
Liabilities and shareholders' equi	ty						
Current liabilities							
Short-term loans from							
financial institutions	14	1,411,723	1,688,974	2,200,011	370,000	600,000	1,415,000
Trade and other payables	4, 15	327,869	317,492	438,561	333,159	393,875	460,208
Short-term loan from related party	4	50,000	50,000	50,000		-	-
Current portion of liabilities under							
finance lease agreements			135	1,037		-	567
Current portion of long-term loans	17	50,980	67,880	68,080	35,000	40,000	40,000
Income tax payable		72,740	51,113	65,941	33,250	10,913	-
Other current liabilities	16	133,163	182,955	176,594	90,088	112,536	116,046
Total current liabilities		2,046,475	2,358,549	3,000,224	861,497	1,157,324	2,031,821
Non-current liabilities							
Liabilities under finance lease agree	ements						
- net of current portion			-	135		-	-
Long-term loans - net of							
current portion	17		17,140	85,020		15,000	55,000
Provision for land rental charge		20,468	20,468	20,468	-	-	-
Provision for long-term							
employee benefits	18	90,306	71,788	56,984	54,952	43,887	43,358
Total non-current liabilities		110,774	109,396	162,607	54,952	58,887	98,358
Total liabilities	_	2,157,249	2,467,945	3,162,831	916,449	1,216,211	2,130,179

#### Statement of financial position (continued)

As at 30 June 2013

(Unit: Thousand Baht)

	Conso	lidated financial state	ments	Sep	Separate financial statements			
	As at	As at	As at	As at	As at	As at		
	30 June 2013	31 December 2012	1 January 2012	30 June 2013	31 December 2012	1 January 2012		
	(Unaudited	(Audited)		(Unaudited	(Audited)			
	but reviewed)	(Restated)		but reviewed)	(Restated)			
Shareholders' equity								
Share capital								
Registered								
820,000,000 ordinary shares								
of Baht 1 each	820,000	820,000	820,000	820,000	820,000	820,000		
Issued and fully paid-up								
820,000,000 ordinary shares								
of Baht 1 each	820,000	820,000	820,000	820,000	820,000	820,000		
Paid-in capital								
Share premium	241,970	241,970	241,970	241,970	241,970	241,970		
Premium on treasury stock	5,269	5,269	5,269	5,269	5,269	5,269		
Retained earnings								
Appropriated - statutory reserve	103,071	103,071	103,071	82,000	82,000	82,000		
Unappropriated	1,345,479	1,259,630	1,049,529	1,348,200	1,284,833	1,029,133		
Other components of								
shareholders' equity	511	579	418	(474)	(406)	(567)		
Equity attributable to owners								
of the Company	2,516,300	2,430,519	2,220,257	2,496,965	2,433,666	2,177,805		
Non-controlling interests								
of the subsidiaries	336,154	319,292	329,045	-				
Total shareholders' equity	2,852,454	2,749,811	2,549,302	2,496,965	2,433,666	2,177,805		
Total liabilities and shareholders' equity	5,009,703	5,217,756	5,712,133	3,413,414	3,649,877	4,307,984		

Directors

#### Statement of comprehensive income

#### For the three-month period ended 30 June 2013

(Unit: Thousand Baht except earnings per share expressed in Baht)

	Note .	Consolidated finar	ncial statements	Separate financi	Separate financial statements		
		2013	2012	<u>2013</u>	2012		
			(Restated)		(Restated)		
Profit or loss:							
Revenues							
Sales		1,697,301	1,912,607	1,372,609	1,600,593		
Dividend income		171	84	68,186	113,442		
Other income		30,969	21,812	30,898	27,252		
Total revenues		1,728,441	1,934,503	1,471,693	1,741,287		
Expenses							
Cost of sales		1,378,474	1,625,413	1,211,809	1,522,355		
Selling expenses		143,122	135,014	86,440	84,375		
Administrative expenses		47,292	49,360	28,568	31,956		
Total expenses		1,568,888	1,809,787	1,326,817	1,638,686		
Profit before finance cost and							
income tax expenses		159,553	124,716	144,876	102,601		
Finance cost		(13,562)	(19,101)	(3,675)	(10,202)		
Profit before income tax expenses		145,991	105,615	141,201	92,399		
Income tax expenses	19	(30,704)	(29,152)	(17,037)	1,232		
Profit for the period		115,287	76,463	124,164	93,631		
Other comprehensive income:							
Loss on changes in value of							
available-for-sale investments		(100)	(13)	(100)	(13)		
Income tax effect on changes in value of							
available-for-sale investments	19	20	3	20	3		
Other comprehensive income for the period		(80)	(10)	(80)	(10)		
Total comprehensive income for the period	:	115,207	76,453	124,084	93,621		

#### Statement of comprehensive income (continued)

#### For the three-month period ended 30 June 2013

(Unit: Thousand Baht except earnings per share expressed in Baht)

	Note	Consolidated fina	ncial statements	Separate financial statements		
		<u>2013</u>	2012	2013	2012	
			(Restated)		(Restated)	
Profit attributable to:						
Profit of equity holders of the Company		96,148	44,761	124,164	93,631	
Profit of non-controlling interests of the						
subsidiaries		19,139	31,702			
		115,287	76,463			
Total comprehensive income attributable to:						
Profit of equity holders of the Company		96,068	44,751	124,084	93,621	
Profit of non-controlling interests of the						
subsidiaries		19,139	31,702			
		115,207	76,453			
Basic earnings per share	20					
Profit attributable to equity holders						
of the Company (Baht)		0.12	0.05	0.15	0.11	

#### Statement of comprehensive income (continued)

For the six-month period ended 30 June 2013

(Unit: Thousand Baht except earnings per share expressed in Baht)

	<u>Note</u>	Consolidated final	ncial statements	Separate financial statements		
		2013	2012	2013	2012	
			(Restated)		(Restated)	
Profit or loss:						
Revenues						
Sales		3,501,066	3,803,044	2,889,486	3,218,640	
Dividend income		175	84	68,190	113,442	
Other income		66,869	41,907	59,366	56,795	
Total revenues		3,568,110	3,845,035	3,017,042	3,388,877	
Expenses						
Cost of sales		2,793,730	3,156,122	2,520,498	2,995,872	
Selling expenses		279,071	269,447	167,581	168,120	
Administrative expenses		99,858	100,051	62,083	63,865	
Total expenses		3,172,659	3,525,620	2,750,162	3,227,857	
Profit before finance cost and						
income tax expenses		395,451	319,415	266,880	161,020	
Finance cost	,	(28,524)	(39,581)	(8,516)	(22,154)	
Profit before income tax expenses		366,927	279,834	258,364	138,866	
Income tax expenses	19	(71,057)	(55,254)	(31,037)	2,154	
Profit for the period		295,870	224,580	227,327	141,020	
Other comprehensive income:						
Gain (loss) on changes in value of						
available-for-sale investments		(84)	56	(84)	56	
Income tax effect on changes in value of						
available-for-sale investments	19	16	(11)	16	(11)	
Other comprehensive income for the period		(68)	45	(68)	45	
Total comprehensive income for the period		295,802	224,625	227,259	141,065	

#### Statement of comprehensive income (continued)

#### For the six-month period ended 30 June 2013

(Unit: Thousand Baht except earnings per share expressed in Baht)

	Note	Consolidated fina	ancial statements	Separate financial statements		
		2013	2012	2013	2012	
			(Restated)		(Restated)	
Profit attributable to:						
Profit of equity holders of the Company		249,809	163,405	227,327	141,020	
Profit of non-controlling interests of the						
subsidiaries		46,061	61,175			
		295,870	224,580			
Total comprehensive income attributable to:						
Profit of equity holders of the Company		249,741	163,450	227,259	141,065	
Profit of non-controlling interests of the						
subsidiaries		46,061	61,175			
		295,802	224,625			
Basic earnings per share	20					
Profit attributable to equity holders						
of the parent (Baht)		0.30	0.20	0.28	0.17	

#### Statement of cash flows

#### For the six-month period ended 30 June 2013

(Unit: Thousand Baht)

	Consolidated financ	ial statements	Separate financial	statements
	<u>2013</u>	2012	<u>2013</u>	<u>2012</u>
Cash flows from operating activities				
Profit before tax	366,927	279,834	258,364	138,866
Adjustments to reconcile profit before tax				
to net cash provided by (paid from)				
operating activities				
Depreciation and amortisation	127,904	122,867	43,130	43,154
Increase in allowance for doubtful accounts	469	125	-	-
Increase (decrease) in allowance for diminution				
in inventory value	745	1,604	-	(1,545)
Gain on disposals of property, plant and equipment	(7,699)	(411)	(2,565)	(88)
Loss on write off of cost of palm plantation	-	7	-	-
Unrealised loss (gain) on exchange	427	(128)	128	8
Reserve for long-term employee benefits	20,170	20,330	11,947	12,318
Dividend income from subsidiary	-	-	(68,015)	(113,358)
Dividend income from other companies	(175)	(84)	(175)	(84)
Interest expenses	27,267	37,367	7,667	20,738
Income from operating activities before				
changes in operating assets and liabilities	536,035	461,511	250,481	100,009
Decrease (increase) in operating assets				
Trade and other receivables	156,067	116,714	166,840	124,830
Inventories	189,058	97,739	146,827	290,559
Other current assets	11,721	902	1,069	8,414
Other non-current assets	(1,670)	976	(1,065)	(239)
Increase (decrease) in operating liabilities				
Trade and other payables	12,103	(79,481)	(61,780)	(139,016)
Other current liabilities	(49,800)	24,042	(22,153)	(10,453)
Cash paid for long-term employee benefits	(1,652)	-	(882)	
Cash from operating activities	851,862	622,403	479,337	374,104
Cash paid for interest expenses	(27,381)	(36,840)	(7,922)	(20,813)
Cash paid for corporate income tax	(53,851)	(68,035)	(12,320)	(967)
Net cash from operating activities	770,630	517,528	459,095	352,324

#### Statement of cash flows (continued)

For the six-month period ended 30 June 2013

(Unit: Thousand Baht)

	Consolidated finance	ial statements	Separate financial	statements
	<u>2013</u>	2012	<u>2013</u>	2012
Cash flows from investing activities				
Acquisition of investment in subsidiary from				
non-controlling interest	-	(12)	-	(12)
Dividend received from subsidiary	-	-	68,015	113,358
Dividend received from other companies	175	84	175	84
Acquisitions of property, plant and equipment	(87,600)	(105,629)	(19,520)	(12,152)
Increase in cost of palm plantation	(7,148)	(3,195)	-	-
Proceeds from disposals of property,				
plant and equipment	8,054	485	2,567	121
Increase in intangible assets	(232)	(597)		(434)
Net cash from (used in) investing activities	(86,751)	(108,864)	51,237	100,965
Cash flows from financing activities				
Decrease in bank overdrafts and short-term loans				
from financial institutions	(277,745)	(424,530)	(230,000)	(525,000)
Repayment of liabilities under				
finance lease agreements	(135)	(905)	-	(567)
Repayment of long-term loans	(34,040)	(34,040)	(20,000)	(20,000)
Dividend paid	(193,199)	(114,078)	(164,000)	(65,439)
Net cash used in financing activities	(505,119)	(573,553)	(414,000)	(611,006)
Net increase (decrease) in cash and				
cash equivalents	178,760	(164,889)	96,332	(157,717)
Cash and cash equivalents at beginning				
of the period	259,266	508,343	54,862	220,122
Cash and cash equivalents at end				
of the period	438,026	343,454	151,194	62,405
Supplementary disclosures of cash flows information				
Non-cash transactions				
Acquisitions of property, plant and equipment that				
have not been paid	9,267	34,516	2,685	1,996
Transferred nursery to inventory account	2,085	2,519	-	-

Saud and paid up   Share premium or permium or permium or permium or permium or paid up paid up premium or permium or p						Cons	solidated financial	statements			
			Equity attributable to owners of the Company								
Sauda and paid up   Share paid up   Share apariling   Share apar							Other compor	ents of shareho	olders' equity		
Susued and paid up premium on premium on paid up premium on premium on paid up							Other	Other			
							comprehensive	changes			
Issued and paid up paid up paid up paid up premium on treasury stock statutory reserve Unappropriated investments in subsidiary equi paid up premium on paid up paid up premium on paid up paid up premium on paid up paid up paid up premium on paid up paid up paid up paid up paid up premium on paid up							income	by the owners	_		
Saude and paid up   Share premium or paid up   Share paid up   Share paid up   Premium or p							Deficit				
Paid up   Share   Premium on   Appropriated   Appropriated   Appropriated   Investments   Investme							on changes	Surplus from	Total oth		
Share capital   Premium   Treasury Stock   Statutory reserve   Unappropriated   Investments   In subsidiary   equitable   eq		Issued and			Retained	earnings	in value of	change in	componen		
Balance as at 1 January 2012 - as previously reported 820,000 241,970 5,269 103,071 1,010,014 (709) 985  Cumulative effect of the change in accounting policies due to the adoption of income taxes (Note 3) 39,515 142  Balance as at 1 January 2012 - as restated 820,000 241,970 5,269 103,071 1,049,529 (567) 985  Total comprehensive income for the period (restated) 163,405 45  Reversal of prior year dividend 3,199  Dividend paid (Note 22) (65,599)  Acquisition of investment in subsidiary from non-controlling interest		paid up	Share	Premium on	Appropriated -		available-for-sale	shareholding	sharehold		
- as previously reported 820,000 241,970 5,269 103,071 1,010,014 (709) 985  Cumulative effect of the change in accounting policies due to the adoption of income taxes (Note 3) 39,515 142 39,515 142 39,515 142		share capital	premium	treasury stock	statutory reserve	Unappropriated	investments	in subsidiary	equity		
Cumulative effect of the change in accounting policies due to the adoption of income taxes (Note 3) 39,515 142 39,515 142 39,515 142 39,515 142 39,515 142	Balance as at 1 January 2012										
accounting policies due to the adoption of income taxes (Note 3)  39,515  142 39,515  Balance as at 1 January 2012 - as restated  820,000  241,970  5,269  103,071  1,049,529  (567)  985  Total comprehensive income for the period (restated)  Reversal of prior year dividend  163,405  Acquisition of investment in subsidiary from non-controlling interest  Decrease in minority interests from dividend payment in subsidiary	- as previously reported	820,000	241,970	5,269	103,071	1,010,014	(709)	985	2		
adoption of income taxes (Note 3)  39,515  Balance as at 1 January 2012  - as restated  820,000  241,970  5,269  103,071  1,049,529  (567)  985  Total comprehensive income for the period (restated)  Reversal of prior year dividend  163,405  Acquisition of investment in subsidiary from non-controlling interest	Cumulative effect of the change in										
Balance as at 1 January 2012 - as restated 820,000 241,970 5,269 103,071 1,049,529 (567) 985  Total comprehensive income for the period (restated) 163,405 45 -  Reversal of prior year dividend 3,199  Dividend paid (Note 22) (65,599)  Acquisition of investment in subsidiary from non-controlling interest  Decrease in minority interests from dividend payment in subsidiary	accounting policies due to the										
- as restated 820,000 241,970 5,269 103,071 1,049,529 (567) 985  Total comprehensive income for the period (restated) 163,405 45  Reversal of prior year dividend 3,199  Dividend paid (Note 22) (65,599)  Acquisition of investment in subsidiary from non-controlling interest  Decrease in minority interests from dividend payment in subsidiary	adoption of income taxes (Note 3)					39,515	142		1		
Total comprehensive income for the period (restated)  Reversal of prior year dividend  163,405 45 -  Reversal of prior year dividend  3,199  Dividend paid (Note 22)  (65,599)   Acquisition of investment in subsidiary from non-controlling interest   Decrease in minority interests from dividend payment in subsidiary   dividend payment in subsidiary	Balance as at 1 January 2012										
for the period (restated) 163,405 45 - Reversal of prior year dividend 3,199	- as restated	820,000	241,970	5,269	103,071	1,049,529	(567)	985	4		
Reversal of prior year dividend       -       -       -       3,199       -       -         Dividend paid (Note 22)       -       -       -       (65,599)       -       -         Acquisition of investment in subsidiary       -	Total comprehensive income										
Dividend paid (Note 22)       -       -       -       -       (65,599)       -       -       -         Acquisition of investment in subsidiary from non-controlling interest       -	for the period (restated)	-	-	-	-	163,405	45	-			
Acquisition of investment in subsidiary         from non-controlling interest       -	Reversal of prior year dividend	-	-	-	-	3,199	-	-			
from non-controlling interest	Dividend paid (Note 22)	-	-	-	-	(65,599)	-	-			
Decrease in minority interests from  dividend payment in subsidiary	Acquisition of investment in subsidiary										
dividend payment in subsidiary	from non-controlling interest	-	-	-	-	-	-	-			
	Decrease in minority interests from										
Balance as at 30 June 2012 820.000 241.970 5.269 103.071 1.150.534 (522) 985	dividend payment in subsidiary										
	Balance as at 30 June 2012	820,000	241,970	5,269	103,071	1,150,534	(522)	985			

				Consolidated financial statements							
				Equity attri	butable to owne	rs of the Company					
						Other compor	ents of shareho	Iders' equity			
						Other	Other				
						comprehensive	changes				
						income	by the owners	_			
						Deficit					
						on changes	Surplus from	Total oth			
	Issued and			Retained	earnings	in value of	change in	componen			
	paid up	Share	Premium on	Appropriated -		available-for-sale	shareholding	sharehold			
	share capital	premium	treasury stock	statutory reserve	Unappropriated	investments	in subsidiary	equity			
Balance as at 1 January 2013	820,000	241,970	5,269	103,071	1,225,397	(508)	985	4			
- as previously reported											
Cumulative effect of the change in											
accounting policies due to the											
adoption of income taxes (Note 3)		-			34,233	102					
Balance as at 1 January 2013											
- as restated	820,000	241,970	5,269	103,071	1,259,630	(406)	985	Ę			
Total comprehensive income											
for the period	-	-	-		249,809	(68)	-				
Reversal of prior year dividend	-	-			40	-	-				
Dividend paid (Note 22)	-	-	-	-	(164,000)	-	-				
Decrease in minority interests from											
dividend payment in subsidiary		-									
Balance as at 30 June 2013	820,000	241,970	5,269	103,071	1,345,479	(474)	985				

Lam Soon (Thailand) Public Company Limited and its subsidiaries Statement of changes in shareholders' equity (continued) For the six-month period ended 30 June 2013

Issued and Retained earnings  paid up Premium on Appropriated - ava	Separate financial statements	Separate financial stateme	
Salance as at 1 January 2012 - as previously reported   Salance as at 1 January 2012 - as previously reported   Salance as at 3 January 2012 - as previously reported   Salance as at 3 January 2012 - as previously reported   Salance as at 3 January 2012 - as previously reported   Salance as at 3 January 2012 - as restated   Salance as at 3 January 2012 - as restated   Salance as at 3 January 2012 - as restated   Salance as at 3 January 2012 - as restated   Salance as at 3 January 2012 - as restated   Salance as at 3 January 2012 - as restated   Salance as at 3 January 2012 - as restated   Salance as at 3 January 2012 - as restated   Salance as at 3 January 2012 - as restated   Salance as at 3 January 2013 - as previously reported   Salance as at 3	·	·	Othe
Salance as at 1 January 2012 - as previously reported   Salance as at 1 January 2012 - as previously reported   Salance as at 3 January 2012 - as previously reported   Salance as at 3 January 2012 - as previously reported   Salance as at 3 January 2012 - as previously reported   Salance as at 3 January 2012 - as restated   Salance as at 3 January 2012 - as restated   Salance as at 3 January 2012 - as restated   Salance as at 3 January 2012 - as restated   Salance as at 3 January 2012 - as restated   Salance as at 3 January 2012 - as restated   Salance as at 3 January 2012 - as restated   Salance as at 3 January 2012 - as restated   Salance as at 3 January 2012 - as restated   Salance as at 3 January 2013 - as previously reported   Salance as at 3			sha
Same capital paid up	Ot!		Other compre
Same capital paid up			incom
Same capital paid up	-		Defici
Paid up			on chang
Balance as at 1 January 2012 - as previously reported         820,000         241,970         5,269         82,000         1,010,536           Cumulative effect of the change in accounting policies due to the adoption of income taxes (Note 3)         — — — — — — — — — — — — — — — — — — —	andRetained earnings	Issued andRetained earnings	in value
Balance as at 1 January 2012 - as previously reported         820,000         241,970         5,269         82,000         1,010,536           Cumulative effect of the change in accounting policies due to the adoption of income taxes (Note 3)         -         -         -         -         -         -         -         18,597           Balance as at 1 January 2012 - as restated         820,000         241,970         5,269         82,000         1,029,133           Total comprehensive income for the period (restated)         -         -         -         -         -         141,020           Reversal of prior year dividend         -         -         -         -         -         -         3,199           Dividend paid (Note 22)         -         -         -         -         -         -         65,599)           Balance as at 30 June 2012         820,000         241,970         5,269         82,000         1,273,481           Cumulative effect of the change in accounting policies due to the adoption of income taxes (Note 3)         -         -         -         -         -         -         11,352           Balance as at 1 January 2013 - as restated         820,000         241,970         5,269         82,000         1,284,833	μp Premium on Appropriated - ε	paid up Premium on Appropriated -	available-fo
Cumulative effect of the change in accounting policies         due to the adoption of income taxes (Note 3)       -       -       -       -       -       18,597         Balance as at 1 January 2012 - as restated       820,000       241,970       5,269       82,000       1,029,133         Total comprehensive income for the period (restated)       -       -       -       -       141,020         Reversal of prior year dividend       -       -       -       -       -       3,199         Dividend paid (Note 22)       -       -       -       -       -       665,599)         Balance as at 30 June 2012       820,000       241,970       5,269       82,000       1,107,753         Balance as at 1 January 2013 - as previously reported       820,000       241,970       5,269       82,000       1,273,481         Cumulative effect of the change in accounting policies         due to the adoption of income taxes (Note 3)       -       -       -       -       -       11,352         Balance as at 1 January 2013 - as restated       820,000       241,970       5,269       82,000       1,284,833	pital Share premium treasury stock statutory reserve Unappropriated	share capital Share premium treasury stock statutory reserve Unappropri	investme
due to the adoption of income taxes (Note 3)       -       -       -       -       -       18,597         Balance as at 1 January 2012 - as restated       820,000       241,970       5,269       82,000       1,029,133         Total comprehensive income for the period (restated)       -       -       -       -       -       141,020         Reversal of prior year dividend       -       -       -       -       -       3,199         Dividend paid (Note 22)       -       -       -       -       -       -       (65,599)         Balance as at 30 June 2012       820,000       241,970       5,269       82,000       1,107,753         Balance as at 1 January 2013 - as previously reported       820,000       241,970       5,269       82,000       1,273,481         Cumulative effect of the change in accounting policies due to the adoption of income taxes (Note 3)       -       -       -       -       -       11,352         Balance as at 1 January 2013 - as restated       820,000       241,970       5,269       82,000       1,284,833	0,000 241,970 5,269 82,000 1,010,536	820,000 241,970 5,269 82,000 1,010	
Balance as at 1 January 2012 - as restated       820,000       241,970       5,269       82,000       1,029,133         Total comprehensive income for the period (restated)       -       -       -       -       141,020         Reversal of prior year dividend       -       -       -       -       -       3,199         Dividend paid (Note 22)       -       -       -       -       -       (65,599)         Balance as at 30 June 2012       820,000       241,970       5,269       82,000       1,107,753         Balance as at 1 January 2013 - as previously reported       820,000       241,970       5,269       82,000       1,273,481         Cumulative effect of the change in accounting policies       -       -       -       -       -       11,352         Balance as at 1 January 2013 - as restated       820,000       241,970       5,269       82,000       1,284,833			
Total comprehensive income for the period (restated)  Reversal of prior year dividend  Dividend paid (Note 22)  Balance as at 30 June 2012  Balance as at 1 January 2013 - as previously reported  Example 1 January 2013 - as previously reported  Balance as at 1 January 2013 - as previously reported  Balance as at 1 January 2013 - as previously reported  Balance as at 1 January 2013 - as previously reported  Balance as at 1 January 2013 - as previously reported  Balance as at 1 January 2013 - as previously reported  Balance as at 1 January 2013 - as previously reported  Balance as at 1 January 2013 - as previously reported  Balance as at 1 January 2013 - as previously reported  Balance as at 1 January 2013 - as previously reported  Balance as at 1 January 2013 - as previously reported  Balance as at 1 January 2013 - as previously reported  Balance as at 1 January 2013 - as previously reported  Balance as at 1 January 2013 - as previously reported  Balance as at 1 January 2013 - as previously reported  Balance as at 1 January 2013 - as previously reported  Balance as at 1 January 2013 - as previously reported	<u>-</u>	<u> </u>	
Reversal of prior year dividend       -       -       -       -       -       3,199         Dividend paid (Note 22)       -       -       -       -       -       -       -       -       (65,599)         Balance as at 30 June 2012       820,000       241,970       5,269       82,000       1,107,753         Balance as at 1 January 2013 - as previously reported       820,000       241,970       5,269       82,000       1,273,481         Cumulative effect of the change in accounting policies due to the adoption of income taxes (Note 3)       -       -       -       -       -       11,352         Balance as at 1 January 2013 - as restated       820,000       241,970       5,269       82,000       1,284,833	0,000 241,970 5,269 82,000 1,029,133	820,000 241,970 5,269 82,000 1,029	
Dividend paid (Note 22)         -         -         -         -         -         (65,599)           Balance as at 30 June 2012         820,000         241,970         5,269         82,000         1,107,753           Balance as at 1 January 2013 - as previously reported         820,000         241,970         5,269         82,000         1,273,481           Cumulative effect of the change in accounting policies due to the adoption of income taxes (Note 3)         -         -         -         -         -         11,352           Balance as at 1 January 2013 - as restated         820,000         241,970         5,269         82,000         1,284,833	141,020	141	
Balance as at 30 June 2012         820,000         241,970         5,269         82,000         1,107,753           Balance as at 1 January 2013 - as previously reported         820,000         241,970         5,269         82,000         1,273,481           Cumulative effect of the change in accounting policies due to the adoption of income taxes (Note 3)         -         -         -         -         -         11,352           Balance as at 1 January 2013 - as restated         820,000         241,970         5,269         82,000         1,284,833	3,199	3	
Balance as at 1 January 2013 - as previously reported 820,000 241,970 5,269 82,000 1,273,481  Cumulative effect of the change in accounting policies due to the adoption of income taxes (Note 3) 11,352  Balance as at 1 January 2013 - as restated 820,000 241,970 5,269 82,000 1,284,833	(65,599)		
Cumulative effect of the change in accounting policies         due to the adoption of income taxes (Note 3)       -       -       -       -       -       -       11,352         Balance as at 1 January 2013 - as restated       820,000       241,970       5,269       82,000       1,284,833	0,000 241,970 5,269 82,000 1,107,753	820,000 241,970 5,269 82,000 1,107	
Cumulative effect of the change in accounting policies         due to the adoption of income taxes (Note 3)       -       -       -       -       -       -       11,352         Balance as at 1 January 2013 - as restated       820,000       241,970       5,269       82,000       1,284,833			
due to the adoption of income taxes (Note 3)         -         -         -         -         -         1,352           Balance as at 1 January 2013 - as restated         820,000         241,970         5,269         82,000         1,284,833	0,000 241,970 5,269 82,000 1,273,481	820,000 241,970 5,269 82,000 1,273	
Balance as at 1 January 2013 - as restated 820,000 241,970 5,269 82,000 1,284,833			
	<u>-</u> <u>-</u> <u>11,352</u>	<u> </u>	
Total comprehensive income for the period 227,327	0,000 241,970 5,269 82,000 1,284,833	820,000 241,970 5,269 82,000 1,284	
	227,327	227	
Reversal of prior year dividend 40	40		
Dividend paid (Note 22)	<u>-                                      </u>		
Balance as at 30 June 2013         820,000         241,970         5,269         82,000         1,348,200	0,000 241,970 5,269 82,000 1,348,200	820,000 241,970 5,269 82,000 1,348	

Lam Soon (Thailand) Public Company Limited and its subsidiaries
Notes to interim financial statements
For the three-month and six-month periods ended 30 June 2013

#### 1. General information

#### 1.1 Corporate information

Lam Soon (Thailand) Public Company Limited is a public company incorporated and domiciled in Thailand. Its major shareholder is Lam Soon Holding Company Limited, which was incorporated in Thailand. The Company is principally engaged in the manufacture and distribution of palm oil and its registered office address is at 64, Soi Bangna-Trad 25, Bangna, Bangkok.

### 1.2 Basis for the preparation of interim financial statements

These interim financial statements are prepared in accordance with Thai Accounting Standard 34 (revised 2009) "Interim Financial Reporting", with the Company choosing to present condensed interim financial statements. However, the Company has presented the statements of financial position, comprehensive income, changes in shareholders' equity, and cash flows in the same format as that used for the annual financial statements.

The interim financial statements are intended to provide information additional to that included in the latest annual financial statements. Accordingly, they focus on new activities, events and circumstances so as not to duplicate information previously reported. These interim financial statements should therefore be read in conjunction with the latest annual financial statements.

The interim financial statements in Thai language are the official statutory financial statements of the Company. The interim financial statements in English language have been translated from the Thai language financial statements.

#### 1.3 Basis of consolidation

The interim consolidated financial statements include the financial statements of Lam Soon (Thailand) Public Company Limited (herein after called "the Company") and the financial statements of its subsidiaries (herein after called "the subsidiaries"), all of which were incorporated in Thailand, and have been prepared on the same basis as that applied for the consolidated financial statements for the year ended 31 December 2012. There have been no changes in the composition of the group during the current period.

### 1.4 Application of new accounting standards during the period

The Federation of Accounting Professions issued the following accounting standards, financial reporting standard, accounting standard interpretations and accounting treatment guidance, all of which are effective for fiscal years beginning on or after 1 January 2013.

# Accounting standards:

TAS 12 Income Taxes

TAS 20 (revised 2009) Accounting for Government Grants and Disclosure of

Government Assistance

TAS 21 (revised 2009) The Effects of Changes in Foreign Exchange Rates

Financial Reporting Standard:

TFRS 8 Operating Segments

Accounting Standard Interpretations:

TSIC 10 Government Assistance - No Specific Relation to

Operating Activities

TSIC 21 Income Taxes - Recovery of Revalued Non-Depreciable

Assets

TSIC 25 Income Taxes - Changes in the Tax Status of an Entity or

its Shareholders

Accounting Treatment Guidance for Transfers of Financial Assets

These accounting standards, financial reporting standard, accounting standard interpretations and accounting treatment guidance do not have any significant impact on the financial statements, except for the following accounting standard.

#### **TAS 12 Income Taxes**

This accounting standard requires an entity to identify temporary differences between the carrying amount of an asset or liability in the statement of financial position and its tax base and recognise the tax effects as deferred tax assets or liabilities subjecting to certain recognition criteria. The Company and its subsidiaries have changed this accounting policy in this current period and restated the prior year's financial statements, presented as comparative information, as though the Company and its subsidiaries had initially recognised the tax effects as deferred tax assets or liabilities. The cumulative effect of this change in accounting policy has been presented in Note 3 to the financial statements.

#### 1.5 Significant accounting policies

The interim financial statements are prepared using the same accounting policies and methods of computation as were used for the financial statements for the year ended 31 December 2012, except for the change in the accounting policies due to the adoption of TAS 12 Income Taxes as follows:

#### Income tax

Income tax expense represents the sum of corporate income tax currently payable and deferred tax.

#### **Current tax**

Current income tax is provided in the accounts at the amount expected to be paid to the taxation authorities, based on taxable profits determined in accordance with tax legislation.

#### Deferred tax

Deferred income tax is provided on temporary differences between the tax bases of assets and liabilities and their carrying amounts at the end of each reporting period, using the tax rates enacted at the end of the reporting period.

The Company and its subsidiaries recognise deferred tax liabilities for all taxable temporary differences while they recognise deferred tax assets for all deductible temporary differences and tax losses carried forward to the extent that it is probable that future taxable profit will be available against which such deductible temporary differences and tax losses carried forward can be utilised.

At each reporting date, the Company and its subsidiaries review and reduce the carrying amount of deferred tax assets to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised.

The Company and its subsidiaries record deferred tax directly to shareholders' equity if the tax relates to items that are recorded directly to shareholders' equity.

### 2. New accounting standards issued during the period and not yet effective

The Federation of Accounting Professions has issued notifications, which have been published in the Royal Gazette during the current period, mandating the use of financial reporting standard, accounting standard interpretation and financial reporting standard interpretations as follows:

		Effective date
Financial Reportin	g Standard:	
TFRS 4	Insurance Contracts	1 January 2016
Accounting Standa	ard Interpretation:	
TSIC 29	Service Concession Arrangements: Disclosures	1 January 2014
Financial Reportin	g Standard Interpretations:	
TFRIC 1	Changes in Existing Decommissioning,	1 January 2014
	Restoration and Similar Liabilities	
TFRIC 4	Determining whether an Arrangement contains	1 January 2014
	a Lease	
TFRIC 5	Rights to Interests arising from	1 January 2014
	Decommissioning, Restoration and	
	Environmental Rehabilitation Funds	
TFRIC 7	Applying the Restatement Approach under TAS	1 January 2014
	29 Financial Reporting in Hyperinflationary	
	Economies	
TFRIC 10	Interim Financial Reporting and Impairment	1 January 2014
TFRIC 12	Service Concession Arrangements	1 January 2014
TFRIC 13	Customer Loyalty Programmes	1 January 2014

The management of the Company has assessed the effect of the above financial reporting standard, accounting standard interpretation and financial reporting standard interpretations and believes that they are not relevant to the business of the Company, except TFRIC 1, TFRIC 10 and TFRIC 13, for which the management is still evaluating the first-year impact to the financial statements and has yet to reach a conclusion.

# Cumulative effect of the change in accounting policies due to the adoption of new accounting standard

During the current period, the Company and its subsidiaries made the change described in Note 1.5 to the financial statements to its significant accounting policies, as a result of the adoption of TAS 12 Income Taxes. The cumulative effect of the change in the accounting policies has been separately presented in the statements of changes in shareholders' equity.

The amounts of adjustments affecting the statements of financial position and the statements of comprehensive income are summarised below.

·					(Unit: T	nousand Baht)
	Consolid	ated financial st	atements	Separa	ate financial state	
-	As at	As at	As at	As at	As at	As at
	30 June	31 December	1 January	30 June	31 December	1 January
	2013	2012	2012	2013	2012	2012
Statements of financial		2012				
position						
Increase in deferred tax assets	39,216	36,198	41,116	13,683	11,454	18,739
Increase in other components	33,210	30,130	41,110	15,005	11,404	10,733
of shareholders' equity	118	102	142	118	102	142
Increase in unappropriated	110	102	142	110	102	172
retained earnings of the						
Company	37,073	34,233	39,515	13,565	11,352	18,597
Increase in non-controlling	37,073	04,200	55,515	10,000	11,002	10,001
interests of the subsidiaries	2,025	1,863	1,459			
interests of the substituties	2,020	1,000	1,400			
					(Unit: Thou	usand Baht)
	Cor	nsolidated financ	rial statements	Senar	ate financial state	
		the three-month			nree-month perio	
		lune 2013	30 June 2012	30 June :	2013 30 J	une 2012
Statements of comprehensive in	come					
Profit or loss:						
Decrease in income tax expenses		1,420	1,785	1	,018	1,232
Increase in profit attributable to equ	uity					
holders of the Company		1,355	1,684	1	,018	1,232
Increase in profit attributable to non	<b>)</b> -					
controlling interest of the						
subsidiaries		65	101		-	-
Increase in basic earnings per shar	re					
(Baht)		0.002	0.002		0.001	0.001
Other comprehensive income:						
Decrease in income tax effect on						
changes in value of available-for	r-sale					
investments		20	3		20	3

(Unit: Thousand Baht)

			(0	int. Triousaria Bant)	
	Consolidated financial statements		Separate finan	cial statements	
	For the six-mon	th periods ended	For the six-month periods ended		
	30 June 2013	30 June 2012	30 June 2013	30 June 2012	
Statements of comprehensive income					
Profit or loss:					
Decrease in income tax expenses	3,002	3,430	2,213	2,154	
Increase in profit attributable to equity					
holders of the Company	2,840	3,227	2,213	2,154	
Increase in profit attributable to non-					
controlling interest of the					
subsidiaries	162	203	-	-	
Increase in basic earnings per share					
(Baht)	0.003	0.004	0.003	0.003	
Other comprehensive income:					
Decrease (increase) in income tax effect					
on changes in value of available-for-					
sale investments	16	(11)	16	(11)	

# 4. Related party transactions

During the periods, the Company and its subsidiaries had significant business transactions with related parties. Such transactions, which are summarised below, arose in the ordinary course of business and were concluded on commercial terms and based agreed upon between the Company and those related parties.

(Unit. Million Baht)

	For the three-month periods ended 30 June				
	Conso	lidated	Separate		
	financial s	tatements	financial s	statements	Pricing policy
	<u>2013</u>	2012	2013	2012	
Transactions with subsidiaries					
(eliminated from the consolidated					
financial statements)					
Purchase of raw material	-	-	283.7	310.2	Market price on the contract date
Purchase of goods and services	-	-	170.7	184.0	Market price less fixed margin
Sales of goods and services	-	-	0.4	0.4	Market price
Rental income	-	-	0.6	0.5	Market price/Contract price
Selling and administrative	-	-	19.0	20.0	Actual charge
service income					
Transactions with related compani	es				
Sales of goods	— 5.4	6.0	-	-	Price approximates market price
Purchase of goods	0.3	5.9	5.7	-	Selling price less marketing expenses
					and profit margin
Interest expenses	0.4	0.4	-	-	THBFIX + 0.50% per annum
Transactions with jointly controlled	entitv				
Land rental income	0.2	_	_	_	Agreed between the parties
Purchase of oil palm seeds and	0.5	-	_	_	Market price
fresh fruit bunch					,

(Unit: Million Baht)

	For the six-month periods ended 30 June				
	Conso	lidated	Sepa	arate	
	financial s	tatements	financial s	tatements	Pricing policy
	2013	2012	2013	2012	
Transactions with subsidiaries					
(eliminated from the consolidated					
financial statements)					
Purchase of raw material	-	-	585.8	654.6	Market price on the contract date
Purchase of goods and services	-	-	367.2	404.1	Market price less fixed margin
Sales of goods and services	-	-	0.8	8.0	Market price
Rental income	-	-	1.1	1.1	Market price/Contract price
Selling and administrative	-	-	35.6	41.5	Actual charge
service income					
Transactions with related compani	es				
Sales of goods	10.3	8.9	-	-	Price approximates market price
Purchase of goods	3.4	12.1	5.7	-	Selling price less marketing expenses
					and profit margin
Interest expenses	8.0	8.0	-	-	THBFIX + 0.50% per annum
Transactions with jointly controlled	<i>entity</i>				
Land rental income	0.3	-	-	-	Agreed between the parties
Purchase of oil palm seeds and	0.7	8.0	-	-	Market price
fresh fruit bunch					

The balances of accounts as at 30 June 2013 and 31 December 2012 between the Company and the related parties are detailed as follows:

			(Unit: <sup>-</sup>	Thousand Baht)	
	Consc	olidated	Separate		
	financial	statements	financial	statements	
	30 June	31 December	30 June	31 December	
	2013	2012	2013	2012	
Trade and other receivables - related parties	(Note 6)				
Subsidiary	-	-	17,845	18,547	
Associated companies	452	452	-	-	
Related companies (related by common					
shareholders)	24,372	23,935	3	17	
Total trade and other receivables - related					
parties	24,824	24,387	17,848	18,564	
Less: Allowance for doubtful accounts	(20,780)	(20,780)		<u> </u>	
Total trade accounts receivable - related					
parties, net	4,044	3,607	17,848	18,564	

1	Th	nit:	Th	noi	ısa	nd	Ra	ht)
٠,	v	HL.		ıυι	ısa	пu	Da	111,

	Consolidated		Separate	
	financial	statements	financial	statements
	30 June	31 December	30 June	31 December
	2013	2012	2013	2012
Short-term loans to related parties				
Associated companies	40,286	40,286	-	-
Related companies (related by common				
shareholders)	5,325	5,325		
Total short-term loans to related parties	45,611	45,611	-	-
Less: Allowance for doubtful accounts	(45,611)	(45,611)		
Total short-term loans to related parties,				
net			-	
Trade and other payables - related parties (N	ote 15)			
Subsidiary	-	-	188,319	204,558
Related companies (related by common				
shareholders)	322	8,567	725	839
Total trade and other payables - related				
parties	322	8,567	189,044	205,397
Short-term loan from related party				
Related company (related by common				
shareholders)	50,000	50,000		
Total short-term loan from related party	50,000	50,000		

As at 30 June 2013 and 31 December 2012, the balance of short-term loans between the Company and the related party and the movements are as follows:

(Unit: Thousand Baht)

		Consolidated financial statements				
		Balance as at		Balance as at		
		31 December	Increase/	30 June		
Company's name	Related by	2012	(decrease)	2013		
Lam Soon Holding	Related company by					
Co., Ltd.	common shareholders	50,000		50,000		
Total		50,000		50,000		

### Short-term loans to related parties

Short-term loans to associated and related companies of subsidiary carry interest at a rate of 7% per annum and are repayable on demand. Recognition of interest on these loans as income on an accrual basis has ceased from the date the Central Bankruptcy Court accepted the bankruptcy suits which the subsidiary brought against the associated and related companies. Currently, this case is in state of the Legal Execution Department.

### Short-term loan from related party

Short-term loan from related company of subsidiary carries interest at a rate of THBFIX + 0.5% per annum and is repayable on demand.

### Selling and administrative service income

On 7 November 2011, the Company and Universal Food Public Company Limited ("UFC"), a subsidiary, entered into a memorandum related to the agency agreement (dated 27 February 2006) whereby both parties agreed to change the terms and conditions on dealer compensation to comply with the general practice in the industry. In addition, the Company and UFC had on 29 December 2011 agreed to extend the agreement for another 5 years, starting from 1 January 2012 and expiring on 31 December 2016.

### Directors and management's benefits

During the three-month and six-month periods ended 30 June 2013, the Company and its subsidiaries have short-term employee benefits, post-employment benefits and other long-term benefits payable to their directors and management totaling Baht 33.0 million and Baht 68.5 million, respectively (2012: Baht 31.0 million and Baht 64.3 million, respectively) and for the Company totaling Baht 17.3 million and Baht 38.8 million, respectively (2012: Baht 20.5 million and Baht 41.0 million, respectively).

# 5. Cash and cash equivalents

As at 30 June 2013 and 31 December 2012, cash and cash equivalents consist of the followings:

			(Unit:	Thousand Baht)	
	Consc	olidated	Separate		
	financial	statements	financial	statements	
	30 June	31 December	30 June	31 December	
	2013	2012	2013	2012	
Cash	2,780	1,644	1,865	825	
Bank deposits	385,260	147,676	149,329	54,037	
Investment in Bank of Thailand Bond	49,986	109,946	-		
Total	438,026	259,266	151,194	54,862	

As at 30 June 2013, bank deposits in savings account, fixed deposits and investment in Bank of Thailand Bond carried interest between 0.10 and 2.70 percent per annum (31 December 2012: between 0.10 and 2.72 percent per annum).

### 6. Trade and other receivables

			(Unit: T	housand Baht)
	Conso	lidated	Sepa	arate
	financial s	tatements	financial s	tatements
	30 June	31 December	30 June	31 December
	2013	2012	2013	2012
Trade receivables - related parties				
Aged on the basis of due dates				
Not yet due	4,031	3,594	-	-
Past due				
3 - 6 months	-	1	-	-
6 - 12 months	1	12	-	-
Over 12 months	464	452		
Total	4,496	4,059	-	-
Less: Allowance for doubtful accounts	(452)	(452)		
Total trade receivables - related				
parties, net	4,044	3,607		

(Unit: Thousand Baht)

			(Onit. 1	nousand banty
	Conso	lidated	Sepa	arate
	financial s	tatements	financial s	tatements
	30 June	31 December	30 June	31 December
	2013	2012	2013	2012
Trade receivables - unrelated parties				
Aged on the basis of due dates				
Post dated cheques receivable	52,665	51,174	50,451	51,174
Cheque returned	13,525	12,839	8,562	7,876
Not yet due	567,817	729,343	511,878	681,796
Past due				
Up to 3 months	108,068	107,636	73,900	70,371
3 - 6 months	1,081	8,474	126	147
6 - 12 months	11,768	478	239	355
Over 12 months	19,830	19,618	2,892	2,617
Total	774,754	929,562	648,048	814,336
Less: Allowance for doubtful accounts	(34,343)	(34,306)	(10,829)	(10,829)
Total trade receivables - unrelated				
parties, net	740,411	895,256	637,219	803,507
Total trade receivables - net	744,455	898,863	637,219	803,507
Other receivables				
Other receivables - related parties	_	_	4,868	4,370
Other receivables - unrelated parties	46	1,113	-,,,,,,	-
Accrued income - related parties	-	-	12,980	14,194
Accrued income - unrelated parties	980	1,006	-	_
Advances - related parties	20,328	20,328	-	_
Advances - unrelated parties	528	771	_	_
Total	21,882	23,218	17,848	18,564
Less: Allowance for doubtful accounts	(20,328)	(20,328)	-	-
Total other receivables - net	1,554	2,890	17,848	18,564
Total trade and other receivables - net	746,009	901,753	655,067	822,071
	7.40,003			

# 7. Reduction of inventory to net realisable value

Movements in the reduction of inventory to net realisable value account during the six-month period ended 30 June 2013 are summarised below.

0	d Separate
Consolidate	'
financial	financial
statements	statements
<b>Balance as at 31 December 2012</b> 12,452	119
The reduction of inventory value recorded	
during the period 745	
Balance as at 30 June 2013 13,197	119

#### 8. Investments in subsidiaries

Details of investments in subsidiaries as presented in the separate financial statements are as follows:

							(Unit: Th	ousand Baht)
							Dividend re	eceived for
			Share	holding			the six-mo	nth period
Company's name	Paid-up s	hare capital	perce	entage	C	ost	ended 3	30 June
	30	31	30	31	30	31		
	June	December	June	December	June	December		
	2013	2012	2013	2012	2013	2012	2013	2012
			Percent	Percent				
United Palm Oil Industry								
Public Company Limited	324,050	324,050	69.96	69.96	748,344	748,344	68,015	113,358
Universal Food Public								
Company Limited	525,000	525,000	98.76	98.76	585,243	585,243		_
Total					1,333,587	1,335,587	68,015	113,358
Less: Allowance for								
diminution in value of								
investments					(21,096)	(21,096)		
Total investments in								
subsidiaries - net					1,312,491	1,312,491	68,015	113,358

As at 30 June 2013, the fair value of the investment in United Palm Oil Industry Public Company Limited, calculated based on the latest bid price of the shares on the last trading day of the period as quoted on the Stock Exchange of Thailand and in proportion to the Company's shareholding, was approximately Baht 2,494 million.

# 9. Investment in associated company

	Natur	Nature of Country of Consolidated financial statements						
Company's name	busin	ess ind	corporation	Paid	l-up capital	Shareh	olding per	centage
					31			31
				30	December	30	De	ecember
				June 201	13 2012	June 2	2013	2012
				(Million Ba	ht) (Million Bah	t) (%)		(%)
Union Fresh Co., Ltd.	Dorma	int	Thailand	30	30	40		40
							(Unit: Th	ousand Baht)
		Consolidated financial statements						
			Allowance for Carrying amounts Carrying amoun					g amounts
			diminution in value of based on cost method - based on equit				on equity	
Company's name	Co	ost	invest	ment	net		me	ethod
	30	31	30	31	30	31	30	31
	June	December	June	December	June D	ecember)	June	December
	2013	2012	2013	2012	2013	2012	2013	2012
Union Fresh Co., Ltd.	12,000	12,000	(12,000)	(12,000)		-	-	

# 10. Investment properties

Movements in the investment property account during the six-month period ended 30 June 2013 are summarised below.

		(Unit: Thousand Baht)		
	Consolidated	Separate		
	financial	financial		
	statements	statements		
Balance as at 31 December 2012	52,487	11,658		
Depreciation for the period	(373)	(842)		
Balance as at 30 June 2013	52,114	10,816		

As at 30 June 2013, the allowance for impairment loss on investment properties - land and building of the subsidiary was Baht 9 million (31 December 2012: Baht 9 million).

### 11. Property, plant and equipment

Movements in the property, plant and equipment account during the six-month period ended 30 June 2013 are summarised below.

		(Unit: Thousand Baht)
	Consolidated	Separate
	financial	financial
_	statements	statements
Net book value as at 31 December 2012	1,865,231	639,101
Acquisitions during the period - at cost	84,948	20,620
Disposals during the period - net book		
value at disposal date	(355)	(2)
Depreciation for the period	(111,446)	(41,880)
Interest capitalised to assets	787	
Net book value as at 30 June 2013	1,839,165	617,839

During the three-month and six-month periods ended 30 June 2013, the subsidiary capitalised interest amounting to Baht 0.45 million and Baht 0.8 million, respectively, to the costs of plant enlargement and machinery installation. These borrowing costs arose on loans obtained for general purpose but used in these projects, and were determined based on the weighted average rate of these loans, at 3.24% to 3.55% per annum.

The majority of land and buildings of the subsidiary were mortgaged and pledged with a bank to secure credit facilities granted by bank and letters of guarantees issued by bank.

### 12. Cost of forest land rights and cost of palm plantation

Movements in the cost of forest land rights and cost of palm plantation account during the six-month period ended 30 June 2013 are summarised below.

		(Unit: Thousand Baht)
	Consolidated	Separate
	financial	financial
	statements	statements
Net book value as at 31 December 2012	264,913	260
Acquisitions during the period - at cost	7,148	-
Amortisation for the period	(14,693)	(6)
Transferred to inventory account	(2,085)	
Net book value as at 30 June 2013	255,283	254

# 13. Intangible assets

Movements in the intangible asset account during the six-month period ended 30 June 2013 are summarised below.

(Unit: Thousand Baht)

	Consolidated	Separate
	financial	financial
	statements	statements
Net book value as at 31 December 2012	14,353	2,693
Acquisitions during the period - at cost	232	-
Amortisation for the period	(1,392)	(402)
Net book value as at 30 June 2013	13,193	2,291

### 14. Short-term loans from financial institutions

(Unit: Thousand Baht)

					(	,	
	Intere	est rate	Consc	olidated	Sepa	arate	
	(percent p	(percent per annum)		financial statements		financial statements	
	30	31	30	31	30	31	
	June	December	June	December	June	December	
	2013	2012	2013	2012	2013	2012	
Short-term loans from	2.0 - 3.75	2.0 - 4.0	1,411,723	1,688,974	370,000	600,000	
financial institutions							
Total			1,411,723	1,688,974	370,000	600,000	

There is no collateral on short-term loans from financial institutions of the Company and its subsidiary.

# 15. Trade and other payables

(Unit: Thousand Baht)

	Consc	olidated	Separate		
	financial s	statements	financial statements		
	30 June	31 December	30 June	31 December	
	2013	2012	2013	2012	
Trade payables - related parties	317	7,765	189,022	205,324	
Trade payables - unrelated parties	262,706	238,227	120,104	148,033	
Other payables - related parties	-	748	-	-	
Other payables - unrelated parties	62,389	63,496	22,781	34,753	
Advances received from related parties	5	54	22	73	
Other payables for purchase of					
machineries	2,452	7,202	1,230	5,692	
Total trade and other payables	327,869	317,492	333,159	393,875	

### 16. Other current liabilities

(Unit: Thousand Baht)

	Cons	olidated	Separate		
	financial	statements	statements financial stateme		
	30 June 31 December		30 June	31 December	
	2013	2012	2013	2012	
Accrued dividend	3,465	3,141	597	572	
Accrued expenses	71,176	114,202	41,830	61,594	
Advance income	25,505	22,928	25,505	22,928	
Others	33,017	42,684	22,156	27,442	
Total other current liabilities	133,163	182,955	90,088	112,536	

# 17. Long-term loans

(Unit: Thousand Baht)

Consolidated Separate financial statements financial statemen	
financial statements financial statements	
	its
30 June 31 December 30 June 31 De	ember
2013 2012 2013 2	)12
Long-term loans 50,980 85,020 35,000 5	5,000
Less: Current portion (50,980) (67,880) (35,000) (4	0,000)
Long-term loans - net of current portion 17,140 1	5,000

Movements in the long-term loan account during the six-month period ended 30 June 2013 are summarised below.

(Unit: Thousand Baht)

	Consolidated financial	Separate financial
	statements	statements
Balance as at 31 December 2012	85,020	55,000
Less: Repayments during the period	(34,040)	(20,000)
Balance as at 30 June 2013	50,980	35,000

Long-term loans of the subsidiary are secured by the mortgage of land and buildings thereon, as discussed in Note 11, and a negative pledge of machinery of the subsidiary.

The loan agreements contain covenants that, among other things, require the Company and its subsidiary to maintain such as dividend payments, the proportion of shareholding of the major shareholders and the maintenance of certain financial ratios.

### 18. Provision for long-term employee benefits

(Unit: Thousand Baht)

Consolidated financial statements				
Provision for				
employee	Other long-			
retirement	term employee			
benefit	benefits	Total		
134,633	4,897	139,530		
6,245	203	6,448		
2,370	54	2,424		
(1,652)		(1,652)		
141,596	5,154	146,750		
(54,497)	(1,947)	(56,444)		
87,099	3,207	90,306		
	Provision for employee retirement benefit  134,633 6,245 2,370 (1,652) 141,596 (54,497)	Provision for employee retirement benefit         Other longterm employee benefits           134,633         4,897           6,245         203           2,370         54           (1,652)         -           141,596         5,154           (54,497)         (1,947)		

(Unit: Thousand Baht)

	Separate financial statements				
	Provision for				
	employee	Other long-			
	retirement	term employee			
	benefit	benefits	Total		
Defined benefit obligations at beginning of period	77,808	4,897	82,705		
Current service cost	3,760	203	3,963		
Interest cost	1,451	54	1,505		
Benefits paid during the year	(882)		(882)		
Defined benefit obligations at end of period	82,137	5,154	87,291		
Unrecognised transitional provisions	(30,392)	(1,947)	(32,339)		
Provision for long-term employee					
benefits at end of period	51,745	3,207	54,952		

Long-term employee benefit expenses included in the profit or loss for the three-month and six-month periods ended 30 June 2013 amounted to Baht 10.1 million and Baht 20.2 million, respectively (the Company only: Baht 5.9 million and Baht 11.9 million, respectively).

#### 19. Income tax

Interim corporate income tax was calculated on profit before income tax for the period, using the estimated effective tax rate for the year.

Income tax expenses for the three-month and six-month periods ended 30 June 2013 and 2012 are made up as follows:

(Unit: Thousand Baht)

	For the three-month periods ended 30 June						
	Consoli	dated	Separate				
	financial sta	atements	financial sta	atements			
	<u>2013</u>	2012	<u>2013</u>	2012			
		(Restated)		(Restated)			
Current income tax:							
Interim corporate income tax charge	32,124	30,937	18,055	-			
Deferred tax:							
Relating to origination and reversal of							
temporary differences	(1,420)	(1,785)	(1,018)	(1,232)			
Income tax expenses reported in							
the profit or loss	30,704	29,152	17,037	(1,232)			

(Unit: Thousand Baht)

	For the six-month periods ended 30 June						
	Consol	idated	Sepa	rate			
	financial st	atements	financial st	atements			
	2013	2012	2013	2012			
		(Restated)		(Restated)			
Current income tax:							
Interim corporate income tax charge	74,059	58,684	33,250	-			
Deferred tax:							
Relating to origination and reversal of							
temporary differences	(3,002)	(3,430)	(2,213)	(2,154)			
Income tax expenses reported in							
the profit or loss	71,057	55,254	31,037	(2,154)			

The amounts of income tax relating to each component of other comprehensive income for the three-month and six-month periods ended 30 June 2013 and 2012 are as follows:

(Unit: Thousand Baht)

	For the three-month periods ended 30 June						
	Consol	idated	Separate				
	financial st	atements	financial statements				
	2013	2012	<u>2013</u>	<u>2012</u>			
		(Restated)		(Restated)			
Deferred tax relating to the changes							
in value of available-for-sale							
investments	20	3	20	3			
			(Unit: 1	Thousand Baht)			
	For	the six-month per	iods ended 30 Ju	ne			
	Consol	idated	Sepa	rate			
	financial statements		financial st	atements			
	2013 2012		2013	2012			
		(Restated)		(Restated)			
Deferred tax relating to the changes							

# 20. Earnings per share

investments

in value of available-for-sale

Basic earnings per share is calculated by dividing profit for the period attributable to equity holders of the Company (excluding other comprehensive income) by the weighted average number of ordinary shares in issue during the period.

16

(11)

16

(11)

	For the three-month periods ended 30 June						
	Conso	lidated	Sepa	rate			
_	financial s	tatements	financial st	tatements			
	2013	2012	<u>2013</u>	2012			
		(Restated)		(Restated)			
Profit for the period attributable to							
equity holders of the Company							
(Thousand Baht)	96,148	44,761	124,164	93,631			
Weighted average number of ordinary							
shares (Thousand shares)	820,000	820,000	820,000	820,000			
Basic earnings per share (Baht)	0.12	0.05	0.15	0.11			

For the six-month periods ended 30 June

	Conso	lidated	Separate		
	financial s	tatements	financial st	atements	
	2013	2012	2013	2012	
		(Restated)		(Restated)	
Profit for the period attributable to					
equity holders of the Company					
(Thousand Baht)	249,809	163,405	227,327	141,020	
Weighted average number of ordinary					
shares (Thousand shares)	820,000	820,000	820,000	820,000	
Basic earnings per share (Baht) 0.30		0.20	0.28	0.17	

# 21. Operating segment Information

Operating segment information is reported in a manner consistent with the internal reports that are regularly reviewed by the chief operating decision maker in order to make decisions about the allocation of resources to the segment and assess its performance.

For management purposes, the Company and its subsidiaries are organised into business units based on their products and services, and have two reportable segments which these activities are carried on exclusively in the single geographic area of Thailand as follows:

- (1) manufacture and distribution of palm oil products
- (2) manufacture and distribution of processed fruits and vegetables.

During the periods, there were no material activities pertaining to the generation of electricity from biogases segment and the production and distribution of oil palm seeds segment of the Company and its subsidiary. Accordingly, most of the revenues, profit and assets as reflected in these financial statements pertain to the industry segment and geographic area mentioned above.

The chief operating decision maker monitors the operating results of the business units separately for the purpose of making decisions about resource allocation and assessing performance. Segment performance is measured based on operating profit or loss and on a basis consistent with that used to measure operating profit or loss in the financial statements.

Transfer prices between operating segments are on an arm's length basis in a manner similar to transactions with third parties.

Inter-segment revenues are eliminated on consolidation.

The following tables present revenue and profit information regarding the Company and its subsidiaries' operating segments for the three-month and six-month periods ended 30 June 2013 and 2012.

(Unit: Million Baht)

	Consolidated for the three-month periods ended 30 June									
	Man	Manufacture and distribution								
	Paln	n oil	Processe	ed fruits			Adjustme	nts and		
	prod	ucts	and veg	etables	Total se	gments	elimina	itions	Consolidated	
	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>
Revenue										
External customers	1,406	1,437	291	476	1,697	1,913	-	-	1,697	1,913
Inter-segment	284	310	176	184	460	494	(460)	(494)		
Total revenue	1,690	1,747	467	660	2,157	2,407	(460)	(494)	1,697	1,913
Results										
Segment profit	217	193	94	87	311	280	8	7	319	287
Unallocated income and	expenses	;								
Other income									31	22
Selling expenses									(143)	(135)
Administrative expenses									(47)	(49)
Finance cost									(14)	(19)
Profit before income tax	expenses								146	106
Income tax expenses									(31)	(30)
Profit for the period									115	76

(Unit: Million Baht)

Consolidated	for the	siv month	norinde	ended 30 June	Δ
Consolidated	ioi ille	SIX-IIIUIIIII	Dellous	enueu so sun	=

	Man	ufacture a	nd distribu	tion						
	Palm	n oil	Processe	ed fruits			Adjustme	ents and		
	produ	ucts	and veg	etables	Total se	gments	elimina	ations	ons Consolida	
	<u>2013</u>	<u>2012</u>	<u>2013</u>	2012	<u>2013</u>	2012	<u>2013</u>	2012	<u>2013</u>	<u>2012</u>
Revenue										
External customers	2,772	2,818	729	985	3,501	3,803	-	-	3,501	3,803
Inter-segment	586	655	372	404	958	1,059	(958)	(1,059)		
Total revenue	3,358	3,473	1,101	1,389	4,459	4,862	(958)	(1,059)	3,501	3,803
Results										
Segment profit	541	445	175	195	716	640	(9)	7	707	647
Unallocated income and	expenses									
Other income									67	42
Selling expenses									(279)	(269)
Administrative expenses									(100)	(100)
Finance cost									(28)	(40)
Profit before income tax	expenses								367	280
Income tax expenses									(71)	(55)
Profit for the period									296	225

# 22. Dividend paid

During the six-month periods ended 30 June 2013 and 2012, the Company and its subsidiary had dividend payments as follows:

		Total	Dividend
	Approved by	dividends	per share
		(Million	(Baht)
		Baht)	
The Company			
For the year 2013			
Dividend on 2012 profit	Annual General Meeting of the	164.00	0.20
	shareholders on 26 April 2013		
For the year 2012			
Dividend on 2011 profit	Annual General Meeting of the	65.60	0.08
	shareholders on 27 April 2012		

		Total	Dividend
	Approved by	dividends	per share
		(Million	(Baht)
		Baht)	
Subsidiary			
For the year 2013			
Final dividend on 2012 profit	Annual General Meeting of the	97.21	0.30
	shareholders on 26 April 2013		
For the year 2012			
Final dividend on 2011 profit	Annual General Meeting of the	162.00	0.50
	shareholders on 27 April 2012		

### 23. Commitments and contingent liabilities

As at 30 June 2013, the Company and its subsidiaries had the following outstanding commitments and contingent liabilities.

#### 23.1 Capital commitments

The Company and its subsidiaries had capital commitments relating to the purchase of machineries, equipment, vehicles and construction of buildings amounting to approximately Baht 46.1 million and Euro 0.1 million (the Company only: Baht 3.3 million).

#### 23.2 Long-term service commitments

Under the agreement with a foreign shareholder in relation to the use of trademark in the production and distribution of oil palm seed, the jointly controlled entity of a subsidiary is obliged to pay royalty calculated as a percentage of the net annual sales of the products, as defined in the agreement. The jointly controlled entity and such foreign shareholder are also required to comply with conditions stipulated in the contract.

#### 23.3 Operating lease commitments

As at 30 June 2013, the Company and its subsidiaries had commitments relating to lease and service agreements whereby future payments are required in the following amounts:

	<u>Million Baht</u>
Payable within:	
Up to 1 year	12.5
In over 1 and up to 5 years	2.6

#### 23.4 Guarantees

As at 30 June 2013, there were outstanding bank guarantees of approximately Baht 20.4 million issued by the banks on behalf of the Company and its subsidiaries to guarantee electricity usage and others (the Company only: Baht 10.1 million).

### 23.5 Contingent liabilities

- (1) In January 2006, the Company was sued by the Metropolitan Electricity Authority (MEA) for payment of additional electricity expenses totaling approximately Baht 7.1 million for the 18-month period from 30 June 2002 to 30 November 2003. In October 2005, MEA received Baht 2.9 million from the bank which was guarantor for electricity payment, leaving an outstanding payable amount of Baht 4.2 million. In September 2006, the Civil Court judged that the Company was liable for the electric payment of November 2003 plus interest of approximately Baht 0.5 million to the plaintiff. The Company filed an appeal against the judgment with the Appeal Court. On 16 February 2011, the Appeal Court dismissed this case. However, the Company countersued to recover the guarantee amount from the MEA because the Company did not have any outstanding late electricity payments due to the MEA as per the guarantee issued by the bank, but the claim made was a retrospective claim for additional payments. In October 2006, the Civil Court delivered the judgment ordering the MEA to refund the Baht 2.9 million guarantee plus interest to the Company. In January 2011, the Appeal Court issued a new ruling ordering the MEA to refund Baht 2.5 million to the Company after deducting the electricity fee for the period from 5 to 30 November 2003 of approximately Baht 0.4 million. Currently, the cases are under the consideration of the Supreme Court.
- (2) In 2004, a subsidiary received a letter of invitation from the Agricultural Land Reform Office (ALRO) concerning the issue of land overlapping with ALRO land. On 6 October 2004, the subsidiary attended a fact-finding consultation meeting with the ALRO and handed over various relevant documents for use by ALRO in considering this issue. The result of this matter is not known at this time.

(3) On 11 April 2008, a subsidiary met with the working committee responsible for reviewing practical methods and negotiations for distributing land belonging to holders of large plots in land reform areas to farmers, which had been set up by the Surat Thani Land Reform Commission. The purpose of meeting was to find a practical solution to the land issue arising as a result of the subsidiary holding land amounting to approximately 1,210 rai in designated forest areas and another 276 rai in land reform areas. These land plots represent 3 percent of the total planted area of the subsidiary. The 276 rai in land reform areas represents a large landholding and a holding in excess of the area that can be owned under Section 30 of the Land Reform for Agriculture Act.

On 29 August 2008, the subsidiary entered into a memorandum of negotiation, agreeing to transfer land in land reform areas to the custody of ALRO for development for agricultural use; with the subsidiary signalling its intention to allow ALRO to take approximately 80 rai of land into the land reform program. However, on 17 September 2009, the subsidiary received notice from ALRO to vacate a total of approximately 133 rai of land in land reform areas and demolish all construction thereon, within 30 days from receipt of the notice, since the subsidiary has no land ownership documents. The cost of this land and the net book value of the palm plantation development on such land amounted to approximately Baht 0.2 million. The subsidiary had already set aside full allowance for impairment loss on the cost of these assets in 2009.

At present, the subsidiary is in the process of negotiating with the relevant government agencies concerning the land in designated forest areas.

(4) In 2008, the subsidiaries received notification from the Surat Thani Provincial Office of Natural Resources, ordering it to enter into a memorandum of acknowledgement and consent to comply with the conditions of the Forestry Department regulation concerning permission to exploit National Reserved Forest land B.E. 2548, to lodge an application for permission to gather forest produce in accordance with Section 15 of the National Reserved Forest Act B.E. 2507, and to pay official royalty fees at the rate of 10 percent of the market price of oil palm and forest maintenance fees, at a rate of double the official royalty fees, when harvesting the oil palm crops planted.

On 6 August 2009, the subsidiaries entered into a memorandum of acknowledgement and consent to comply with the conditions stipulated by the Forestry Department. On 18 December 2009, the subsidiaries lodged an application for permission to gather forest produce in a National Reserved Forest. At present, the relevant government agencies are processing the application.

#### 24. Financial instruments

# 24.1 Foreign currency assets and liabilities

The Company's and its subsidiaries' financial assets and liabilities denominated in foreign currencies as at 30 June 2013 are summarised below.

	Financial	Financial	Average exchange rate	
Foreign currency	assets	liabilities	as at 30 June 2013	
	(Million)	(Million)	(Baht per 1 foreign currency unit)	
US dollars	2.8	0.6	31.1271	
Euro	0.1	-	40.6169	

### 24.2 Forward exchange contracts

As at 30 June 2013, the Company and its subsidiaries had outstanding forward exchange contracts, of which details are presented below.

	Contractual exchange rate			
Foreign currency	Sold amount	of sold amount	Maturity date	
	(Million)	(Baht per 1 foreign currency unit)		
US dollars	4.3	28.60 - 31.20	In December 2013	
Euro	0.1	37.95 - 41.20	In June 2014	

As at 30 June 2013, the subsidiary had unrealised loss on forward exchange contracts to present them at fair value totaling Baht 6.5 million.

#### 24.3 Interest rate swap agreement

The subsidiary entered into an interest rate swap agreement with a lender bank covering a period from January 2009 to February 2014, whereby the subsidiary agreed to swap the floating interest rate of THBFIX plus an applicable margin per annum on Baht 140 million loans for a fixed annual interest rate.

As at 30 June 2013, the subsidiary had unrealised loss on interest rate swap agreement to present it at fair value totaling Baht 0.1 million.

# 25. Approval of interim financial statements

These interim financial statements were authorised for issue on 9 August 2013 by the Company's audit committees under authority delegated by the board of directors of the Company.