Lam Soon (Thailand) Public Company Limited and its subsidiaries Report and consolidated financial statements 31 December 2013

### Independent Auditor's Report

To the Shareholders of Lam Soon (Thailand) Public Company Limited

I have audited the accompanying consolidated financial statements of Lam Soon (Thailand) Public Company Limited and its subsidiaries, which comprise the consolidated statement of financial position as at 31 December 2013, and the related consolidated statements of comprehensive income, changes in shareholders' equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, and have also audited the separate financial statements of Lam Soon (Thailand) Public Company Limited for the same period.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Thai Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with Thai Standards on Auditing. Those standards require that I comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

# Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Lam Soon (Thailand) Public Company Limited and its subsidiaries and of Lam Soon (Thailand) Public Company Limited as at 31 December 2013, and their financial performance and cash flows for the year then ended, in accordance with Thai Financial Reporting Standards.

# **Emphasis of matter**

I draw attention to Note 4 to the financial statements regarding the change in accounting policy made due to the adoption of Thai Accounting Standard 12 Income Taxes. The Company has restated the consolidated and separate financial statements for the year ended 31 December 2012, presented herein as comparative information, to reflect the adjustment resulting from such change. The Company has also presented consolidated and separate statements of financial position as at 1 January 2012 as comparative information, using the newly adopted accounting policy for income taxes. My opinion is not qualified in respect of this matter.

Kamontip Lertwitworatep Certified Public Accountant (Thailand) No. 4377

Ernst & Young Office Limited Bangkok: 21 February 2014

#### Statements of financial position

#### As at 31 December 2013

|                                     |             |                  |                         |                       |                  |                         | (Unit: Baht)          |
|-------------------------------------|-------------|------------------|-------------------------|-----------------------|------------------|-------------------------|-----------------------|
|                                     |             | Consc            | lidated financial state | ments                 | Sep              | arate financial stateme | ents                  |
|                                     |             | As at            | As at                   | As at                 | As at            | As at                   | As at                 |
|                                     | <u>Note</u> | 31 December 2013 | 31 December 2012        | <u>1 January 2012</u> | 31 December 2013 | 31 December 2012        | <u>1 January 2012</u> |
|                                     |             |                  | (Restated)              |                       |                  | (Restated)              |                       |
| Assets                              |             |                  |                         |                       |                  |                         |                       |
| Current assets                      |             |                  |                         |                       |                  |                         |                       |
| Cash and cash equivalents           | 8           | 233,723,235      | 259,266,032             | 508,342,952           | 46,880,426       | 54,861,727              | 220,122,139           |
| Trade and other receivables         | 7, 9        | 1,011,552,983    | 901,752,822             | 1,070,063,448         | 929,688,533      | 822,070,831             | 987,828,906           |
| Short-term loans to related parties | 7           | -                | -                       | -                     | -                | -                       | -                     |
| Inventories                         | 10          | 1,103,370,066    | 1,566,557,742           | 1,599,361,285         | 548,842,010      | 775,711,507             | 1,031,792,591         |
| Other current assets                |             | 47,142,150       | 57,582,333              | 57,091,013            | 18,931,219       | 18,048,415              | 20,963,404            |
| Total current assets                |             | 2,395,788,434    | 2,785,158,929           | 3,234,858,698         | 1,544,342,188    | 1,670,692,480           | 2,260,707,040         |
| Non-current assets                  |             |                  |                         |                       |                  |                         |                       |
| Investment in associated company    | 11          | -                | -                       | -                     | -                | -                       | -                     |
| Investments in subsidiaries         | 12          | -                | -                       | -                     | 1,312,490,844    | 1,312,490,844           | 1,312,479,294         |
| Other long-term investments         | 13          | 836,479          | 1,010,847               | 809,037               | 836,479          | 1,010,847               | 809,037               |
| Investment properties               | 14          | 51,735,001       | 52,486,739              | 53,238,477            | 9,959,861        | 11,658,519              | 13,357,177            |
| Property, plant and equipment       | 15          | 2,181,056,593    | 1,865,231,439           | 1,875,949,751         | 607,504,980      | 639,100,585             | 698,073,978           |
| Cost of forest land rights and      |             |                  |                         |                       |                  |                         |                       |
| cost of palm plantation             | 16          | 273,578,527      | 264,912,830             | 291,053,521           | 248,059          | 259,824                 | 271,589               |
| Goodwill                            |             | 196,376,189      | 196,376,189             | 196,376,189           | -                | -                       | -                     |
| Intangible assets                   | 17          | 15,968,798       | 14,353,663              | 16,112,059            | 5,126,205        | 2,693,407               | 3,092,618             |
| Deferred tax assets                 | 27          | 40,794,409       | 39,470,069              | 43,849,183            | 10,670,843       | 11,453,596              | 18,739,218            |
| Other non-current assets            |             | 6,525,330        | 2,028,143               | 2,619,097             | 468,435          | 516,738                 | 454,978               |
| Total non-current assets            |             | 2,766,871,326    | 2,435,869,919           | 2,480,007,314         | 1,947,305,706    | 1,979,184,360           | 2,047,277,889         |
| Total assets                        |             | 5,162,659,760    | 5,221,028,848           | 5,714,866,012         | 3,491,647,894    | 3,649,876,840           | 4,307,984,929         |

#### Statements of financial position (continued)

As at 31 December 2013

|  |             |                  |                          |                       |                  |                               | (Unit: Baht)          |  |  |
|--|-------------|------------------|--------------------------|-----------------------|------------------|-------------------------------|-----------------------|--|--|
|  |             | Conso            | olidated financial state | ments                 | Sep              | Separate financial statements |                       |  |  |
|  |             | As at            | As at                    | As at                 | As at            | As at                         | As at                 |  |  |
|  | <u>Note</u> | 31 December 2013 | 31 December 2012         | <u>1 January 2012</u> | 31 December 2013 | 31 December 2012              | <u>1 January 2012</u> |  |  |
|  |             |                  | (Restated)               |                       |                  | (Restated)                    |                       |  |  |
| Liabilities and shareholders' equity         |             |                  |                          |                       |                  |                               |                       |  |  |
| Current liabilities                          |             |                  |                          |                       |                  |                               |                       |  |  |
| Short-term loans from financial institutions | 18          | 1,240,748,983    | 1,688,974,292            | 2,200,010,880         | 185,000,000      | 600,000,000                   | 1,415,000,000         |  |  |
| Trade and other payables                     | 7, 19       | 401,460,812      | 317,492,574              | 438,561,252           | 472,741,228      | 393,875,131                   | 460,208,217           |  |  |
| Short-term loan from related party           | 7           | 50,000,000       | 50,000,000               | 50,000,000            | -                | -                             | -                     |  |  |
| Current portion of liabilities under         |             |                  |                          |                       |                  |                               |                       |  |  |
| finance lease agreements                     | 21          | -                | 135,105                  | 1,036,638             | -                | -                             | 566,502               |  |  |
| Current portion of long-term loans           | 22          | 117,140,000      | 67,880,000               | 68,080,000            | 15,000,000       | 40,000,000                    | 40,000,000            |  |  |
| Income tax payable                           |             | 33,137,894       | 51,112,852               | 65,941,316            | 16,544,213       | 10,913,161                    | -                     |  |  |
| Other current liabilities                    | 20          | 170,136,806      | 182,954,881              | 176,593,550           | 105,537,604      | 112,536,119                   | 116,046,298           |  |  |
| Total current liabilities                    |             | 2,012,624,495    | 2,358,549,704            | 3,000,223,636         | 794,823,045      | 1,157,324,411                 | 2,031,821,017         |  |  |
| Non-current liabilities                      |             |                  |                          |                       |                  |                               |                       |  |  |
| Liabilities under finance lease agreements   |             |                  |                          |                       |                  |                               |                       |  |  |
| - net of current portion                     | 21          | -                | -                        | 135,105               | -                | -                             | -                     |  |  |
| Long-term loans - net of current portion     | 22          | 200,000,000      | 17,140,000               | 85,020,000            | -                | 15,000,000                    | 55,000,000            |  |  |
| Provision for land rental charge             | 23          | 20,468,000       | 20,468,000               | 20,468,000            | -                | -                             | -                     |  |  |
| Provision for long-term employee benefits    | 24          | 77,735,920       | 71,787,741               | 56,983,875            | 41,842,550       | 43,886,577                    | 43,358,311            |  |  |
| Total non-current liabilities                |             | 298,203,920      | 109,395,741              | 162,606,980           | 41,842,550       | 58,886,577                    | 98,358,311            |  |  |
| Total liabilities                            |             | 2,310,828,415    | 2,467,945,445            | 3,162,830,616         | 836,665,595      | 1,216,210,988                 | 2,130,179,328         |  |  |
|  |             |                  |                          |                       |                  |                               |                       |  |  |

#### Statements of financial position (continued)

As at 31 December 2013

|   |             |                  |                         |                       |                  |                         | (Unit: Baht)          |
|---|-------------|------------------|-------------------------|-----------------------|------------------|-------------------------|-----------------------|
|   |             | Consc            | lidated financial state | ments                 | Sep              | arate financial stateme | ents                  |
|   |             | As at            | As at                   | As at                 | As at            | As at                   | As at                 |
|   | <u>Note</u> | 31 December 2013 | 31 December 2012        | <u>1 January 2012</u> | 31 December 2013 | 31 December 2012        | <u>1 January 2012</u> |
|   |             |                  | (Restated)              |                       |                  | (Restated)              |                       |
| Shareholders' equity                          |             |                  |                         |                       |                  |                         |                       |
| Share capital                                 |             |                  |                         |                       |                  |                         |                       |
| Registered                                    |             |                  |                         |                       |                  |                         |                       |
| 820,000,000 ordinary shares of Baht 1 each    |             | 820,000,000      | 820,000,000             | 820,000,000           | 820,000,000      | 820,000,000             | 820,000,000           |
| Issued and fully paid-up                      |             |                  |                         |                       |                  |                         |                       |
| 820,000,000 ordinary shares of Baht 1 each    |             | 820,000,000      | 820,000,000             | 820,000,000           | 820,000,000      | 820,000,000             | 820,000,000           |
| Paid-in surplus                               |             |                  |                         |                       |                  |                         |                       |
| Share premium                                 |             | 241,970,265      | 241,970,265             | 241,970,265           | 241,970,265      | 241,970,265             | 241,970,265           |
| Premium on treasury stock                     |             | 5,269,100        | 5,269,100               | 5,269,100             | 5,269,100        | 5,269,100               | 5,269,100             |
| Retained earnings                             |             |                  |                         |                       |                  |                         |                       |
| Appropriated - statutory reserve              | 25          | 103,071,298      | 103,071,298             | 103,071,298           | 82,000,000       | 82,000,000              | 82,000,000            |
| Unappropriated                                |             | 1,349,237,654    | 1,262,861,846           | 1,052,228,243         | 1,506,288,490    | 1,284,832,549           | 1,029,133,746         |
| Other components of shareholders' equity      |             | 439,673          | 579,167                 | 417,719               | (545,556)        | (406,062)               | (567,510)             |
| Equity attributable to owners of the Company  |             | 2,519,987,990    | 2,433,751,676           | 2,222,956,625         | 2,654,982,299    | 2,433,665,852           | 2,177,805,601         |
| Non-controlling interests of the subsidiaries |             | 331,843,355      | 319,331,727             | 329,078,771           |                  |                         | -                     |
| Total shareholders' equity                    |             | 2,851,831,345    | 2,753,083,403           | 2,552,035,396         | 2,654,982,299    | 2,433,665,852           | 2,177,805,601         |
| Total liabilities and shareholders' equity    |             | 5,162,659,760    | 5,221,028,848           | 5,714,866,012         | 3,491,647,894    | 3,649,876,840           | 4,307,984,929         |

The accompanying notes are an integral part of the financial statements.

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Directors

#### Statements of comprehensive income

For the year ended 31 December 2013

|  |             |                    |                  |                  | (Unit: Baht)  |
|--|-------------|--------------------|------------------|------------------|---------------|
|  | -           | Consolidated finar | ncial statements | Separate financi | al statements |
|  | <u>Note</u> | <u>2013</u>        | <u>2012</u>      | <u>2013</u>      | <u>2012</u>   |
|  |             |                    | (Restated)       |                  | (Restated)    |
| Profit or loss:                          |             |                    |                  |                  |               |
| Revenues                                 |             |                    |                  |                  |               |
| Sales                                    |             | 7,243,414,725      | 7,612,229,539    | 5,859,338,205    | 6,383,852,900 |
| Dividend income                          | 12          | 182,268            | 116,581          | 113,539,823      | 249,503,202   |
| Other income                             | 7           | 99,412,141         | 127,999,725      | 104,309,534      | 125,316,095   |
| Total revenues                           | -           | 7,343,009,134      | 7,740,345,845    | 6,077,187,562    | 6,758,672,197 |
| Expenses                                 | 26          |                    |                  |                  |               |
| Cost of sales                            |             | 5,934,374,298      | 6,411,952,326    | 5,144,256,220    | 5,912,670,773 |
| Selling expenses                         |             | 596,935,109        | 556,703,923      | 361,622,924      | 338,854,797   |
| Administrative expenses                  |             | 235,060,872        | 212,697,615      | 122,094,987      | 132,616,771   |
| Loss on impairment of assets             | 15          | 105,705,780        | <u> </u>         | <u> </u>         | -             |
| Total expenses                           | -           | 6,872,076,059      | 7,181,353,864    | 5,627,974,131    | 6,384,142,341 |
| Profit before finance cost               |             |                    |                  |                  |               |
| and income tax expenses                  |             | 470,933,075        | 558,991,981      | 449,213,431      | 374,529,856   |
| Finance cost                             | -           | (52,331,368)       | (74,105,323)     | (12,412,778)     | (36,111,652)  |
| Profit before income tax expenses        |             | 418,601,707        | 484,886,658      | 436,800,653      | 338,418,204   |
| Income tax expenses                      | 27          | (107,092,176)      | (114,549,319)    | (51,385,038)     | (20,319,400)  |
| Profit for the year                      | -           | 311,509,531        | 370,337,339      | 385,415,615      | 318,098,804   |
|  |             |                    |                  |                  |               |
| Other comprehensive income:              |             |                    |                  |                  |               |
| Gain (loss) on changes in value of       |             |                    |                  |                  |               |
| available-for-sale investments           |             | (174,368)          | 201,810          | (174,368)        | 201,810       |
| Income tax effect on changes in value of |             |                    |                  |                  |               |
| available-for-sale investments           | 27          | 34,874             | (40,362)         | 34,874           | (40,362)      |
| Other comprehensive income for the year  | -           | (139,494)          | 161,448          | (139,494)        | 161,448       |
|  |             |                    |                  |                  |               |
| Total comprehensive income for the year  | =           | 311,370,037        | 370,498,787      | 385,276,121      | 318,260,252   |

Statements of comprehensive income (continued)

For the year ended 31 December 2013

|   |                   |                   |                 | (Unit: Baht)   |
|---|-------------------|-------------------|-----------------|----------------|
|   | Consolidated fina | ancial statements | Separate financ | ial statements |
| Note  | <u>2013</u>       | <u>2012</u>       | <u>2013</u>     | 2012           |
|   |                   | (Restated)        |                 | (Restated)     |
| Profit attributable to:                                 |                   |                   |                 |                |
| Profit of equity holders of the Company                 | 250,335,482       | 273,033,604       | 385,415,615     | 318,098,804    |
| Profit of non-controlling interests of the subsidiaries | 61,174,049        | 97,303,735        |                 |                |
|   | 311,509,531       | 370,337,339       |                 |                |
|   |                   |                   |                 |                |
| Total comprehensive income attributable to:             |                   |                   |                 |                |
| Profit of equity holders of the Company                 | 250,195,988       | 273,195,052       | 385,276,121     | 318,260,252    |
| Profit of non-controlling interests of the subsidiaries | 61,174,049        | 97,303,735        |                 |                |
|   | 311,370,037       | 370,498,787       |                 |                |
|   |                   |                   |                 |                |
| Basic earnings per share 29                             |                   |                   |                 |                |
| Profit attributable to equity holders                   |                   |                   |                 |                |
| of the Company  | 0.31              | 0.33              | 0.47            | 0.39           |

#### Cash flow statements

#### For the year ended 31 December 2013

| -  |                    |                  |                  | (Unit: Baht)  |
|--|--------------------|------------------|------------------|---------------|
|  | Consolidated finar | ncial statements | Separate financi | al statements |
|  | <u>2013</u>        | 2012             | <u>2013</u>      | <u>2012</u>   |
| Cash flows from operating activities                   |                    |                  |                  |               |
| Profit before tax                                      | 418,601,707        | 484,886,658      | 436,800,653      | 338,418,204   |
| Adjustments to reconcile profit before tax to          |                    |                  |                  |               |
| net cash provided by (paid from) operating activities: |                    |                  |                  |               |
| Depreciation and amortisation                          | 256,201,575        | 251,119,845      | 84,533,009       | 87,348,465    |
| Increase in allowance for doubtful accounts            | 4,233,530          | 379,425          | -                | 365,742       |
| Increase (decrease) in allowance for diminution        |                    |                  |                  |               |
| in inventory value                                     | 39,383,434         | (3,265,216)      | (117,790)        | (1,471,345)   |
| Increase in allowance for impairment loss of assets    | 105,705,780        | -                | -                | -             |
| Loss on write-off of property, plant and equipment     | 219,528            | 118,718          | 7                | 2,006         |
| Gain on disposals of property, plant and equipment     | (9,257,473)        | (3,497,380)      | (3,017,857)      | (2,693,506)   |
| Loss on write-off of cost of palm plantation           | 2,480,644          | 6,700            | -                | -             |
| Loss on disposals of intangible assets                 | -                  | 220,129          | -                | -             |
| Unrealised loss (gain) on exchange                     | (318,553)          | 508,952          | (112,747)        | (49,117)      |
| Provision for long-term employee benefits              | 40,018,334         | 40,712,853       | 23,895,256       | 24,634,273    |
| Dividend income from subsidiary                        | -                  | -                | (113,357,555)    | (249,386,621) |
| Dividend income from other companies                   | (182,268)          | (116,581)        | (182,268)        | (116,581)     |
| Interest expenses                                      | 49,932,021         | 70,059,880       | 10,775,380       | 33,586,102    |
| Profit from operating activities before changes in     |                    |                  |                  |               |
| operating assets and liabilities                       | 907,018,259        | 841,133,983      | 439,216,088      | 230,637,622   |
| Decrease (increase) in operating assets                |                    |                  |                  |               |
| Trade and other receivables                            | (111,646,339)      | 167,516,643      | (107,515,206)    | 165,402,281   |
| Inventories  | 432,015,620        | 42,445,180       | 226,987,287      | 257,552,429   |
| Other current assets                                   | 9,469,386          | (803,018)        | (882,804)        | 2,914,989     |
| Other non-current assets                               | (4,497,187)        | 590,954          | 48,303           | (61,760)      |
| Increase (decrease) in operating liabilities           |                    |                  |                  |               |
| Trade and other payables                               | 90,136,836         | (109,372,767)    | 80,153,743       | (67,374,264)  |
| Other current liabilities                              | (13,550,553)       | 10,934,928       | (6,506,324)      | 1,253,792     |
| Cash paid for long-term employee benefits              | (34,070,155)       | (25,908,986)     | (25,939,283)     | (24,106,007)  |
| Cash from operating activities                         | 1,274,875,867      | 926,536,917      | 605,561,804      | 566,219,082   |
| Cash paid for interest expenses                        | (49,109,961)       | (71,287,102)     | (11,227,245)     | (2,160,979)   |
| Cash paid for corporate income tax                     | (126,526,683)      | (124,800,279)    | (44,936,359)     | (35,140,222)  |
| Net cash from operating activities                     | 1,099,239,223      | 730,449,536      | 549,398,200      | 528,917,881   |

#### Cash flow statements (continued)

For the year ended 31 December 2013

|   |                    |                  |                   | (Unit: Baht)  |
|---|--------------------|------------------|-------------------|---------------|
| _   | Consolidated finan | ncial statements | Separate financia | al statements |
|   | <u>2013</u>        | 2012             | <u>2013</u>       | <u>2012</u>   |
| Cash flows from investing activities                    |                    |                  |                   |               |
| Acquisition of investment in subsidiary from            |                    |                  |                   |               |
| non-controlling interest                                | -                  | (11,550)         | -                 | (11,550)      |
| Dividend received from subsidiary                       | -                  | -                | 113,357,555       | 249,386,621   |
| Dividend received from other companies                  | 182,268            | 116,581          | 182,268           | 116,581       |
| Acquisitions of property, plant and equipment           | (653,525,442)      | (218,900,016)    | (53,244,550)      | (24,358,059)  |
| Proceeds from disposals of property, plant              |                    |                  |                   |               |
| and equipment   | 11,888,602         | 3,653,140        | 3,720,226         | 2,727,183     |
| Increase in cost of palm plantation                     | (49,970,168)       | (9,730,526)      | -                 | -             |
| Increase in intangible assets                           | (3,629,887)        | (1,653,898)      | (2,395,000)       | (862,715)     |
| Net cash from (used in) investing activities            | (695,054,627)      | (226,526,269)    | 61,620,499        | 226,998,061   |
| Cash flows from financing activities                    |                    |                  |                   |               |
| Decrease in bank overdrafts and                         |                    |                  |                   |               |
| short-term loans from financial institutions            | (449,000,611)      | (511,234,468)    | (415,000,000)     | (815,000,000) |
| Repayment of liabilities under finance lease agreements | (135,105)          | (1,036,638)      | -                 | (566,502)     |
| Cash received from long-term loans                      | 300,000,000        | -                | -                 | -             |
| Repayment of long-term loans                            | (67,880,000)       | (68,080,000)     | (40,000,000)      | (40,000,000)  |
| Dividend paid   | (212,711,677)      | (172,649,081)    | (164,000,000)     | (65,609,852)  |
| Net cash used in financing activities                   | (429,727,393)      | (753,000,187)    | (619,000,000)     | (921,176,354) |
| Net decrease in cash and cash equivalents               | (25,542,797)       | (249,076,920)    | (7,981,301)       | (165,260,412) |
| Cash and cash equivalents at beginning of the year      | 259,266,032        | 508,342,952      | 54,861,727        | 220,122,139   |
| Cash and cash equivalents at end of the year            |                    |                  |                   |               |
| (Note 8) =  | 233,723,235        | 259,266,032      | 46,880,426        | 54,861,727    |
|   |                    |                  |                   |               |
| Supplementary disclosures of cash flows information     |                    |                  |                   |               |
| Non-cash transactions                                   |                    |                  |                   |               |
| Acquisitions of plant and equipment                     |                    |                  |                   |               |
| that have not been paid                                 | 4,810,478          | 11,131,693       | 307,210           | 1,584,605     |
| Transferred palm nursery to inventory account           | 8,211,378          | 6,376,422        | -                 | -             |
| Transferred property, plant and equipment to            |                    |                  |                   |               |
| intangible assets                                       | 700,000            | -                | 700,000           | -             |
|   |                    |                  |                   |               |

Statements of changes in shareholders' equity

For the year ended 31 December 2013

|   |               |             |                |                   | , , , , , , , , , , , , , , , , , , , |                    |                 |               |                 |                  |               |
|---|---------------|-------------|----------------|-------------------|---------------------------------------|--------------------|-----------------|---------------|-----------------|------------------|---------------|
|   |               |             |                | Equity attributal | ble to the owners                     | of the Company     |                 |               |                 |                  |               |
|   |               |             |                |                   |                                       | Other              | components of e | equity        |                 |                  |               |
|   |               |             |                |                   |                                       | Other              | Other           |               |                 |                  |               |
|   |               |             |                |                   |                                       | comprehensive      | changes         |               |                 |                  |               |
|   |               |             |                |                   |                                       | income             | by the owners   |               |                 |                  |               |
|   |               |             |                |                   |                                       | Deficit            |                 |               |                 | Equity           |               |
|   |               |             |                |                   |                                       | on changes         | Surplus from    | Total other   | Total equity    | attributable to  |               |
|   | Issued and    |             |                | Retained          | earnings                              | in value of        | change in       | components of | attributable to | non-controlling  | Total         |
|   | paid up       | Share       | Premium on     | Appropriated -    |                                       | available-for-sale | shareholding    | shareholders' | shareholders of | interests of     | shareholders' |
| Note                                      | share capital | premium     | treasury stock | statutory reserve | Unappropriated                        | investments        | in subsidiary   | equity        | the Company     | the subsidiaries | equity        |
| Balance as at 31 December 2011            |               |             |                |                   |                                       |                    |                 |               |                 |                  |               |
| - as previously reported                  | 820,000,000   | 241,970,265 | 5,269,100      | 103,071,298       | 1,010,013,567                         | (709,388)          | 985,229         | 275,841       | 2,180,600,071   | 327,586,142      | 2,508,186,213 |
| Cumulative effect of change in accounting |               |             |                |                   |                                       |                    |                 |               |                 |                  |               |
| policy for income tax 4                   | -             | -           | -              |                   | 42,214,676                            | 141,878            | -               | 141,878       | 42,356,554      | 1,492,629        | 43,849,183    |
| Balance as at 31 December 2011            |               |             |                |                   |                                       |                    |                 |               |                 |                  |               |
| - as restated                             | 820,000,000   | 241,970,265 | 5,269,100      | 103,071,298       | 1,052,228,243                         | (567,510)          | 985,229         | 417,719       | 2,222,956,625   | 329,078,771      | 2,552,035,396 |
| Dividend paid 32                          | -             | -           | -              | -                 | (65,598,752)                          | -                  | -               | -             | (65,598,752)    | -                | (65,598,752)  |
| Reversal of prior year dividend           | -             | -           | -              | -                 | 3,198,751                             | -                  | -               | -             | 3,198,751       | -                | 3,198,751     |
| Total comprehensive income                |               |             |                |                   |                                       |                    |                 |               |                 |                  |               |
| for the year (restated)                   | -             | -           | -              | -                 | 273,033,604                           | 161,448            | -               | 161,448       | 273,195,052     | 97,303,735       | 370,498,787   |
| Acquisition of investment in subsidiary   |               |             |                |                   |                                       |                    |                 |               |                 |                  |               |
| from non-controlling interests            | -             | -           | -              | -                 | -                                     | -                  | -               | -             | -               | (11,550)         | (11,550)      |
| Decrease in non-controlling interests     |               |             |                |                   |                                       |                    |                 |               |                 |                  |               |
| from dividend payment in subsidiary       | -             | -           |                |                   | -                                     |                    | -               |               |                 | (107,039,229)    | (107,039,229) |
| Balance as at 31 December 2012            | 820,000,000   | 241,970,265 | 5,269,100      | 103,071,298       | 1,262,861,846                         | (406,062)          | 985,229         | 579,167       | 2,433,751,676   | 319,331,727      | 2,753,083,403 |

(Unit: Baht)

Statements of changes in shareholders' equity (continued)

For the year ended 31 December 2013

|                                      |         |               |             |                |                   |                   |                       |                 |               |                 |                  | (             |
|--------------------------------------|---------|---------------|-------------|----------------|-------------------|-------------------|-----------------------|-----------------|---------------|-----------------|------------------|---------------|
|                                      |         |               |             |                |                   | Conso             | olidated financial st | atements        |               |                 |                  |               |
|                                      |         |               |             |                | Equity attributa  | ble to the owners | of the Company        |                 |               |                 |                  |               |
|                                      |         |               |             |                |                   |                   | Other                 | components of e | equity        |                 |                  |               |
|                                      |         |               |             |                |                   |                   | Other                 | Other           |               |                 |                  |               |
|                                      |         |               |             |                |                   |                   | comprehensive         | changes         |               |                 |                  |               |
|                                      |         |               |             |                |                   |                   | income                | by the owners   |               |                 |                  |               |
|                                      |         |               |             |                |                   |                   | Deficit               |                 |               |                 | Equity           |               |
|                                      |         |               |             |                |                   |                   | on changes            | Surplus from    | Total other   | Total equity    | attributable to  |               |
|                                      |         | Issued and    |             |                | Retained          | earnings          | in value of           | change in       | components of | attributable to | non-controlling  | Total         |
|                                      |         | paid up       | Share       | Premium on     | Appropriated -    |                   | available-for-sale    | shareholding    | shareholders' | shareholders of | interests of     | shareholders' |
|                                      | Note    | share capital | premium     | treasury stock | statutory reserve | Unappropriated    | investments           | in subsidiary   | equity        | the Company     | the subsidiaries | equity        |
| Balance as at 31 December 2012       |         |               |             |                |                   |                   |                       |                 |               |                 |                  |               |
| - as previously reported             |         | 820,000,000   | 241,970,265 | 5,269,100      | 103,071,298       | 1,225,396,432     | (507,578)             | 985,229         | 477,651       | 2,396,184,746   | 317,428,588      | 2,713,613,334 |
| Cumulative effect of change in acco  | ounting |               |             |                |                   |                   |                       |                 |               |                 |                  |               |
| policy for income tax                | 4       |               |             | -              |                   | 37,465,414        | 101,516               | -               | 101,516       | 37,566,930      | 1,903,139        | 39,470,069    |
| Balance as at 31 December 2012       |         |               |             |                |                   |                   |                       |                 |               |                 |                  |               |
| - as restated                        |         | 820,000,000   | 241,970,265 | 5,269,100      | 103,071,298       | 1,262,861,846     | (406,062)             | 985,229         | 579,167       | 2,433,751,676   | 319,331,727      | 2,753,083,403 |
| Dividend paid                        | 32      | -             | -           | -              | -                 | (164,000,000)     | -                     | -               | -             | (164,000,000)   | -                | (164,000,000) |
| Reversal of prior year dividend      |         | -             | -           | -              | -                 | 40,326            | -                     | -               | -             | 40,326          | -                | 40,326        |
| Total comprehensive income           |         |               |             |                |                   |                   |                       |                 |               |                 |                  |               |
| for the year                         |         | -             | -           | -              | -                 | 250,335,482       | (139,494)             | -               | (139,494)     | 250,195,988     | 61,174,049       | 311,370,037   |
| Decrease in non-controlling interest | S       |               |             |                |                   |                   |                       |                 |               |                 |                  |               |
| from dividend payment in subsidia    | ary     |               |             |                |                   |                   |                       | -               |               |                 | (48,662,421)     | (48,662,421)  |
| Balance as at 31 December 2013       |         | 820,000,000   | 241,970,265 | 5,269,100      | 103,071,298       | 1,349,237,654     | (545,556)             | 985,229         | 439,673       | 2,519,987,990   | 331,843,355      | 2,851,831,345 |
|                                      |         |               |             |                |                   |                   |                       |                 |               |                 |                  |               |

The accompanying notes are an integral part of the financial statements.

(Unit: Baht)

Statements of changes in shareholders' equity (continued)

For the year ended 31 December 2013

(Unit: Baht)

|   |       |               |               |                | Separate finan    | cial statements |                    |                |               |
|---|-------|---------------|---------------|----------------|-------------------|-----------------|--------------------|----------------|---------------|
|   |       |               |               |                |                   |                 | Other compon       | ents of equity |               |
|   |       |               |               |                |                   |                 | Other              |                |               |
|   |       |               |               |                |                   |                 | comprehensive      |                |               |
|   |       |               |               |                |                   |                 | income             |                |               |
|   |       |               |               |                |                   |                 | Deficit            |                |               |
|   |       |               |               |                |                   |                 | on changes         | Total other    |               |
|   |       | Issued and    |               |                | Retained          | earnings        | in value of        | components of  | Total         |
|   |       | paid up       |               | Premium on     | Appropriated -    |                 | available-for-sale | shareholders'  | shareholders' |
|   | Note  | share capital | Share premium | treasury stock | statutory reserve | Unappropriated  | investments        | equity         | equity        |
| Balance as at 31 December 2011                |       |               |               |                |                   |                 |                    |                |               |
| - as previously reported                      |       | 820,000,000   | 241,970,265   | 5,269,100      | 82,000,000        | 1,010,536,406   | (709,388)          | (709,388)      | 2,159,066,383 |
| Cumulative effect of change in accounting     |       |               |               |                |                   |                 |                    |                |               |
| policy for income tax                         | 4     | -             |               |                | <u> </u>          | 18,597,340      | 141,878            | 141,878        | 18,739,218    |
| Balance as at 31 December 2011                |       |               |               |                |                   |                 |                    |                |               |
| - as restated                                 |       | 820,000,000   | 241,970,265   | 5,269,100      | 82,000,000        | 1,029,133,746   | (567,510)          | (567,510)      | 2,177,805,601 |
| Dividend paid                                 | 32    | -             | -             | -              | -                 | (65,598,752)    | -                  | -              | (65,598,752)  |
| Reversal of prior year dividend               |       | -             | -             | -              | -                 | 3,198,751       | -                  | -              | 3,198,751     |
| Total comprehensive income for the year (rest | ated) | -             |               |                |                   | 318,098,804     | 161,448            | 161,448        | 318,260,252   |
| Balance as at 31 December 2012                |       | 820,000,000   | 241,970,265   | 5,269,100      | 82,000,000        | 1,284,832,549   | (406,062)          | (406,062)      | 2,433,665,852 |

Statements of changes in shareholders' equity (continued)

For the year ended 31 December 2013

(Unit: Baht)

|   |      |               |               |                | Separate finan    | cial statements |                    |                |               |
|---|------|---------------|---------------|----------------|-------------------|-----------------|--------------------|----------------|---------------|
|   |      |               |               |                |                   |                 | Other compon       | ents of equity |               |
|   |      |               |               |                |                   |                 | Other              |                |               |
|   |      |               |               |                |                   |                 | comprehensive      |                |               |
|   |      |               |               |                |                   |                 | income             |                |               |
|   |      |               |               |                |                   |                 | Deficit            |                |               |
|   |      |               |               |                |                   |                 | on changes         | Total other    |               |
|   |      | Issued and    |               |                | Retained          | earnings        | in value of        | components of  | Total         |
|   |      | paid up       |               | Premium on     | Appropriated -    |                 | available-for-sale | shareholders'  | shareholders' |
|   | Note | share capital | Share premium | treasury stock | statutory reserve | Unappropriated  | investments        | equity         | equity        |
| Balance as at 31 December 2012            |      |               |               |                |                   |                 |                    |                |               |
| - as previously reported                  |      | 820,000,000   | 241,970,265   | 5,269,100      | 82,000,000        | 1,273,480,469   | (507,578)          | (507,578)      | 2,422,212,256 |
| Cumulative effect of change in accounting |      |               |               |                |                   |                 |                    |                |               |
| policy for income tax                     | 4    | -             |               |                |                   | 11,352,080      | 101,516            | 101,516        | 11,453,596    |
| Balance as at 31 December 2012            |      |               |               |                |                   |                 |                    |                |               |
| - as restated                             |      | 820,000,000   | 241,970,265   | 5,269,100      | 82,000,000        | 1,284,832,549   | (406,062)          | (406,062)      | 2,433,665,852 |
| Dividend paid                             | 32   | -             | -             | -              | -                 | (164,000,000)   | -                  | -              | (164,000,000) |
| Reversal of prior year dividend           |      | -             | -             | -              | -                 | 40,326          | -                  | -              | 40,326        |
| Total comprehensive income for the year   |      | -             |               | <u> </u>       |                   | 385,415,615     | (139,494)          | (139,494)      | 385,276,121   |
| Balance as at 31 December 2013            | :    | 820,000,000   | 241,970,265   | 5,269,100      | 82,000,000        | 1,506,288,490   | (545,556)          | (545,556)      | 2,654,982,299 |

# Lam Soon (Thailand) Public Company Limited and its subsidiaries Notes to consolidated financial statements For the year ended 31 December 2013

# 1. General information

Lam Soon (Thailand) Public Company Limited ("the Company") is a public company incorporated and domiciled in Thailand. Its major shareholder is Lam Soon Holding Company Limited, which was incorporated in Thailand. The Company is principally engaged in the manufacture and distribution of palm oil. The registered office of the Company is at 64, Soi Bangna-Trad 25, Bangna, Bangkok.

# 2. Basis of preparation

2.1 The financial statements have been prepared in accordance with Thai Financial Reporting Standards enunciated under the Accounting Professions Act B.E. 2547 and their presentation has been made in compliance with the stipulations of the Notification of the Department of Business Development dated 28 September 2011, issued under the Accounting Act B.E. 2543.

The financial statements in Thai language are the official statutory financial statements of the Company. The financial statements in English language have been translated from the Thai language financial statements.

The financial statements have been prepared on a historical cost basis except where otherwise disclosed in the accounting policies.

### 2.2 Basis of consolidation

 a) The consolidated financial statements include the financial statements of Lam Soon (Thailand) Public Company Limited ("the Company") and the following subsidiary companies ("the subsidiaries"):

|                                  |   | Country of    | Percen       | tage of     |  |
|----------------------------------|---|---------------|--------------|-------------|--|
| Company's name                   | Nature of business                      | incorporation | shareholding |             |  |
|                                  |   |               | <u>2013</u>  | <u>2012</u> |  |
|                                  |   |               | Percent      | Percent     |  |
| Subsidiaries directly held by th | e Company                               |               |              |             |  |
| United Palm Oil Industry Public  | Palm oil plantation, crude palm oil and | Thailand      | 69.96        | 69.96       |  |
| Company Limited                  | kernel palm oil processing              |               |              |             |  |
|                                  |   |               |              |             |  |
| Universal Food Public Company    | Manufacture and distribution of         | Thailand      | 98.76        | 98.76       |  |
| Limited                          | processed fruits and vegetables, canned |               |              |             |  |
|                                  | juice and drinks                        |               |              |             |  |

|  |   | Country of    | Percer       | tage of |  |
|--|---|---------------|--------------|---------|--|
| Company's name   | Nature of business                      | incorporation | shareholding |         |  |
|  |   |               | <u>2013</u>  | 2012    |  |
|  |   |               | Percent      | Percent |  |
| Subsidiary held by United Palm                           | Oil Industry Public Company Limited     |               |              |         |  |
| Phansrivivat Company Limited                             | Owner of palm oil plantation            | Thailand      | 100          | 100     |  |
|  |   |               |              |         |  |
| Jointly controlled entity held by                        | v United Palm Oil Industry Public       |               |              |         |  |
| Company Limited  |   |               |              |         |  |
| Siam Elite Palm Company                                  | Production and distribution of palm oil | Thailand      | 50           | 50      |  |
| Limited  | seeds                                   |               |              |         |  |
| Subsidiaries held by Phansriviv                          | vat Company Limited                     |               |              |         |  |
| Prachak Vivat Company Limited                            | Holder of concessions to use forest     | Thailand      | 100          | 100     |  |
|  | reserve land                            |               |              |         |  |
| Phansri Company Limited                                  | Holder of concessions to use forest     | Thailand      | 100          | 100     |  |
|  | reserve land                            |               |              |         |  |
| Subsidiary held by Universal Food Public Company Limited |   |               |              |         |  |
| Union Frost Company Limited                              | Manufacture of frozen fruits and        | Thailand      | 97           | 97      |  |
|  | vegetables                              |               |              |         |  |

The frozen vegetable and fruit manufacturing business is operated by Union Frost Company Limited (the subsidiary held by the Company's subsidiary), and because its operating results have not met targets, the management decided that the business would not be beneficial to the subsidiary in the long-term. As a result, during 2013, the subsidiary plans to discontinue these operations and sell the related assets. The subsidiary has already downsized its production and laid off most of its employees, hiring temporary employees to operate the business since November 2013.

- b) Subsidiaries are fully consolidated, being the date on which the Company obtains control, and continue to be consolidated until the date when such control ceases.
- c) The financial statements of the subsidiaries are prepared using the same reporting period and the same significant accounting policies as the Company.
- d) Material balances and transactions between the Company and its subsidiary companies have been eliminated from the consolidated financial statements.
- e) Non-controlling interests represent the portion of profit or loss and net assets of the subsidiaries that are not held by the Company and are presented separately in the consolidated profit or loss and within equity in the consolidated statement of financial position.

2.3 The separate financial statements, which present investments in subsidiaries under the cost method, have been prepared solely for the benefit of the public.

# 3. New accounting standards

Below is a summary of accounting standards that became effective in the current accounting year and those that will become effective in the future.

# (a) Accounting standards that became effective in the current accounting year

Accounting Standards: **TAS 12** Income Taxes TAS 20 (revised 2009) Accounting for Government Grants and Disclosure of **Government Assistance** TAS 21 (revised 2009) The Effects of Changes in Foreign Exchange Rates Financial Reporting Standard: TFRS 8 **Operating Segments** Accounting Standard Interpretations: TSIC 10 Government Assistance - No Specific Relation to Operating Activities TSIC 21 Income Taxes - Recovery of Revalued Non-Depreciable Assets TSIC 25 Income Taxes - Changes in the Tax Status of an Entity or its Shareholders

Accounting Treatment Guidance for Transfers of Financial Assets

These accounting standards, financial reporting standard, accounting standard interpretations and accounting treatment guidance do not have any significant impact on the financial statements, except for the following accounting standard.

# TAS 12 Income Taxes

This accounting standard requires an entity to identify temporary differences between the carrying amount of an asset or liability in the statement of financial position and its tax base and recognise the tax effects as deferred tax assets or liabilities subjecting to certain recognition criteria. The Company and its subsidiaries have changed this accounting policy in this current period and restated the prior year's financial statements, presented as comparative information, as though the Company and its subsidiaries had initially recognised the tax effects as deferred tax assets or liabilities. The cumulative effect of this change in accounting policy has been presented in Note 4 to the financial statements.

# (b) Accounting standards that will become effective in the future

# Effective date

| Accounting Standards:     |  |                |
|---------------------------|--|----------------|
| TAS 1 (revised 2012)      | Presentation of Financial Statements     | 1 January 2014 |
| TAS 7 (revised 2012)      | Statement of Cash Flows                  | 1 January 2014 |
| TAS 12 (revised 2012)     | Income Taxes                             | 1 January 2014 |
| TAS 17 (revised 2012)     | Leases                                   | 1 January 2014 |
| TAS 18 (revised 2012)     | Revenue                                  | 1 January 2014 |
| TAS 19 (revised 2012)     | Employee Benefits                        | 1 January 2014 |
| TAS 21 (revised 2012)     | The Effects of Changes in Foreign        | 1 January 2014 |
|                           | Exchange Rates                           |                |
| TAS 24 (revised 2012)     | Related Party Disclosures                | 1 January 2014 |
| TAS 28 (revised 2012)     | Investments in Associates                | 1 January 2014 |
| TAS 31 (revised 2012)     | Interests in Joint Ventures              | 1 January 2014 |
| TAS 34 (revised 2012)     | Interim Financial Reporting              | 1 January 2014 |
| TAS 36 (revised 2012)     | Impairment of Assets                     | 1 January 2014 |
| TAS 38 (revised 2012)     | Intangible Assets                        | 1 January 2014 |
| Financial Reporting Stand | dards:                                   |                |
| TFRS 2 (revised 2012)     | Share-based Payment                      | 1 January 2014 |
| TFRS 3 (revised 2012)     | Business Combinations                    | 1 January 2014 |
| TFRS 4                    | Insurance Contracts                      | 1 January 2016 |
| TFRS 5 (revised 2012)     | Non-current Assets Held for Sale and     | 1 January 2014 |
|                           | Discontinued Operations                  | ·              |
| TFRS 8 (revised 2012)     | Operating Segments                       | 1 January 2014 |
| Accounting Standard Inte  | rpretations:                             |                |
| TSIC 15                   | Operating Leases - Incentives            | 1 January 2014 |
| TSIC 27                   | Evaluating the Substance of Transactions | 1 January 2014 |
|                           | Involving the Legal Form of a Lease      |                |
| TSIC 29                   | Service Concession Arrangements:         | 1 January 2014 |
|                           | Disclosures                              |                |
|                           |  |                |

Intangible Assets - Web Site Costs

TSIC 32

1 January 2014

Effective date

|   |   | Ellective date |  |  |  |
|---|---|----------------|--|--|--|
| Financial Reporting Standard Interpretations: |   |                |  |  |  |
| TFRIC 1                                       | Changes in Existing Decommissioning,    | 1 January 2014 |  |  |  |
|   | Restoration and Similar Liabilities     |                |  |  |  |
| TFRIC 4                                       | Determining whether an Arrangement      | 1 January 2014 |  |  |  |
|   | contains a Lease                        |                |  |  |  |
| TFRIC 5                                       | Rights to Interests arising from        | 1 January 2014 |  |  |  |
|   | Decommissioning, Restoration and        |                |  |  |  |
|   | Environmental Rehabilitation Funds      |                |  |  |  |
| TFRIC 7                                       | Applying the Restatement Approach under | 1 January 2014 |  |  |  |
|   | TAS 29 Financial Reporting in           |                |  |  |  |
|   | Hyperinflationary Economies             |                |  |  |  |
| TFRIC 10                                      | Interim Financial Reporting and         | 1 January 2014 |  |  |  |
|   | Impairment                              |                |  |  |  |
| TFRIC 12                                      | Service Concession Arrangements         | 1 January 2014 |  |  |  |
| TFRIC 13                                      | Customer Loyalty Programmes             | 1 January 2014 |  |  |  |
| TFRIC 17                                      | Distributions of Non-cash Assets to     | 1 January 2014 |  |  |  |
|   | Owners                                  |                |  |  |  |
| TFRIC 18                                      | Transfers of Assets from Customers      | 1 January 2014 |  |  |  |
|   |   |                |  |  |  |

The Company's management believes that these accounting standards, financial reporting standards, accounting standard interpretations and financial reporting standard interpretations will not have any significant impact on the financial statements for the year when they are initially applied.

# 4. Cumulative effect of changes in accounting policies due to the adoption of new accounting standard

During the current year, the Company and its subsidiaries made the changes described in Note 3 to the financial statements to their significant accounting policies, as a result of the adoption of Thai Accounting Standard 12 Income Taxes. The cumulative effect of the changes in the accounting policies has been separately presented in the statements of changes in shareholders' equity.

The amounts of adjustments affecting the statements of financial position and the statements of comprehensive income are summarised below.

|                               |              |            |              |            |              | (Unit: Baht) |
|-------------------------------|--------------|------------|--------------|------------|--------------|--------------|
|                               | As at 31 Dec | ember 2013 | As at 31 Dec | ember 2012 | As at 1 Jar  | nuary 2012   |
|                               | Consolidated | Separate   | Consolidated | Separate   | Consolidated | Separate     |
|                               | financial    | financial  | financial    | financial  | financial    | financial    |
|                               | statement    | statement  | statement    | statement  | statement    | statement    |
| Statements of financial       |              |            |              |            |              |              |
| position                      |              |            |              |            |              |              |
| Increase in deferred tax      |              |            |              |            |              |              |
| assets                        | 40,794,409   | 10,670,843 | 39,470,069   | 11,453,596 | 43,849,183   | 18,739,218   |
| Increase in other components  |              |            |              |            |              |              |
| of shareholders' equity       | 136,390      | 136,390    | 101,516      | 101,516    | 141,878      | 141,878      |
| Increase in non-controlling   |              |            |              |            |              |              |
| interests of the subsidiaries | 2,195,105    | -          | 1,903,139    | -          | 1,492,629    | -            |
| Increase in unappropriated    |              |            |              |            |              |              |
| retained earnings of the      |              |            |              |            |              |              |
| Company                       | 38,462,914   | 10,534,453 | 37,465,414   | 11,352,080 | 42,214,676   | 18,597,340   |

| (Unit: | Baht) |
|--------|-------|
|--------|-------|

|  | For the year ended |           | For the year ended |             |
|--|--------------------|-----------|--------------------|-------------|
|  | 31 December 2013   |           | 31 December 2012   |             |
|  | Consolidated       | Separate  | Consolidated       | Separate    |
|  | financial          | financial | financial          | financial   |
|  | statement          | statement | statement          | statement   |
| Statements of comprehensive income                 |                    |           |                    |             |
| Profit or loss:                                    |                    |           |                    |             |
| Decrease (increase) in income tax expenses         | 1,289,466          | (817,627) | (4,338,752)        | (7,245,260) |
| Increase (decrease) in profit attributable to      |                    |           |                    |             |
| equity holders of the Company                      | 997,500            | (817,627) | (4,749,262)        | (7,245,260) |
| Increase in profit attributable to non-controlling |                    |           |                    |             |
| interest of the subsidiaries                       | 291,966            | -         | 410,510            | -           |
| Increase (decrease) in basic earnings per share    | 0.001              | (0.001)   | (0.006)            | (0.009)     |
| Other comprehensive income:                        |                    |           |                    |             |
| Decrease (increase) in income tax effect on        |                    |           |                    |             |
| changes in value of available-for-sale             |                    |           |                    |             |
| investments  | (34,874)           | (34,874)  | 40,362             | 40,362      |
|  |                    |           |                    |             |

# 5. Significant accounting policies

### 5.1 Revenue recognition

#### Sales of goods

Sales of goods are recognised when the significant risks and rewards of ownership of the goods have passed to the buyer. Sales are the invoiced value, excluding value added tax, of goods supplied after deducting discounts and allowances.

#### Interest income

Interest income is recognised on an accrual basis based on the effective interest rate.

#### Dividends

Dividends are recognised when the right to receive the dividend is established.

### 5.2 Cash and cash equivalents

Cash and cash equivalents consist of cash in hand and at banks, and all highly liquid investments with an original maturity of three months or less and not subject to withdrawal restrictions.

### 5.3 Trade accounts receivable

Trade accounts receivable are stated at the net realisable value. Allowance for doubtful accounts is provided for the estimated losses that may be incurred in collection of receivables. The allowance is generally based on collection experience and analysis of debt aging.

### 5.4 Inventories

Finished goods and work in process are valued at the lower of cost (Moving average method) and net realisable value. Cost includes all production costs and attributable factory overheads.

Raw materials, supplies and spare parts are valued at the lower of cost (Moving average method) and net realisable value and are charged to production costs whenever consumed.

#### 5.5 Investments

- a) Investments in available-for-sale securities are stated at fair value. Changes in the fair value of these securities are recorded in comprehensive income, and will be recorded in profit or loss when the securities are sold.
- b) Investments in non-marketable equity securities, which the Company classifies as other investments, are stated at cost net of allowance for loss on diminution in value (if any).
- c) Investment in associate is accounted for in the consolidated financial statements using the equity method.
- d) Investments in subsidiaries are accounted for in the separate financial statements using the cost method.

The fair value of marketable securities is based on the latest bid price of the last working day of the year. The fair value of unit trusts is determined from their net asset value.

The weighted average method is used for computation of the cost of investments.

### 5.6 Investment properties

Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at cost less accumulated depreciation and allowance for loss on impairment (if any).

Depreciation of investment properties is calculated by reference to their costs on the straight-line basis over the estimated useful lives of 20 years. Depreciation of the investment properties is included in determining income.

On disposal of investment properties, the difference between the net disposal proceeds and the carrying amount of the asset is recognised in profit or loss in the period when the asset is derecognised.

### 5.7 Property, plant and equipment and depreciation

Land is stated at cost. Plant and equipment are stated at cost less accumulated depreciation and allowance for loss on impairment of assets (if any).

Depreciation of plant and equipment is calculated by reference to their costs on the straightline basis over the estimated useful lives as follows:

| Building                                      | - | 20 and 30 years |
|---|---|-----------------|
| Building improvement                          | - | 5 - 25 years    |
| Waste water treatment                         | - | 15 and 30 years |
| Machinery, factory and agricultural equipment | - | 5 - 20 years    |
| Furniture, fixtures and office equipment      | - | 5 - 20 years    |
| Motor vehicles                                | - | 5 - 15 years    |

Depreciation is included in determining income.

No depreciation is provided on land, construction in progress and machinery under installation.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on disposal of an asset is included in profit or loss when the asset is derecognised.

### 5.8 Cost of forest land rights and cost of palm plantation/Amortisation

Cost of forest land rights and cost of palm plantation are stated at cost less accumulated amortisation and impairment losses (if any). The cost includes development costs and expenses which are directly related to forest land rights, and oil palm seeding and plantation activities before the production period.

Amortisation is calculated by reference to cost of forest land rights and cost of palm plantation ready for harvest on a straight-line basis over the estimated productive life of the palm trees (25 years) or over the remaining period of the forest reserve land concession, whichever is shorter.

Amortisation is included in determining income.

No amortisation is provided on cost of palm plantation not ready for harvest.

Costs of supplying palm vacancies and infilling mature areas are included in determining income.

### 5.9 Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of the respective assets. All other borrowing costs are expensed in the period they are incurred. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

#### 5.10 Intangible assets and amortisation

Intangible assets are initially recognised at cost on the date of acquisition. Following the initial recognition, the intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses.

Intangible assets with finite lives are amortised on a systematic basis over the economic useful life and tested for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for such intangible assets are reviewed at least at each financial year end. The amortisation expense is charged to profit or loss.

A summary of the intangible assets with finite useful lives is as follows:

#### Useful lives

| Licenses          | - | The remaining period of the license agreements as at the date |
|-------------------|---|---|
|                   |   | of obtaining the right (approximately 29 years)               |
| Computer software | - | 5 years   |

### 5.11 Government grants

Government grants are recognised where there is reasonable assurance that the grant will be received and all attached conditions will be complied with. When the grant relates to an asset, it is deducted in calculating the carrying amount of the asset. The grant is recognised over the useful life of a depreciable asset by way of a reduced depreciation charge. Government grants related to income are recognised as income over the period necessary to match the grants on a systematic basis to the costs that are intended to compensate.

### 5.12 Goodwill

Goodwill is initially recorded at cost, which equals to the excess of cost of business combination over the fair value of the net assets acquired. If the fair value of the net assets acquired exceeds the cost of business combination, the excess is immediately recognised as gain in profit or loss. Goodwill is carried at cost less any accumulated impairment losses. Goodwill is tested for impairment annually and when circumstances indicate that the carrying value may be impaired.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the Company's cash-generating units (or group of cash-generating units) that are expected to benefit from the synergies of the combination. The Company estimates the recoverable amount of each cash-generating unit (or group of cashgenerating units) to which the goodwill relates. Where the recoverable amount of the cashgenerating unit is less than the carrying amount, an impairment loss is recognised in profit or loss. Impairment losses relating to goodwill cannot be reversed in future periods.

# 5.13 Related party transactions

Related parties comprise enterprises and individuals that control, or are controlled by, the Company, whether directly or indirectly, or which are under common control with the Company.

They also include associated companies and individuals which directly or indirectly own a voting interest in the Company that gives them significant influence over the Company, key management personnel, directors and officers with authority in the planning and direction of the Company's operations.

# 5.14 Long-term leases

Leases of equipment which transfer substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lower of the fair value of the leased assets and the present value of the minimum lease payments. The outstanding rental obligations, net of finance charges, are included in other long-term payables, while the interest element is charged to profit or loss over the lease period. The equipment acquired under finance leases is depreciated over the useful life of the leased asset.

Leases of property, plant or equipment which do not transfer substantially all the risks and rewards of ownership are classified as operating leases. Operating lease payments are recognised as expenses in profit or loss on a straight-line basis over the lease term.

### 5.15 Foreign currencies

The consolidated and separate financial statements are presented in Baht, which is also the Company's functional currency. Items included in the consolidated financial statements of each entity are measured using that functional currency.

Transactions in foreign currencies are translated into Baht at the exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into Baht at the exchange rate ruling at the end of reporting period.

Gains and losses on exchange are included in determining income.

#### 5.16 Impairment of assets

At the end of each reporting period, the Company and its subsidiaries perform impairment reviews in respect of the property, plant and equipment and other intangible assets whenever events or changes in circumstances indicate that an asset may be impaired. The Company and its subsidiaries also carry out annual impairment reviews in respect of goodwill. An impairment loss is recognised when the recoverable amount of an asset, which is the higher of an asset's fair value less costs to sell and its value in use, is less than the carrying amount. In determining value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, an appropriate valuation model is used. These calculations are corroborated by a valuation model that, based on information available, reflects the amount that the Company and its subsidiaries could obtain from the disposal of the asset in an arm's length transaction between knowledgeable, willing parties, after deducting the costs of disposal.

An impairment loss is recognised in profit or loss.

### 5.17 Treasury stock

Treasury stock is stated at cost and is presented as a reduction from shareholders' equity. Gains on disposal of treasury stock are determined by reference to its carrying amount and are taken to premium on treasury stock, losses on disposal of treasury stock are determined by reference to its carrying amount and are taken to premium on treasury stock and retained earnings, consecutively.

# 5.18 Employee benefits

# Short-term employee benefits

Salaries, wages, bonuses and contributions to the social security fund are recognised as expenses when incurred.

# Post-employment benefits and other long-term employee benefits

# Defined contribution plans

The Company and its subsidiaries and their employees have jointly established a provident fund. The fund is monthly contributed by employees and by the Company and its subsidiaries. The fund's assets are held in a separate trust fund and the Company's and its subsidiaries' contributions are recognised as expenses when incurred.

# Post-employment benefits and other long-term employee benefits

The Company and its subsidiaries have obligations in respect of the severance payments they must make to employees upon retirement under labor law. The Company and its subsidiaries treat this severance payment obligation as a defined benefit plan. In addition, the Company provides other long-term employee benefit plan, namely long service awards.

The obligation under the defined benefit plan and other long-term employee benefit plans is determined by a professionally qualified independent actuary based on actuarial techniques, using the projected unit credit method.

Actuarial gains and losses arising from post-employment benefits and arising from other long-term benefits are recognised immediately in profit or loss.

For the first-time adoption of TAS 19 Employee Benefits in 2011, the Company and its subsidiaries elected to recognise the transitional liability, which exceeds the liability that would have been recognised at the same date under the previous accounting policy, as an expense on a straight-line basis over up to five years from the date of adoption.

# 5.19 Provisions

Provisions are recognised when the Company and its subsidiaries have a present obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

#### 5.20 Income tax

Income tax expense represents the sum of corporate income tax currently payable and deferred tax.

#### **Current tax**

Current income tax is provided in the accounts at the amount expected to be paid to the taxation authorities, based on taxable profits determined in accordance with tax legislation.

#### **Deferred tax**

Deferred income tax is provided on temporary differences between the tax bases of assets and liabilities and their carrying amounts at the end of each reporting period, using the tax rates enacted at the end of the reporting period.

The Company and its subsidiaries recognise deferred tax liabilities for all taxable temporary differences while they recognise deferred tax assets for all deductible temporary differences and tax losses carried forward to the extent that it is probable that future taxable profit will be available against which such deductible temporary differences and tax losses carried forward can be utilised.

At each reporting date, the Company and its subsidiaries review and reduce the carrying amount of deferred tax assets to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised.

The Company and its subsidiaries record deferred tax directly to shareholders' equity if the tax relates to items that are recorded directly to shareholders' equity.

### 5.21 Derivatives

### Forward exchange contracts

Receivables and payables arising from forward exchange contracts are translated into Baht at the rates of exchange ruling at the end of reporting period. Unrecognised gains and losses from the translation are included in determining income. Premiums or discounts on forward exchange contracts are amortised on a straight-line basis over the contract periods.

#### Interest rate swap contracts

The net amount of interest to be received from or paid to the counterparty under an interest rate swap contract is recognised as income or expenses on an accrual basis.

# 6. Significant accounting judgments and estimates

The preparation of financial statements in conformity with financial reporting standards at times requires management to make subjective judgments and estimates regarding matters that are inherently uncertain. These judgments and estimates affect reported amounts and disclosures; and actual results could differ from these estimates. Significant judgments and estimates are as follows:

### Leases

In determining whether a lease is to be classified as an operating lease or finance lease, the management is required to use judgment regarding whether significant risks and rewards of ownership of the leased asset have been transferred, taking into consideration terms and conditions of the arrangement.

# Allowance for doubtful accounts

In determining an allowance for doubtful accounts, the management needs to make judgment and estimates based upon, among other things, past collection history, aging profile of outstanding debts and the prevailing economic condition.

# Impairment of equity investments

The Company treats available-for-sale investments and other investments as impaired when there has been a significant or prolonged decline in the fair value below their cost or where other objective evidence of impairment exists. The determination of what is "significant" or "prolonged" requires judgment of the management.

# Property, plant and equipment and depreciation

In determining depreciation of plant and equipment, the management is required to make estimates of the useful lives and residual values of the plant and equipment and to review estimated useful lives and residual values when there are any changes.

In addition, the management is required to review property, plant and equipment for impairment on a periodical basis and records impairment losses when it is determined that their recoverable amount is lower than the carrying amount. This requires judgments regarding forecast of future revenues and expenses relating to the assets subject to the review.

# Goodwill and intangible assets

The initial recognition and measurement of goodwill and intangibles assets, and subsequent impairment testing, require management to make estimates of cash flows to be generated by the asset or the cash generating units and to choose a suitable discount rate in order to calculate the present value of those cash flows.

# Post-employment benefits under defined benefit plans and other long-term employee benefits

The obligation under the defined benefit plan and other long-term employee benefit plans is determined based on actuarial techniques. Such determination is made based on various assumptions, including discount rate, future salary increase rate, mortality rate and staff turnover rate.

# **Contingent liabilities**

The subsidiary has contingent liabilities as a result of land litigation. The subsidiary's management has used judgment to assess the results of the litigation and believes that no loss will result. Therefore, no contingent liabilities are recorded as at the end of reporting date.

### 7. Related party transactions

During the years, the Company and its subsidiaries had significant business transactions with related parties. Such transactions, which are summarised below, arose in the ordinary course of business and were concluded on commercial terms and bases agreed upon between the Company and those related parties.

#### Consolidated Separate financial financial statements statements **Transfer Pricing Policy** 2013 2012 2013 2012 Transactions with subsidiaries (eliminated from the consolidated financial statements) Purchases of raw materials 949 1,379 Market prices on the contract date \_ Purchases of goods and 728 779 Market prices less fixed margin \_ services Sales of goods and services 2 2 Market price \_ \_ Dividend income 113 249 At the declared rate \_ -2 Rental income 2 Market price \_ Selling and administrative \_ 62 83 Actual charge service income Transactions with related companies Sales of goods 25 23 Price approximates market price . Purchases of goods 5 34 Price less marketing expenses and margin Interest expenses 2 2 THBFIX + 0.5% per annum Transactions with jointly controlled entity Purchases of oil palm seeds 3 Market price 3 and fresh fruit bunch Land rental income 1 1 Agreed between the parties

### (Unit: Million Baht)

As at 31 December 2013 and 2012, the balances of accounts between the Company and those related parties are detailed as follows:

|   |                      |              |             | (Unit: Baht) |
|---|----------------------|--------------|-------------|--------------|
|   | Consolidated         |              | Sepa        | arate        |
|   | financial statements |              | financial s | tatements    |
|   | <u>2013</u>          | <u>2012</u>  | <u>2013</u> | <u>2012</u>  |
| Trade and other receivables - related parties (No | ote 9)               |              |             |              |
| Subsidiaries                                      | -                    | -            | 16,095,029  | 18,564,270   |
| Associated company                                | 452,280              | 452,280      | -           | -            |
| Related companies (related by common              |                      |              |             |              |
| shareholders)                                     | 24,938,203           | 23,935,342   | 38,544      | -            |
| Total trade and other receivables - related       |                      |              |             |              |
| parties   | 25,390,483           | 24,387,622   | 16,133,573  | 18,564,270   |
| Less: Allowance for doubtful accounts             | (20,780,523)         | (20,780,523) | -           | -            |
| Total trade and other receivables - related       |                      |              |             |              |
| parties, net                                      | 4,609,960            | 3,607,099    | 16,133,573  | 18,564,270   |
| Short-term loans to related parties               |                      |              |             |              |
| Associated company                                | 40,285,836           | 40,285,836   | -           | -            |
| Related companies (related by common              |                      |              |             |              |
| shareholders)                                     | 5,324,565            | 5,324,565    | -           | -            |
| Total short-term loans to related parties         | 45,610,401           | 45,610,401   | -           | -            |
| Less: Allowance for doubtful accounts             | (45,610,401)         | (45,610,401) |             |              |
| Total short-term loans to related parties         |                      | -            |             | -            |
| Trade and other payables - related parties (Note  | 19)                  |              |             |              |
| Subsidiaries                                      | -                    | -            | 168,597,572 | 205,396,713  |
| Related companies (related by common              |                      |              |             |              |
| shareholders)                                     | 948,157              | 8,566,721    | -           | -            |
| Total trade and other payables - related parties  | 948,157              | 8,566,721    | 168,597,572 | 205,396,713  |
| Short-term loan from related party                |                      |              |             |              |
| Related company (related by major shareholder)    | 50,000,000           | 50,000,000   | _           | _            |
|   |                      |              |             |              |
| Total short-term loan from related party          | 50,000,000           | 50,000,000   | -           |              |

As at 31 December 2013 and 2012, the balance of short-term loan between the Company and the related party and the movement are as follows:

|                       |                   |               |                                   | (Unit: Baht) |  |  |  |
|-----------------------|-------------------|---------------|-----------------------------------|--------------|--|--|--|
|                       |                   | Consoli       | Consolidated financial statements |              |  |  |  |
|                       |                   | Balance as at | Balance as at Balance as at       |              |  |  |  |
|                       |                   | 31 December   | 31 December Increase              |              |  |  |  |
| Company's name        | Related by        | 2012          | (decrease)                        | 2013         |  |  |  |
| Lam Soon Holding Co., |                   |               |                                   |              |  |  |  |
| Ltd.                  | Major shareholder | 50,000,000    |                                   | 50,000,000   |  |  |  |
| Total                 |                   | 50,000,000    |                                   | 50,000,000   |  |  |  |

# Short-term loans to related parties

Short-term loans to associated and related companies of a subsidiary carry interest at a rate of 7% per annum and are repayable on demand. Recognition of interest on these loans as income on an accrual basis has ceased from the date the Central Bankruptcy Court accepted the bankruptcy suits which the subsidiary brought against the associated and related companies. Currently, this case is in the state of the Legal Execution Department.

# Short-term loan from related party

Short-term loan from related company of subsidiary carries interest at a rate of THBFIX + 0.5% per annum and is repayable on demand.

# Selling and administrative service income

On 7 November 2011, the Company and Universal Food Public Company Limited ("UFC"), a subsidiary, entered into a memorandum related to the agency agreement dated 27 February 2006 whereby both parties agreed to change the terms and conditions on dealer compensation to comply with the general practice in the industry. In addition, the Company and UFC had on 29 December 2011 agreed to extend the agreement for another 5 years, starting from 1 January 2012 and expiring on 31 December 2016.

During the year 2013, the Company had selling and administrative service income from such subsidiary totaling Baht 62 million (2012: Baht 83 million).

### Directors and management's remuneration

During the years ended 31 December 2013 and 2012, the Company and its subsidiaries had short-term employee benefits, post-employment benefits and other long-term benefits payable to their directors and management totaling Baht 140 million (the Company only: Baht 81 million) (2012: Baht 150 million, the Company only: Baht 90 million).

# 8. Cash and cash equivalents

|                                     |                      |             |                               | (Unit: Baht) |             |           |
|-------------------------------------|----------------------|-------------|-------------------------------|--------------|-------------|-----------|
|                                     | Consolidated         |             | Separate                      |              |             |           |
|                                     | financial statements |             | financial statements financia |              | financial s | tatements |
|                                     | <u>2013</u>          | <u>2012</u> | <u>2013</u>                   | <u>2012</u>  |             |           |
| Cash                                | 3,167,463            | 1,644,343   | 1,113,200                     | 825,144      |             |           |
| Bank deposits                       | 180,511,252          | 147,675,740 | 45,767,226                    | 54,036,583   |             |           |
| Investment in Bank of Thailand Bond | 50,044,520           | 109,945,949 | -                             | -            |             |           |
| Total                               | 233,723,235          | 259,266,032 | 46,880,426                    | 54,861,727   |             |           |

As at 31 December 2013, bank deposits in saving accounts, fixed deposits and investment in Bank of Thailand Bond carried interests between 0.10 and 2.50 percent per annum (2012: between 0.10 and 2.72 percent per annum).

# 9. Trade and other receivables

|                                       |             |             |               | (Unit: Baht) |
|---------------------------------------|-------------|-------------|---------------|--------------|
|                                       | Conso       | lidated     | Sepa          | rate         |
|                                       | financial s | tatements   | financial sta | atements     |
|                                       | <u>2013</u> | <u>2012</u> | <u>2013</u>   | <u>2012</u>  |
| Trade receivables - related parties   |             |             |               |              |
| Aged on the basis of due dates        |             |             |               |              |
| Not yet due                           | 3,633,989   | 3,593,910   | 15,034        | -            |
| Past due                              |             |             |               |              |
| Up to 3 months                        | 943,425     | -           | -             | -            |
| 3 - 6 months                          | -           | 1,189       | -             | -            |
| 6 - 12 months                         | 13,274      | 12,000      | -             | -            |
| Over 12 months                        | 452,280     | 452,280     | -             | -            |
| Total                                 | 5,042,968   | 4,059,379   | 15,034        | -            |
| Less: Allowance for doubtful accounts | (452,280)   | (452,280)   | -             | -            |
| Total trade receivables - related     |             |             |               |              |
| parties, net                          | 4,590,688   | 3,607,099   | 15,034        | -            |

(Unit: Baht)

|   | Conso         | lidated      | Separate             |              |  |
|---|---------------|--------------|----------------------|--------------|--|
|   | financial s   | tatements    | financial statements |              |  |
|   | <u>2013</u>   | <u>2012</u>  | <u>2013</u>          | <u>2012</u>  |  |
| Trade receivables - unrelated parties   |               |              |                      |              |  |
| Aged on the basis of due dates          |               |              |                      |              |  |
| Post dated cheques receivable           | 50,096,595    | 51,173,708   | 50,096,595           | 51,173,708   |  |
| Cheque returned                         | 13,671,166    | 12,838,863   | 8,707,851            | 7,875,549    |  |
| Not yet due                             | 766,118,643   | 729,343,601  | 712,697,495          | 681,796,115  |  |
| Past due                                |               |              |                      |              |  |
| Up to 3 months                          | 182,039,065   | 107,636,179  | 148,303,834          | 70,371,161   |  |
| 3 - 6 months                            | 2,423,264     | 8,474,039    | 1,727,440            | 146,431      |  |
| 6 - 12 months                           | 3,679,349     | 477,706      | -                    | 355,251      |  |
| Over 12 months                          | 25,252,573    | 19,617,980   | 2,850,712            | 2,617,313    |  |
| Total                                   | 1,043,280,655 | 929,562,076  | 924,383,927          | 814,335,528  |  |
| Less: Allowance for doubtful accounts   | (37,394,110)  | (34,305,738) | (10,828,967)         | (10,828,967) |  |
| Total trade receivables - unrelated     |               |              |                      |              |  |
| parties, net                            | 1,005,886,545 | 895,256,338  | 913,554,960          | 803,506,561  |  |
| Total trade receivables - net           | 1,010,477,233 | 898,863,437  | 913,569,994          | 803,506,561  |  |
|   |               |              |                      |              |  |
| Other receivables                       |               |              |                      |              |  |
| Other receivables - related parties     | 19,272        | -            | 4,427,706            | 4,370,431    |  |
| Other receivables - unrelated parties   | 99,198        | 1,112,576    | -                    | -            |  |
| Accrued income - related parties        | -             | -            | 11,690,833           | 14,193,839   |  |
| Accrued income - unrelated parties      | 564,602       | 1,005,848    | -                    | -            |  |
| Advances - related parties              | 20,328,243    | 20,328,243   | -                    | -            |  |
| Advances - unrelated parties            | 392,678       | 770,961      | -                    | -            |  |
| Total                                   | 21,403,993    | 23,217,628   | 16,118,539           | 18,564,270   |  |
| Less: Allowance for doubtful accounts   | (20,328,243)  | (20,328,243) | -                    | -            |  |
| Total other receivables - net           | 1,075,750     | 2,889,385    | 16,118,539           | 18,564,270   |  |
| Total trade and other receivables - net | 1,011,552,983 | 901,752,822  | 929,688,533          | 822,070,831  |  |

### 10. Inventories

|                    | Consolidated financial statements |               |                       |                         |                   |               |  |  |
|--------------------|-----------------------------------|---------------|-----------------------|-------------------------|-------------------|---------------|--|--|
|                    | Reduce cost to                    |               |                       |                         |                   |               |  |  |
|                    | Cost                              |               | net realis            | able value              | Inventories - net |               |  |  |
|                    | <u>2013</u>                       | <u>2012</u>   | <u>2013</u>           | <u>2013</u> <u>2012</u> |                   | <u>2012</u>   |  |  |
| Finished goods     | 565,474,714                       | 762,002,663   | (41,103,556)          | (10,531,583)            | 524,371,158       | 751,471,080   |  |  |
| Work in process    | 393,427,625                       | 555,114,917   | -                     | -                       | 393,427,625       | 555,114,917   |  |  |
| Raw materials      | 95,469,467 141,509,64             |               | (9,270,423) (816,052) |                         | 86,199,044        | 140,693,597   |  |  |
| Inventories in     |                                   |               |                       |                         |                   |               |  |  |
| transit            | 593,767                           | 4,545,796     | -                     | -                       | 593,767           | 4,545,796     |  |  |
| Supplies and spare |                                   |               |                       |                         |                   |               |  |  |
| parts              | 100,239,520                       | 115,836,310   | (1,461,048)           | (1,103,958)             | 98,778,472        | 114,732,352   |  |  |
| Total              | 1,155,205,093                     | 1,579,009,335 | (51,835,027)          | (12,451,593)            | 1,103,370,066     | 1,566,557,742 |  |  |

(Unit: Baht)

|                    | Separate financial statements |             |              |             |                   |             |  |  |
|--------------------|-------------------------------|-------------|--------------|-------------|-------------------|-------------|--|--|
|                    |                               |             | Reduce c     | ost to      |                   |             |  |  |
|                    | Cost                          |             | net realisab | le value    | Inventories - net |             |  |  |
|                    | <u>2013</u>                   | <u>2012</u> | <u>2013</u>  | <u>2012</u> | <u>2013</u>       | <u>2012</u> |  |  |
| Finished goods     | 73,984,603                    | 77,751,425  | -            | -           | 73,984,603        | 77,751,425  |  |  |
| Work in process    | 393,814,990                   | 565,046,256 | -            | -           | 393,814,990       | 565,046,256 |  |  |
| Raw materials      | 53,929,408                    | 95,535,239  | -            | -           | 53,929,408        | 95,535,239  |  |  |
| Inventories in     |                               |             |              |             |                   |             |  |  |
| transit            | 593,767                       | 4,545,796   | -            | -           | 593,767           | 4,545,796   |  |  |
| Supplies and spare |                               |             |              |             |                   |             |  |  |
| parts              | 26,519,988                    | 32,951,327  | (746)        | (118,536)   | 26,519,242        | 32,832,791  |  |  |
| Total              | 548,842,756                   | 775,830,043 | (746)        | (118,536)   | 548,842,010       | 775,711,507 |  |  |

# 11. Investment in associated company

(Unit: Baht)

|            |           | _        | Consolidated financial statements |                            |      |                 |            |            |          |        |
|------------|-----------|----------|-----------------------------------|----------------------------|------|-----------------|------------|------------|----------|--------|
|            |           | Country  |                                   |                            |      |                 |            |            |          |        |
|            |           | of       |                                   |                            |      |                 |            |            | Carrying | amount |
| Company's  | Nature of | incorpor | Shareholding                      |                            |      | based on equity |            |            |          |        |
| name       | business  | ation    | Paid-up                           | Paid-up capital percentage |      | Cost            |            | method     |          |        |
|            |           |          | 2013                              | 2012                       | 2013 | 2012            | 2013       | 2012       | 2013     | 2012   |
|            |           |          |                                   |                            | (%)  | (%)             |            |            |          |        |
| Union Fres | h         |          |                                   |                            |      |                 |            |            |          |        |
| Co., Ltd.  | Dormant   | Thailand | 30                                | 30                         | 40   | 40              | 12,000,000 | 12,000,000 | -        | -      |
| Total      |           |          |                                   |                            |      |                 | 12,000,000 | 12,000,000 | -        | -      |

(Unit: Baht)

## 12. Investments in subsidiaries

Details of investments in subsidiaries as presented in the separate financial statements are as follows:

|  |             |              |              |              |               |               | Dividend    | received    |
|--|-------------|--------------|--------------|--------------|---------------|---------------|-------------|-------------|
| Company's name                                     | Paid-up sh  | nare capital | Shareholding | g percentage | С             | ost           | during t    | he year     |
|  | 2013        | 2012         | 2013         | 2012         | 2013          | 2012          | 2013        | 2012        |
|  |             |              | Percent      | Percent      |               |               |             |             |
| United Palm Oil Industry Public Company Limited    | 324,050,000 | 324,050,000  | 69.96        | 69.96        | 748,343,849   | 748,343,849   | 113,357,555 | 249,386,621 |
| Universal Food Public Company Limited              | 525,000,000 | 525,000,000  | 98.76        | 98.76        | 585,242,875   | 585,242,875   | -           | -           |
| Total  |             |              |              |              | 1,333,586,724 | 1,333,586,724 | 113,357,555 | 249,386,621 |
| Less: Allowance for impairment loss of investments | 5           |              |              |              | (21,095,880)  | (21,095,880)  |             |             |
| Total investments in subsidiaries - net            |             |              |              |              | 1,312,490,844 | 1,312,490,844 |             |             |

As at 31 December 2013, the fair value of the investment in United Palm Oil Industry Public Company Limited, calculated based on latest bid price of the shares on the last trading day of the period as quoted on the Stock Exchange of Thailand and in proportion to the Company's shareholding, was approximately Baht 2,256 million (2012: Baht 2,562 million).

# 13. Other long-term investments

|  |              |             |              | (Unit: Baht) |  |
|--|--------------|-------------|--------------|--------------|--|
|  | Consol       | idated      | Separate     |              |  |
|  | financial st | atements    | financial st | atements     |  |
|  | <u>2013</u>  | <u>2012</u> | <u>2013</u>  | <u>2012</u>  |  |
| Equity securities                          |              |             |              |              |  |
| Open-ended Kumlai Perm Poon Fund           | 1,000,000    | 1,000,000   | 1,000,000    | 1,000,000    |  |
| Open-ended TCM Equity Fund                 | 300,000      | 300,000     | 300,000      | 300,000      |  |
| Open-ended Kiatnakin Fund                  | 200,000      | 200,000     | 200,000      | 200,000      |  |
| Datamat Plc.                               | 16,265       | 16,265      | 16,265       | 16,265       |  |
| Standard Chartered Bank (Thai) Plc.        | 2,160        | 2,160       | 2,160        | 2,160        |  |
| Total                                      | 1,518,425    | 1,518,425   | 1,518,425    | 1,518,425    |  |
| Less: Unrealised loss from other long-term |              |             |              |              |  |
| investments                                | (681,946)    | (507,578)   | (681,946)    | (507,578)    |  |
| Other long-term investments - net          | 836,479      | 1,010,847   | 836,479      | 1,010,847    |  |

# 14. Investment properties

The net book value of investment properties as at 31 December 2013 and 2012 is presented below.

|                     | As at 31 December 2013 |                    |             |                               |              |              |  |  |
|---------------------|------------------------|--------------------|-------------|-------------------------------|--------------|--------------|--|--|
|                     | Consolid               | ated financial sta | atements    | Separate financial statements |              |              |  |  |
|                     |                        | Office             |             | Office                        |              |              |  |  |
|                     | Land                   | building           | Total       | Land                          | building     | Total        |  |  |
| Cost                | 54,591,486             | 15,034,760         | 69,626,246  | 5,614,750                     | 33,973,158   | 39,587,908   |  |  |
| Less: Accumulated   |                        |                    |             |                               |              |              |  |  |
| depreciation        | -                      | (8,527,877)        | (8,527,877) | -                             | (29,628,047) | (29,628,047) |  |  |
| Allowance for       |                        |                    |             |                               |              |              |  |  |
| diminution in value | (6,353,010)            | (3,010,358)        | (9,363,368) |                               |              | -            |  |  |
| Net book value      | 48,238,476             | 3,496,525          | 51,735,001  | 5,614,750                     | 4,345,111    | 9,959,861    |  |  |

(Unit: Baht)

|                     |             | As at 31 December 2012 |             |                               |              |              |  |  |  |
|---------------------|-------------|------------------------|-------------|-------------------------------|--------------|--------------|--|--|--|
|                     | Consolid    | ated financial sta     | itements    | Separate financial statements |              |              |  |  |  |
|                     |             | Office                 |             | Office                        |              |              |  |  |  |
|                     | Land        | building               | Total       | Land                          | building     | Total        |  |  |  |
| Cost                | 54,591,486  | 15,034,760             | 69,626,246  | 5,614,750                     | 33,973,158   | 39,587,908   |  |  |  |
| Less: Accumulated   |             |                        |             |                               |              |              |  |  |  |
| depreciation        | -           | (7,776,139)            | (7,776,139) | -                             | (27,929,389) | (27,929,389) |  |  |  |
| Allowance for       |             |                        |             |                               |              |              |  |  |  |
| diminution in value | (6,353,010) | (3,010,358)            | (9,363,368) |                               |              | -            |  |  |  |
| Net book value      | 48,238,476  | 4,248,263              | 52,486,739  | 5,614,750                     | 6,043,769    | 11,658,519   |  |  |  |

A reconciliation of the net book value of investment properties for the years 2013 and 2012 is presented below.

|                                     |  |                |             | (Unit: Baht) |  |
|-------------------------------------|--|----------------|-------------|--------------|--|
|                                     | Consoli                                  | dated          | Separate    |              |  |
|                                     | financial statements financial statement |                |             | atements     |  |
|                                     | 2013                                     | 2013 2012 2013 |             | 2012         |  |
| Net book value at beginning of year | 52,486,739                               | 53,238,477     | 11,658,519  | 13,357,177   |  |
| Depreciation for the year           | (751,738)                                | (751,738)      | (1,698,658) | (1,698,658)  |  |
| Net book value at end of year       | 51,735,001                               | 52,486,739     | 9,959,861   | 11,658,519   |  |

The subsidiary arranged for an independent professional valuer to appraise the value of land and building. The fair value of the land has been determined based on market prices, while that of the building has been determined using the replacement cost, which as at 31 December 2013 amounted to Baht 48 million and Baht 5 million, respectively (2012: Baht 48 million and Baht 5 million, respectively). The appraised value was not determined based on the income approach because the properties are not used for rental.

The fair value of land and office building of the Company was determined at approximately Baht 26 million (2012: Baht 26 million) using the income approach. The assumption used in the valuation was based on the Company's data.

# 15. Property, plant and equipment

|                              | Consolidated financial statements |               |               |               |             |                |                 |               |
|------------------------------|-----------------------------------|---------------|---------------|---------------|-------------|----------------|-----------------|---------------|
|                              |                                   |               |               | Machinery and |             |                |                 |               |
|                              |                                   |               |               | factory and   |             |                | Construction in |               |
|                              |                                   |               |               | agricultural  | Furniture,  |                | progress and    |               |
|                              |                                   |               | Building and  | equipment and | fixtures    |                | machinery       |               |
|                              |                                   | Land awaiting | building      | waste water   | and office  |                | under           |               |
|                              | Land                              | development   | improvement   | treatment     | equipment   | Motor vehicles | installation    | Total         |
| Cost                         |                                   |               |               |               |             |                |                 |               |
| 1 January 2012               | 245,366,901                       | 76,475,756    | 898,679,616   | 2,308,882,453 | 106,018,166 | 209,220,237    | 114,113,130     | 3,958,756,259 |
| Additions                    | -                                 | -             | 728,800       | 45,631,151    | 3,485,568   | 21,008,186     | 134,843,669     | 205,697,374   |
| Capitalised interest         | -                                 | -             | 267,998       | 522,150       | 8,603       | -              | 747,888         | 1,546,639     |
| Disposals/write off          | -                                 | -             | (445,329)     | (17,275,667)  | (1,805,593) | (4,785,795)    | -               | (24,312,384)  |
| Transfer in (transfer out)   | 198,000                           |               | 47,769,218    | 101,173,693   | 819,184     | 24,296,538     | (174,256,633)   | <u> </u>      |
| 31 December 2012             | 245,564,901                       | 76,475,756    | 947,000,303   | 2,438,933,780 | 108,525,928 | 249,739,166    | 75,448,054      | 4,141,687,888 |
| Additions                    | 453,093,360                       | -             | 2,245,929     | 42,892,347    | 4,734,221   | 26,566,672     | 115,950,638     | 645,483,167   |
| Capitalised interest         | -                                 | -             | 1,094,293     | 285,983       | -           | -              | 340,784         | 1,721,060     |
| Disposals/write off          | -                                 | -             | -             | (17,926,826)  | (2,085,232) | (28,943,409)   | -               | (48,955,467)  |
| Transfer in (transfer out)   | -                                 | -             | 61,699,556    | 43,571,824    | 1,111,632   | 5,923,960      | (112,306,972)   | -             |
| Transfer to intangible asset |                                   |               |               |               |             |                | (700,000)       | (700,000)     |
| 31 December 2013             | 698,658,261                       | 76,475,756    | 1,012,040,081 | 2,507,757,108 | 112,286,549 | 253,286,389    | 78,732,504      | 4,739,236,648 |

(Unit: Baht)

|                                     |             |               |              | Consolidated fina | ancial statements |                |                 |               |
|-------------------------------------|-------------|---------------|--------------|-------------------|-------------------|----------------|-----------------|---------------|
|                                     |             |               |              | Machinery and     |                   |                |                 |               |
|                                     |             |               |              | factory and       |                   |                | Construction in |               |
|                                     |             |               |              | agricultural      | Furniture,        |                | progress and    |               |
|                                     |             |               | Building and | equipment and     | fixtures          |                | machinery       |               |
|                                     |             | Land awaiting | building     | waste water       | and office        |                | under           |               |
|                                     | Land        | development   | improvement  | treatment         | equipment         | Motor vehicles | installation    | Total         |
| Accumulated depreciation            |             |               |              |                   |                   |                |                 |               |
| 1 January 2012                      | -           | -             | 513,590,296  | 1,302,994,932     | 89,550,623        | 160,106,062    | -               | 2,066,241,913 |
| Depreciation for the year           | -           | -             | 40,679,668   | 146,661,496       | 5,127,250         | 25,219,433     | -               | 217,687,847   |
| Depreciation on disposals/write off |             |               | (409,765)    | (17,042,545)      | (1,799,804)       | (4,785,792)    |                 | (24,037,906)  |
| 31 December 2012                    | -           | -             | 553,860,199  | 1,432,613,883     | 92,878,069        | 180,539,703    | -               | 2,259,891,854 |
| Depreciation for the year           | -           | -             | 43,165,321   | 148,369,496       | 5,539,125         | 25,048,694     | -               | 222,122,636   |
| Depreciation on disposals/write off |             |               |              | (13,755,363)      | (2,059,217)       | (28,363,913)   |                 | (44,178,493)  |
| 31 December 2013                    |             |               | 597,025,520  | 1,567,228,016     | 96,357,977        | 177,224,484    |                 | 2,437,835,997 |
| Allowance for impairment            |             |               |              |                   |                   |                |                 |               |
| 31 December 2012                    | 14,638,278  | -             | -            | 1,926,317         | -                 | -              | -               | 16,564,595    |
| Increase during the year            | -           | -             | 39,489,294   | 66,216,486        | -                 | -              | -               | 105,705,780   |
| Decrease during the year            |             |               |              | (1,926,317)       |                   |                |                 | (1,926,317)   |
| 31 December 2013                    | 14,638,278  | -             | 39,489,294   | 66,216,486        | -                 | -              | -               | 120,344,058   |
| <u>Net book value</u>               |             |               |              |                   |                   |                |                 |               |
| 31 December 2012                    | 230,926,623 | 76,475,756    | 393,140,104  | 1,004,393,580     | 15,647,859        | 69,199,463     | 75,448,054      | 1,865,231,439 |
| 31 December 2013                    | 684,019,983 | 76,475,756    | 375,525,267  | 874,312,606       | 15,928,572        | 76,061,905     | 78,732,504      | 2,181,056,593 |

#### Depreciation for the year

2012 (Baht 195.7 million included in manufacturing cost, and the balance in administrative expenses)

2013 (Baht 201.4 million included in manufacturing cost, and the balance in administrative expenses)

217,687,847

222,122,636

|                              | Separate financial statements |              |               |                     |                |                 |               |
|------------------------------|-------------------------------|--------------|---------------|---------------------|----------------|-----------------|---------------|
|                              |                               |              | Machinery and |                     |                |                 |               |
|                              |                               |              | factory and   |                     |                |                 |               |
|                              |                               |              | agricultural  |                     |                | Construction in |               |
|                              |                               | Building and | equipment and | Furniture, fixtures |                | progress and    |               |
|                              |                               | building     | waste water   | and office          |                | machinery under |               |
|                              | Land                          | improvement  | treatment     | equipment           | Motor vehicles | installation    | Total         |
| Cost                         |                               |              |               |                     |                |                 |               |
| 1 January 2012               | 22,323,875                    | 289,717,155  | 1,094,513,993 | 37,180,867          | 47,257,927     | 36,186,840      | 1,527,180,657 |
| Additions                    | -                             | 337,317      | 11,929,718    | 756,740             | 4,849,726      | 7,564,905       | 25,438,406    |
| Disposals/write off          | -                             | -            | (7,062,053)   | (1,366,103)         | (4,785,796)    | -               | (13,213,952)  |
| Transfer in (transfer out)   |                               | 7,768,860    | 31,133,706    | 283,170             | -              | (39,185,736)    |               |
| 31 December 2012             | 22,323,875                    | 297,823,332  | 1,130,515,364 | 36,854,674          | 47,321,857     | 4,566,009       | 1,539,405,111 |
| Additions                    | -                             | 220,000      | 22,264,411    | 1,223,405           | 8,227,794      | 20,031,545      | 51,967,155    |
| Disposals/write off          | -                             | -            | (10,578,866)  | (744,721)           | (8,282,203)    | -               | (19,605,790)  |
| Transfer in (transfer out)   | -                             | 5,383,627    | 5,820,043     | 246,168             | -              | (11,449,838)    | -             |
| Transfer to intangible asset |                               | -            | -             |                     | -              | (700,000)       | (700,000)     |
| 31 December 2013             | 22,323,875                    | 303,426,959  | 1,148,020,952 | 37,579,526          | 47,267,448     | 12,447,716      | 1,571,066,476 |

|                                     |            |              | Separ         | rate financial state | nents          |                 |              |
|-------------------------------------|------------|--------------|---------------|----------------------|----------------|-----------------|--------------|
|                                     |            |              | Machinery and |                      |                |                 |              |
|                                     |            |              | factory and   |                      |                |                 |              |
|                                     |            |              | agricultural  |                      |                | Construction in |              |
|                                     |            | Building and | equipment and | Furniture, fixtures  |                | progress and    |              |
|                                     |            | building     | waste water   | and office           |                | machinery under |              |
|                                     | Land       | improvement  | treatment     | equipment            | Motor vehicles | installation    | Total        |
| Accumulated depreciation            |            |              |               |                      |                |                 |              |
| 1 January 2012                      | -          | 181,772,235  | 577,994,450   | 31,906,058           | 35,507,619     | -               | 827,180,362  |
| Depreciation for the year           | -          | 13,310,693   | 63,193,401    | 1,837,342            | 6,034,680      | -               | 84,376,116   |
| Depreciation on disposals/write off | -          | -            | (7,026,407)   | (1,366,070)          | (4,785,792)    | -               | (13,178,269) |
| 31 December 2012                    | -          | 195,082,928  | 634,161,444   | 32,377,330           | 36,756,507     | -               | 898,378,209  |
| Depreciation for the year           | -          | 13,931,543   | 61,552,797    | 1,798,869            | 4,877,175      | -               | 82,160,384   |
| Depreciation on disposals/write off | -          | -            | (7,954,362)   | (740,541)            | (8,282,194)    |                 | (16,977,097) |
| 31 December 2013                    | -          | 209,014,471  | 687,759,879   | 33,435,658           | 33,351,488     |                 | 963,561,496  |
| Allowance for impairment            |            |              |               |                      |                |                 |              |
| 31 December 2012                    | -          | -            | 1,926,317     | -                    | -              | -               | 1,926,317    |
| Decrease during the year            | -          | -            | (1,926,317)   | -                    | -              | -               | (1,926,317)  |
| 31 December 2013                    | -          | -            | -             | -                    | -              |                 | -            |
| <u>Net book value</u>               |            |              |               |                      |                |                 |              |
| 31 December 2012                    | 22,323,875 | 102,740,404  | 494,427,603   | 4,477,344            | 10,565,350     | 4,566,009       | 639,100,585  |
| 31 December 2013                    | 22,323,875 | 94,412,488   | 460,261,073   | 4,143,868            | 13,915,960     | 12,447,716      | 607,504,980  |

-

#### Depreciation for the year

2012 (Baht 72.4 million included in manufacturing cost, and the balance in administrative expenses) 2013 (Baht 71.9 million included in manufacturing cost, and the balance in administrative expenses) (Unit: Baht)

29

84,376,116

82,160,384

During the current year, the subsidiary recognised an allowance for impairment of Baht 106 million on buildings, building improvements, machinery and equipment since the subsidiary plans to sell these assets, as described in Note 2.2 a). The allowance for impairment was determined by the management of the subsidiary based on the value appraised by an independent professional valuer, using the replacement cost approach.

During 2013, the subsidiary capitalised interest amounting to Baht 1.7 million (2012: Baht 1.6 million) to the costs of plant construction and machinery installation. These borrowing costs were determined based on the borrowing cost of the general loans and the weighted average rate used to determine the amount of borrowing costs eligible for capitalisation was 3.17% - 3.55% per annum (2012: 3.16% - 4.10% per annum).

As at 31 December 2012, the subsidiary had vehicles under finance lease agreements with net book value amounting to Baht 0.3 million (2013: nil).

As at 31 December 2013 and 2012, the majority of land and building thereon of the subsidiary were mortgaged with the financial institutions to secure credit facilities granted by financial institutions and bank guarantees.

As at 31 December 2013, certain plant and equipment items of the Company and its subsidiaries have been fully depreciated but are still in use. The gross carrying amount before deducting accumulated depreciation and allowance for impairment loss of those assets amounted to approximately Baht 1,264 million (2012: Baht 1,138 million) and for the Company amounted to approximately Baht 502 million (2012: Baht 381 million).

## 16. Cost of forest land rights and cost of palm plantation

| Consolidated financial statements                              | financial      |
|--|----------------|
|  | statements     |
|  | ost of forest  |
|  | nd rights and  |
| cost of palm plantation c                                      | ost of palm    |
| plantation ready not ready for pla                             | intation ready |
| for harvest harvest Total f                                    | for harvest    |
| <u> </u>   |                |
| 1 January 2012 572,895,599 47,497,921 620,393,520              | 294,119        |
| Additions - 9,730,526 9,730,526                                | -              |
| Disposals (467,297) - (467,297)                                | -              |
| Transfer in (transfer out) 38,313,067 (44,689,489) (6,376,422) | -              |
| 31 December 2012 610,741,369 12,538,958 623,280,327            | 294,119        |
| Additions 27,600,000 22,370,168 49,970,168                     | -              |
| Disposals (3,222,970) - (3,222,970)                            | -              |
| Transfer in (transfer out) - (8,211,378) (8,211,378)           | -              |
| 31 December 2013 635,118,399 26,697,748 661,816,147            | 294,119        |
| Accumulated amortisation                                       |                |
| 1 January 2012 329,339,999 - 329,339,999                       | 22,530         |
| Amortisation for the year 29,488,095 - 29,488,095              | 11,765         |
| Amortisation on disposals (460,597) - (460,597)                | -              |
| 31 December 2012 358,367,497 - 358,367,497                     | 34,295         |
| Amortisation for the year 30,612,449 - 30,612,449              | 11,765         |
| Amortisation on disposals (742,326) - (742,326)                | -              |
| 31 December 2013 388,237,620 - 388,237,620                     | 46,060         |
| Net book value   |                |
| 31 December 2012 252,373,872 12,538,958 264,912,830            | 259,824        |
| 31 December 2013 246,880,779 26,697,748 273,578,527            | 248,059        |
| Amortisation for the year (included in manufacturing cost)     |                |
| 2012 29,488,095  | 11,765         |
| 2013 30,612,449  | 11,765         |

Approximately 12,186 rai of the total area utilised by the subsidiary company has land title deeds or other land ownership documents (Nor Sor 3 Kor and Nor Sor 3) and for the remainder the subsidiary company has possessory rights and is currently in the process of acquiring legal documentation of ownership.

Approximately 21,349 rai, or 49 percent, of the total planted areas of the subsidiary company, are held by its two subsidiaries under concessions that will expire in 2014 and 2015. In 2012, the subsidiaries submitted requests to extend the terms of the permits to utilise and lease these areas to the relevant government agencies. In May 2013, a subsidiary received a letter from The Regional Treasury Office, Surat Thani, stating that upon expiration of the concession in 2014 the subsidiary would be permitted to extend the concession for half of the area utilized, totaling 8,588 rai.

### 17. Intangible assets

(Unit: Baht) As at 31 December 2013 Separate financial Consolidated financial statements statements Computer Computer software Licenses Total software Cost 56,149,389 10,764,200 66,913,589 27,639,249 (48,829,260) (50,944,791)(22,513,044) (2, 115, 531)Less: Accumulated amortisation 7,320,129 8,648,669 15,968,798 5,126,205 Net book value (Unit: Baht) As at 31 December 2012 Separate financial Consolidated financial statements statements

|                                | Computer     |             |              | Computer     |
|--------------------------------|--------------|-------------|--------------|--------------|
|                                | software     | Licenses    | Total        | software     |
| Cost                           | 51,819,501   | 10,764,200  | 62,583,701   | 24,544,249   |
| Less: Accumulated amortisation | (46,487,838) | (1,742,200) | (48,230,038) | (21,850,842) |
| Net book value                 | 5,331,663    | 9,022,000   | 14,353,663   | 2,693,407    |

A reconciliation of the net book value of intangible assets for the years 2013 and 2012 is presented below.

|   | Consolidated fina | ncial statements | Separate financ | (Unit: Baht) |
|---|-------------------|------------------|-----------------|--------------|
|   | 2013 2012         |                  | 2013            | 2012         |
| Net book value at beginning of year         | 14,353,663        | 16,112,059       | 2,693,407       | 3,092,618    |
| Acquisition of computer software            | 3,629,887         | 1,653,898        | 2,395,000       | 862,715      |
| Transfer from property, plant and equipment | 700,000           | -                | 700,000         | -            |
| Disposals - net book value                  | -                 | (220,129)        | -               | -            |
| Amortisation for the year                   | (2,714,752)       | (3,192,165)      | (662,202)       | (1,261,926)  |
| Net book value at end of year               | 15,968,798        | 14,353,663       | 5,126,205       | 2,693,407    |

In April 2008, the jointly controlled entity of a subsidiary paid royalty for the use of a trademark in the production and distribution of palm oil seed amounting to Euro 150,000 (proportionate to the control exercised by the subsidiary) and technical assistance fees amounting to Euro 50,000 (proportionate to the control exercised by the subsidiary) to a foreign shareholder. The jointly controlled entity recorded the amounts paid under "Intangible assets" in the statement of financial position.

## 18. Short-term loans from financial institutions

(Unit: Baht) Consolidated Separate Interest rate (percent per annum) financial statements financial statements 2013 2012 2013 2012 2013 2012 Short-term loans 2.30 - 3.30 2.00 - 4.00 1,240,748,983 1,688,974,292 185,000,000 600,000,000 from financial institutions 185,000,000 1,240,748,983 1,688,974,292 600.000.000 Total

The short-term loans from financial institutions of the Company and its subsidiary are unsecured loans.

## 19. Trade and other payables

(Unit: Baht) Consolidated Separate financial statements financial statements <u>2013</u> 2012 <u>2013</u> 2012 Trade payables - related parties 360,502 168,573,513 205,323,621 7,764,727 Trade payables - unrelated parties 341,914,265 238,227,048 268,376,837 148,033,524 Other payables - related parties 581,011 747,909 Other payables - unrelated parties 53,033,320 63,497,139 32,968,552 34,753,221 Advance received from related parties 6,644 54,085 24,059 73,092 Other payables for purchase of machineries 5,565,070 7,201,666 2,798,267 5,691,673 Total trade and other payables 401,460,812 317,492,574 472,741,228 393,875,131

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## 20. Other current liabilities

|                                 | Conso                   | lidated     | Separate             |             |  |
|---------------------------------|-------------------------|-------------|----------------------|-------------|--|
|                                 | financial s             | tatements   | financial statements |             |  |
|                                 | <u>2013</u> <u>2012</u> |             | <u>2013</u>          | <u>2012</u> |  |
| Accrued expenses                | 107,704,692             | 114,202,388 | 58,368,877           | 61,593,788  |  |
| Advance income                  | 17,676,574              | 22,927,661  | 17,676,574           | 22,927,661  |  |
| Accrued dividend                | 3,711,565               | 3,141,223   | 588,777              | 572,259     |  |
| Others                          | 41,043,975              | 42,683,609  | 28,903,376           | 27,442,411  |  |
| Total other current liabilities | 170,136,806             | 182,954,881 | 105,537,604          | 112,536,119 |  |

## 21. Liabilities under finance lease agreements

|  |              |             |               | (Unit: Baht) |
|--|--------------|-------------|---------------|--------------|
|  | Consol       | idated      | Separ         | ate          |
|  | financial st | atements    | financial sta | tements      |
|  | <u>2013</u>  | <u>2012</u> | <u>2013</u>   | <u>2012</u>  |
| Liabilities under finance lease agreements   | -            | 139,332     | -             | -            |
| Less: Deferred interest expenses             | -            | (4,227)     | -             | -            |
| Net  | -            | 135,105     | -             | -            |
| Less: Portion due within one year            | -            | (135,105)   | -             | -            |
| Liabilities under finance lease agreements - |              |             |               |              |
| net of current portion                       | -            |             | -             |              |

The subsidiary had entered into the finance lease agreements with leasing companies for rental of vehicles for use in its operations, whereby it is committed to pay rental on a monthly basis. The terms of the agreements are generally between 4 and 5 years. Finance lease agreements are non-cancelable.

# 22. Long-term loans

(Unit: Million Baht)

|  | Consol   | lidated              | Sepa    | arate                  |                                  |  |   |  |
|--|----------|----------------------|---------|------------------------|----------------------------------|--|---|--|
|  | finar    | ncial                | finar   | ncial                  |                                  |  |   |  |
| Loan                                     | staten   | statements statement |         | atements Interest rate |                                  | Repayment schedule   | Security  |  |
|  | 2013     | 2012                 | 2013    | 2012                   | (Percent per annum)              |  |   |  |
| The Company and its subsidiary           |          |                      |         |                        |                                  |  |   |  |
| 1  | 15.00    | 55.00                | 15.00   | 55.00                  | THBFIX plus<br>applicable margin | Repayment in 17 quarterly<br>installments, starting March 2010       | No collateral   |  |
| 2  | 300.00   | -                    | -       | -                      | BIBOR + 1                        | Repayment in 12 quarterly<br>installments, starting February<br>2014 | No collateral   |  |
| Total long-term loans - the Company      |          |                      |         |                        |                                  |  |   |  |
| and its subsidiary                       | 315.00   | 55.00                | 15.00   | 55.00                  |                                  |  |   |  |
| The subsidiary company held by           |          |                      |         |                        |                                  |  |   |  |
| the subsidiary                           |          |                      |         |                        |                                  |  |   |  |
| Union Frost Company Limited              |          |                      |         |                        |                                  |  |   |  |
| 1  | -        | 13.84                | -       | -                      | Fixed rate                       | Monthly installment of Baht 1.17 million, starting January 2009      | Mortgage of land and<br>construction thereon, and<br>negative pledge of machinery |  |
| 2  | 2.14     | 16.18                | -       |                        | Fixed rate                       | Monthly installment of Baht 1.17<br>million, starting March 2009     | Mortgage of land and<br>construction thereon, and<br>negative pledge of machinery |  |
| Total long-term loans - the subsidiary   |          |                      |         |                        |                                  |  |   |  |
| company held by the subsidiary           | 2.14     | 30.02                | -       | -                      |                                  |  |   |  |
| Total long-term loans                    | 317.14   | 85.02                | 15.00   | 55.00                  |                                  |  |   |  |
| Less: Current portion                    | (117.14) | (67.88)              | (15.00) | (40.00)                |                                  |  |   |  |
| Long-term loans - net of current portion | 200.00   | 17.14                | -       | 15.00                  |                                  |  |   |  |

The subsidiary entered into an interest rate swap agreement with a lender bank covering a period from January 2009 to February 2014, whereby the subsidiary agreed to swap the floating interest rate of THBFIX plus an applicable margin per annum on Baht 140 million of loans for a fixed annual interest rate, as detailed in Note 34.1.

The loan agreements contain covenants that, among other things, require the Company and its subsidiary to maintain condition for dividend payments, the proportion of shareholding of the major shareholders and the maintenance of certain financial ratios.

## 23. Provision for land rental charge

In 2001, a subsidiary received the notification from the Surat Thani Provincial Treasury Office of the Finance Ministry that the land with an area of 8,600 rai covered by the concession previously granted to the subsidiary by the Forestry Department was the state property, under the jurisdiction of the Ministry of Finance, by virtue of a ruling issued by the Judicial Council. The notice called for the subsidiary to enter into a land lease agreement commencing 1 January 2001, and also to pay retroactive land rental for the years 1991 to 2000. At present, the subsidiary is in the process of negotiating with the relevant government agencies. However, for prudent reasons, the subsidiary has set up a provision for its estimated liabilities in the accounts.

# 24. Provision for long-term employee benefits

Movements in provision for long-term employee benefits are shown as follows:

|  | Consolidated financial statements |               |              |               |               |              |  |
|--|-----------------------------------|---------------|--------------|---------------|---------------|--------------|--|
|  |                                   | 2013          |              | 2012          |               |              |  |
|  | Provision for                     |               |              | Provision for |               |              |  |
|  | employee                          |               |              | employee      |               |              |  |
|  | retirement                        | Other long-   |              | retirement    | Other long-   |              |  |
|  | benefit under                     | term employee |              | benefit under | term employee |              |  |
|  | labor law                         | benefits      | Total        | labor law     | benefits      | Total        |  |
| Defined benefit obligations at beginning of year         | 134,632,611                       | 4,897,149     | 139,529,760  | 142,936,402   | 4,390,803     | 147,327,205  |  |
| Current service cost                                     | 12,346,826                        | 405,507       | 12,752,333   | 12,950,606    | 397,147       | 13,347,753   |  |
| Interest cost  | 4,709,041                         | 107,333       | 4,816,374    | 4,654,589     | 109,199       | 4,763,788    |  |
| Benefits paid during the year                            | (34,070,155)                      | -             | (34,070,155) | (25,908,986)  | -             | (25,908,986) |  |
| Reversal of provisions                                   | (1,971,905)                       | -             | (1,971,905)  | -             | -             |              |  |
| Defined benefit obligations at end of year               | 115,646,418                       | 5,409,989     | 121,056,407  | 134,632,611   | 4,897,149     | 139,529,760  |  |
| Unrecognised transitional provisions                     | (41,763,276)                      | (1,557,211)   | (43,320,487) | (65,406,203)  | (2,335,816)   | (67,742,019) |  |
| Provision for long-term employee benefits at end of year | 73,883,142                        | 3,852,778     | 77,735,920   | 69,226,408    | 2,561,333     | 71,787,741   |  |

|  | Separate financial statements |               |              |               |               |              |  |  |
|--|-------------------------------|---------------|--------------|---------------|---------------|--------------|--|--|
|  |                               | 2013          |              |               |               |              |  |  |
|  | Provision for                 |               |              | Provision for |               |              |  |  |
|  | employee                      |               |              | employee      |               |              |  |  |
|  | retirement                    | Other long-   |              | retirement    | Other long-   |              |  |  |
|  | benefit under                 | term employee |              | benefit under | term employee |              |  |  |
|  | labor law                     | benefits      | Total        | labor law     | benefits      | Total        |  |  |
| Defined benefit obligations at beginning of year         | 77,808,398                    | 4,897,149     | 82,705,547   | 90,746,771    | 4,390,803     | 95,137,574   |  |  |
| Current service cost                                     | 7,519,880                     | 405,507       | 7,925,387    | 8,188,068     | 397,147       | 8,585,215    |  |  |
| Interest cost  | 2,902,243                     | 107,333       | 3,009,576    | 2,979,566     | 109,199       | 3,088,765    |  |  |
| Benefits paid during the year                            | (25,939,283)                  | -             | (25,939,283) | (24,106,007)  | -             | (24,106,007) |  |  |
| Defined benefit obligations at end of year               | 62,291,238                    | 5,409,989     | 67,701,227   | 77,808,398    | 4,897,149     | 82,705,547   |  |  |
| Unrecognised transitional provisions                     | (24,301,466)                  | (1,557,211)   | (25,858,677) | (36,483,154)  | (2,335,816)   | (38,818,970) |  |  |
| Provision for long-term employee benefits at end of year | 37,989,772                    | 3,852,778     | 41,842,550   | 41,325,244    | 2,561,333     | 43,886,577   |  |  |

Long-term employee benefit expenses included in the profit or loss were as follows:

|   | Consolidated financial statements |               |            |               |               |            |  |
|---|-----------------------------------|---------------|------------|---------------|---------------|------------|--|
|   |                                   | 2013          |            |               |               |            |  |
|   | Provision for                     |               |            | Provision for |               |            |  |
|   | employee                          |               |            | employee      |               |            |  |
|   | retirement                        | Other long-   |            | retirement    | Other long-   |            |  |
|   | benefit under                     | term employee |            | benefit under | term employee |            |  |
|   | labor law                         | benefits      | Total      | labor law     | benefits      | Total      |  |
| Current service cost  | 12,346,826                        | 405,507       | 12,752,333 | 12,950,606    | 397,147       | 13,347,753 |  |
| Interest cost   | 4,709,041                         | 107,333       | 4,816,374  | 4,654,589     | 109,199       | 4,763,788  |  |
| Transitional liability recognised during the year                   | 21,671,022                        | 778,605       | 22,449,627 | 21,822,707    | 778,605       | 22,601,312 |  |
| Total expenses recognised in profit or loss                         | 38,726,889                        | 1,291,445     | 40,018,334 | 39,427,902    | 1,284,951     | 40,712,853 |  |
| Line items under which such expenses are included in profit or loss |                                   |               |            |               |               |            |  |
| Cost of sales   |                                   |               | 24,463,964 |               |               | 25,377,343 |  |
| Selling and administrative expenses                                 |                                   |               | 15,554,370 |               |               | 15,335,510 |  |

|   | Separate financial statements |               |            |               |               |            |  |
|---|-------------------------------|---------------|------------|---------------|---------------|------------|--|
|   |                               | 2013          |            |               |               |            |  |
|   | Provision for                 |               |            | Provision for |               |            |  |
|   | employee                      |               |            | employee      |               |            |  |
|   | retirement                    | Other long-   |            | retirement    | Other long-   |            |  |
|   | benefit under                 | term employee |            | benefit under | term employee |            |  |
|   | labor law                     | benefits      | Total      | labor law     | benefits      | Total      |  |
| Current service cost  | 7,519,880                     | 405,507       | 7,925,387  | 8,188,068     | 397,147       | 8,585,215  |  |
| Interest cost   | 2,902,243                     | 107,333       | 3,009,576  | 2,979,566     | 109,199       | 3,088,765  |  |
| Transitional liability recognised during the year                   | 12,181,688                    | 778,605       | 12,960,293 | 12,181,688    | 778,605       | 12,960,293 |  |
| Total expenses recognised in profit or loss                         | 22,603,811                    | 1,291,445     | 23,895,256 | 23,349,322    | 1,284,951     | 24,634,273 |  |
| Line items under which such expenses are included in profit or loss |                               |               |            |               |               |            |  |
| Cost of sales   |                               |               | 11,311,960 |               |               | 12,106,754 |  |
| Selling and administrative expenses                                 |                               |               | 12,583,296 |               |               | 12,527,519 |  |

Principal actuarial assumptions at the valuation date were as follows:

|                             | Conso         | lidated       | Separate      | financial     |  |
|-----------------------------|---------------|---------------|---------------|---------------|--|
|                             | financial s   | statements    | statements    |               |  |
|                             | 2013          | 2012          | 2013          | 2012          |  |
|                             | (% per annum) | (% per annum) | (% per annum) | (% per annum) |  |
| Discount rate               | 3.1           | 3.1           | 3.1           | 3.1           |  |
| Future salary increase rate | 5.0           | 5.0           | 5.0           | 5.0           |  |
| Staff turnover rate         |               |               |               |               |  |
| (depending on age)          | 0 - 80        | 0 - 80        | 0 - 45        | 0 - 45        |  |

Amounts of defined benefit obligations for the current and previous four periods are as follows:

(Unit: Million Baht)

|           | Defined benefit obligations |                      |         |               |                      |       |  |  |  |
|-----------|-----------------------------|----------------------|---------|---------------|----------------------|-------|--|--|--|
|           | Consolid                    | lated financial stat | tements | Separa        | ate financial staten | nents |  |  |  |
|           | Provision for               |                      |         | Provision for |                      |       |  |  |  |
|           | employee                    | Other long-          |         | employee      | Other long-          |       |  |  |  |
|           | retirement                  | term                 |         | retirement    | term                 |       |  |  |  |
|           | benefit under               | employee             |         | benefit under | employee             |       |  |  |  |
|           | labor law                   | benefits             | Total   | labor law     | benefits             | Total |  |  |  |
| Year 2013 | 115                         | 6                    | 121     | 62            | 6                    | 68    |  |  |  |
| Year 2012 | 135                         | 5                    | 140     | 78            | 5                    | 83    |  |  |  |
| Year 2011 | 143                         | 4                    | 147     | 91            | 4                    | 95    |  |  |  |
| Year 2010 | 148                         | 4                    | 152     | 97            | 4                    | 101   |  |  |  |
| Year 2009 | 133                         | 4                    | 137     | 87            | 4                    | 91    |  |  |  |

#### 25. Statutory reserve

Pursuant to Section 116 of the Public Limited Companies Act B.E. 2535, the Company is required to set aside to a statutory reserve at least 5 percent of its net profit after deducting accumulated deficit brought forward (if any), until the reserve reaches 10 percent of the registered capital. The statutory reserve is not available for dividend distribution. At present, the statutory reserve is fully set aside by the Company.

Statutory reserve of the subsidiaries in the consolidated financial statements are presented in proportion to the Company's interest.

# 26. Expenses by nature

Significant expenses by nature are as follows:

|  |               |               |               | (Unit: Baht)  |  |
|--|---------------|---------------|---------------|---------------|--|
|  | Conso         | olidated      | Separate      |               |  |
|  | financial     | statements    | financial     | statements    |  |
|  | <u>2013</u>   | <u>2012</u>   | <u>2013</u>   | <u>2012</u>   |  |
| Raw materials and consumables used           | 3,854,886,253 | 4,824,059,786 | 3,805,636,071 | 4,390,512,329 |  |
| Changes in inventories of finished goods and |               |               |               |               |  |
| work in process                              | 358,215,241   | 73,424,647    | 174,998,088   | 302,865,016   |  |
| Salary and wages and other employee benefits | 813,074,268   | 803,312,689   | 289,293,066   | 275,091,179   |  |
| Depreciation and amortisation                | 256,201,575   | 251,119,845   | 84,533,009    | 87,348,465    |  |
| Transportation expenses                      | 187,387,443   | 176,906,680   | 100,031,697   | 89,817,095    |  |
| Promotion expenses                           | 106,682,036   | 111,233,655   | 106,682,036   | 111,233,655   |  |
| Repair and maintenance expenses              | 106,837,701   | 99,719,128    | 24,713,135    | 26,773,758    |  |
| Loss on impairment of assets                 | 105,705,780   | -             | -             | -             |  |
| Rental expenses from operating lease         |               |               |               |               |  |
| agreements                                   | 25,293,203    | 27,236,404    | 6,707,197     | 7,557,146     |  |

## 27. Income tax

Income tax expenses for the years ended 31 December 2013 and 2012 are made up as follows:

|   |             |             |              | (Unit: Baht) |  |
|---|-------------|-------------|--------------|--------------|--|
|   | Consol      | lidated     | Separate     |              |  |
|   | financial s | tatements   | financial st | atements     |  |
|   | <u>2013</u> | <u>2012</u> | <u>2013</u>  | <u>2012</u>  |  |
|   |             | (Restated)  |              | (Restated)   |  |
| Current income tax:                     |             |             |              |              |  |
| Current income tax charge               | 108,381,642 | 110,210,567 | 50,567,411   | 13,074,140   |  |
| Deferred tax:                           |             |             |              |              |  |
| Relating to origination and reversal of |             |             |              |              |  |
| temporary differences                   | (1,289,466) | 4,338,752   | 817,627      | 7,245,260    |  |
| Income tax expenses reported in the     |             |             |              |              |  |
| statements of comprehensive income      | 107,092,176 | 114,549,319 | 51,385,038   | 20,319,400   |  |

The amounts of income tax relating to each component of other comprehensive income for the years ended 31 December 2013 and 2012 are as follows:

|  |             |             |                      | (Unit: Baht) |  |
|--|-------------|-------------|----------------------|--------------|--|
|  | Consc       | olidated    | Sep                  | arate        |  |
|  | financial s | statements  | financial statements |              |  |
|  | <u>2013</u> | <u>2012</u> | <u>2013</u>          | <u>2012</u>  |  |
|  |             | (Restated)  |                      | (Restated)   |  |
| Deferred tax relating to gain on change in |             |             |                      |              |  |
| value of available-for-sale investments    | (34,874)    | 40,362      | (34,874)             | 40,362       |  |
| Income tax charged directly to other       |             |             |                      |              |  |
| comprehensive income                       | (34,874)    | 40,362      | (34,874)             | 40,362       |  |

Reconciliation between income tax expenses and the product of accounting profit multiplied by the applicable tax rates for the years ended 31 December 2013 and 2012 is shown below.

|  |              |              |              | (Unit: Baht) |  |
|--|--------------|--------------|--------------|--------------|--|
|  | Conso        | lidated      | Separate     |              |  |
|  | financial s  | tatements    | financial s  | tatements    |  |
|  | <u>2013</u>  | <u>2012</u>  | <u>2013</u>  | <u>2012</u>  |  |
|  |              | (Restated)   |              | (Restated)   |  |
| Accounting profit before tax             | 418,601,707  | 484,886,658  | 436,800,653  | 338,418,204  |  |
|  |              |              |              |              |  |
| Applicable tax rate                      | 15% and 20%  | 15% and 23%  | 20%          | 23%          |  |
| Accounting profit before tax multiplied  |              |              |              |              |  |
| by applicable tax rate                   | 104,774,282  | 169,213,014  | 87,360,131   | 77,836,187   |  |
| Effects of changes in the applicable tax |              |              |              |              |  |
| rates                                    | -            | (1,069,469)  | -            | (1,069,469)  |  |
| Effects of:                              |              |              |              |              |  |
| Promotional privileges (Note 28)         | 1,183,551    | 1,517,114    | (13,335,493) | -            |  |
| Non-deductible expenses                  | 28,541,578   | 7,199,850    | 579,529      | 1,216,322    |  |
| Additional expense deductions            |              |              |              |              |  |
| allowed                                  | (28,396,103) | (63,208,204) | (23,219,129) | (57,663,640) |  |
| Others                                   | 988,868      | 897,014      | -            | -            |  |
| Total                                    | 2,317,894    | (53,594,226) | (35,975,093) | (56,447,318) |  |
| Income tax expenses reported in the      |              |              |              |              |  |
| statements of comprehensive income       | 107,092,176  | 114,549,319  | 51,385,038   | 20,319,400   |  |

The components of deferred tax assets are as follows:

|  |                                  |                           | (Unit: Baht)   |  |  |  |
|--|----------------------------------|---------------------------|----------------|--|--|--|
|  | Statements of financial position |                           |                |  |  |  |
|  | Conse                            | olidated financial statem | ents           |  |  |  |
|  | As at                            | As at                     | As at          |  |  |  |
|  | 31 December 2013                 | 31 December 2012          | 1 January 2012 |  |  |  |
|  |                                  | (Restated)                |                |  |  |  |
| Deferred tax assets                              |                                  |                           |                |  |  |  |
| Allowance for doubtful accounts                  | 18,827,437                       | 18,492,770                | 18,426,676     |  |  |  |
| Allowance for diminution in value of inventories | 765,006                          | 1,182,415                 | 1,036,370      |  |  |  |
| Allowance for impairment loss of investment      | 2,400,000                        | 2,400,000                 | 2,400,000      |  |  |  |
| in associated company                            |                                  |                           |                |  |  |  |
| Allowance for diminution in value of available-  | 136,389                          | 101,516                   | 141,878        |  |  |  |
| for-sale investments                             |                                  |                           |                |  |  |  |
| Allowance for asset impairment                   | 3,529,727                        | 3,914,992                 | 3,914,992      |  |  |  |
| Provision for long-term employee benefits        | 15,135,850                       | 13,378,376                | 10,799,474     |  |  |  |
| Unused tax loss                                  |                                  | -                         | 7,129,793      |  |  |  |
| Total  | 40,794,409                       | 39,470,069                | 43,849,183     |  |  |  |

#### (Unit: Baht)

|  | Statements of financial position |                  |                |  |  |  |
|--|----------------------------------|------------------|----------------|--|--|--|
|  | Separated financial statements   |                  |                |  |  |  |
|  | As at As at As at                |                  |                |  |  |  |
|  | 31 December 2013                 | 31 December 2012 | 1 January 2012 |  |  |  |
|  |                                  | (Restated)       |                |  |  |  |
| Deferred tax assets                              |                                  |                  |                |  |  |  |
| Allowance for doubtful accounts                  | 2,165,794                        | 2,165,794        | 2,092,645      |  |  |  |
| Allowance for diminution in value of inventories | 150                              | 23,707           | 317,976        |  |  |  |
| Allowance for diminution in value of available-  |                                  |                  |                |  |  |  |
| for-sale investments                             | 136,389                          | 101,516          | 141,878        |  |  |  |
| Allowance for asset impairment                   | -                                | 385,264          | 385,264        |  |  |  |
| Provision for long-term employee benefits        | 8,368,510                        | 8,777,315        | 8,671,662      |  |  |  |
| Unused tax loss                                  | -                                | -                | 7,129,793      |  |  |  |
| Total  | 10,670,843                       | 11,453,596       | 18,739,218     |  |  |  |

In October 2011, the cabinet passed a resolution to reduce the corporate income tax rate from 30 percent to 23 percent in 2012, and then to 20 percent from 2013. In addition, in order to comply with the resolution of the cabinet, in December 2011, the decreases in tax rates for 2012 - 2014 were enacted through a royal decree. The Company has reflected the changes in the income tax rates in its deferred tax calculation, as presented above.

## 28. Promotional privileges

The Company and its subsidiaries have received promotional privileges under the Investment Promotion Act B.E. 2520 as approved by the Board of Investment in respect of manufacture of products as stipulated in the promotion certificates as follows:

## The Company

| Certificate No. | Operation  |
|-----------------|--|
| 1179/2543       | Manufacture of crude palm oil, crude palm kernel oil and crude coconut |
|                 | oil (expired in November 2008)   |
| 1292(2)/2547    | Manufacture of margarine or shortening                                 |
| 1815(2)/2549    | Manufacture of crude palm oil  |
| 1013(9)/2551    | Manufacture of electricity from biogases                               |
| 2093(2)/2550    | Manufacture pure vegetable oil   |
|                 |  |

## Subsidiaries

| Operation  |
|--|
| Manufacture of crude palm kernel oil (expired in March 2006)     |
| Manufacture of crude palm oil and palm kernel seed               |
| Manufacture of fruits and vegetables                             |
| Manufacture of fruits and vegetables into products and fermented |
| soybeans   |
| Manufacture of frozen fruits and vegetables                      |
| Manufacture of electricity from biogases                         |
|  |

## **Jointly controlled entity**

| Certificate No. | Operation   |
|-----------------|---|
| 1262(2)/2550    | Manufacture of palm seed (has not yet begun utilizing the promotional |
|                 | privileges)   |

The significant privileges include exemption from corporate income tax on income from the promoted operations for a period of eight years, commencing from the date of first earning operating income (except certificate No. 1292(2)/2547, 1815(2)/2549, 2093(2)/2550, 1043(2)/2548, 2088(2)/2547, 2121(2)/2547, 2112(5)/2547 and 1262(2)/2550, which have been exempted from corporate income tax on income from the promoted operations for a period of eight years from the date of first earning operating income, up to a maximum of 100 percent of the amount invested, excluding land and working capital).

In addition, income of the Company and its subsidiaries derived thereafter from the promoted operations will be subject to income tax at a reduced rate of 50 percent of the normal tax rate for a further period of five years (except certificate No. 1292(2)/2547, 1815(2)/2549, 1013(9)/2551, 2093(2)/2550, 1043(2)/2548, 2088(2)/2547, 2121(2)/2547, 2112(5)/2547, 2245(9)/2550 and 1262(2)/2550).

Revenues, divided between promoted and non-promoted operations, of the Company for the years 2013 and 2012 were as follows:

|                |               |               |               |                |               | (Unit: Baht)  |  |
|----------------|---------------|---------------|---------------|----------------|---------------|---------------|--|
|                | Promotec      | loperations   | Non-promo     | ted operations | Total         |               |  |
|                | 2013          | 2012          | 2013          | 2012           | 2013          | 2012          |  |
| Sales          |               |               |               |                |               |               |  |
| Domestic sales | 1,738,669,307 | 1,921,631,913 | 3,861,197,117 | 4,197,277,893  | 5,599,866,424 | 6,118,909,806 |  |
| Export sales   | 81,372,538    | 24,167,849    | 178,099,243   | 240,775,245    | 259,471,781   | 264,943,094   |  |
| Total sales    | 1,820,041,845 | 1,945,799,762 | 4,039,296,360 | 4,438,053,138  | 5,859,338,205 | 6,383,852,900 |  |

#### 29. Earnings per share

Basic earnings per share is calculated by dividing profit for the year attributable to equity holders of the Company (excluding other comprehensive income) by the weighted average number of ordinary shares in issue during the year.

|  | For the years ended 31 December |            |                      |            |  |
|--|---------------------------------|------------|----------------------|------------|--|
|  | Conso                           | olidated   | Sep                  | arate      |  |
|  | financial                       | statements | financial statements |            |  |
|  | 2013 2012                       |            | 2013                 | 2012       |  |
|  |                                 | (Restated) |                      | (Restated) |  |
| Profit attributable to equity holders of the Company |                                 |            |                      |            |  |
| (Thousand Baht)                                      | 250,335                         | 273,034    | 385,416              | 318,099    |  |
| Weighted average number of ordinary shares           |                                 |            |                      |            |  |
| (Thousand shares)                                    | 820,000                         | 820,000    | 820,000              | 820,000    |  |
| Basic earnings per share (Baht/share)                | 0.31                            | 0.33       | 0.47                 | 0.39       |  |

#### 30. Segment information

Operating segment information is reported in a manner consistent with the internal reports that are regularly reviewed by the chief operating decision maker in order to make decisions about the allocation of resources to the segment and assess its performance.

For management purposes, the Company and its subsidiaries are organised into business units based on their products and services and have three reportable segments as follows:

(1) The manufacture and distribution of palm oil segment

(2) The manufacture and distribution of processed fruits and vegetables segment

(3) The generation of electricity from biogases segment

During the year, there were no material activities pertaining to the generation of electricity from biogases segment for the Company and its subsidiaries. Accordingly, most of revenues, profit and assets as reflected in these financial statements pertain to the industry segment (1) and the industry segment (2) mentioned above.

No operating segments have been aggregated to form the above reportable operating segments.

The chief operating decision maker monitors the operating results of the business units separately for the purpose of making decisions about resource allocation and assessing performance. Segment performance is measured based on operating profit or loss and total assets and on a basis consistent with that used to measure operating profit or loss and total assets in the financial statements.

The basis of accounting for any transactions between reportable segments is consistent with that for third party transactions.

The following tables present revenue, profit and total assets information regarding the Company and its subsidiaries' operating segments for the years ended 31 December 2013 and 2012.

(Unit: Million Baht)

|                       | Segment     |             |             |             |             |             |             |             |             |             |
|-----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|                       |             |             | Process     | ed fruits   |             |             | Eliminatio  | n of inter- |             |             |
|                       | Palr        | m oil       | and veg     | getables    | Тс          | otal        | segment     | revenues    | Conso       | lidated     |
|                       | <u>2013</u> | <u>2012</u> |
|                       |             | (Restated)  |             | (Restated)  |             | (Restated)  |             |             | (           | Restated)   |
| Revenue from external |             |             |             |             |             |             |             |             |             |             |
| customers             | 5,439       | 5,657       | 1,804       | 1,955       | 7,243       | 7,612       | -           | -           | 7,243       | 7,612       |
| Intersegment revenues | 949         | 1,379       | 728         | 779         | 1,677       | 2,158       | (1,677)     | (2,158)     |             | -           |
| Total revenues        | 6,388       | 7,036       | 2,532       | 2,734       | 8,920       | 9,770       | (1,677)     | (2,158)     | 7,243       | 7,612       |
| Segment profit        | 968         | 833         | 328         | 364         | 1,296       | 1,197       | 13          | 3           | 1,309       | 1,200       |
| Other income          | 263         | 444         | 16          | 20          | 279         | 464         | (180)       | (336)       | 99          | 128         |
| Depreciation and      |             |             |             |             |             |             |             |             |             |             |
| amortisation          | (184)       | (182)       | (72)        | (69)        | (256)       | (251)       | -           | -           | (256)       | (251)       |
| Loss on impairment of |             |             |             |             |             |             |             |             |             |             |
| assets                | -           | -           | (106)       | ) -         | (106)       | -           | -           | -           | (106)       | -           |
| Finance cost          | (14)        | (36)        | (38)        | (38)        | (52)        | (74)        | -           | -           | (52)        | (74)        |
| Income tax expenses   | (101)       | (104)       | (6)         | ) (10)      | (107)       | (114)       | -           | -           | (107)       | (114)       |

(Unit: Million Baht)

|                          | Segment     |             |             |             |             |             |             |             |             |             |
|--------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|                          |             |             | Processe    | d fruits    |             |             | Elimination | n of inter- |             |             |
|                          | Palr        | n oil       | and vege    | etables     | To          | tal         | segment r   | revenues    | Consol      | idated      |
|                          | <u>2013</u> | <u>2012</u> |
| Segment total assets     | 4,833       | 4,795       | 678         | 1,750       | 5,511       | 6,545       | (348)       | (1,324)     | 5,163       | 5,221       |
| Additions (reduction) to |             |             |             |             |             |             |             |             |             |             |
| non-current assets       |             |             |             |             |             |             |             |             |             |             |
| other than financial     |             |             |             |             |             |             |             |             |             |             |
| instruments and          |             |             |             |             |             |             |             |             |             |             |
| deferred tax assets      | 426         | (70)        | (96)        | 30          | 330         | (40)        | -           | -           | 330         | (40)        |

Transfer prices between business segments are as set out in Note 7 to the financial statements.

## Geographic information

The Company and its subsidiaries are operated in Thailand only. As a result, all of the revenues and assets as reflected in these financial statements pertain to the aforementioned geographical reportable.

#### Major customers

For the years 2013 and 2012, the Company and its subsidiaries have no major customer with revenue of 10 percent or more of an entity's revenues.

## 31. Provident fund

The Company, its subsidiaries, and their employees have jointly established provident funds in accordance with the Provident Fund Act B.E. 2530. Both employees, the Company and its subsidiaries contribute to the fund monthly at the rates of 2 - 5 percent of basic salary. The Company's fund, which is managed by Kasikorn Asset Management Company Limited, and the subsidiaries' funds, which are managed by Kasikorn Asset Management Company Limited and SCB Assets Management Company Limited, will be paid to employees upon termination in accordance with the fund rules.

During the year 2013, total amount of approximately of Baht 9.9 million (2012: Baht 10.4 million) had been contributed to the funds by the Company and the subsidiaries, and Baht 4.8 million had been contributed by the Company (2012: Baht 5.5 million).

## 32. Dividends

(Unit: Baht) Approved by Total dividends Dividend per share The Company For the year 2012 Final dividends for 2011 Annual General Meeting of the shareholders on 27 April 2012 65,598,752 0.08 Total dividends for the year 2012 0.08 65,598,752 For the year 2013 Final dividends for 2012 Annual General Meeting of the shareholders on 26 April 2013 164,000,000 0.20 Total dividends for the year 2013 164,000,000 0.20

On 27 April 2012, the Annual General Meeting of the Company's shareholders passed a resolution to approve a dividend payment in respect of the 2011 profit to the Company's shareholders at Baht 0.08 per share, totaling Baht 65,600,000. However, the Thailand Securities Depository Company Limited notified the Company that certain shareholders were not entitled to receive dividend amounting to Baht 1,248. The dividends of Baht 65,598,752 were paid in May 2012.

|                                       |                             |                 | (Unit: Baht)       |
|---------------------------------------|-----------------------------|-----------------|--------------------|
|                                       | Approved by                 | Total dividends | Dividend per share |
| <u>Subsidiary</u>                     |                             |                 |                    |
| For the year 2012                     |                             |                 |                    |
| Final dividends for 2011              | Annual General Meeting      |                 |                    |
|                                       | of the shareholders on      |                 |                    |
|                                       | 27 April 2012               | 162,025,000     | 0.50               |
| Interim dividends for the period from | Board of Directors' Meeting |                 |                    |
| January to June 2012                  | on 9 August 2012            | 97,215,000      | 0.30               |
| Interim dividends for the period from | Board of Directors' Meeting |                 |                    |
| July to September 2012                | on 8 November 2012          | 97,215,000      | 0.30               |
| Total dividends for the year 2012     |                             | 356,455,000     | 1.10               |

|                                       |                             |                 | (Unit: Baht)       |
|---------------------------------------|-----------------------------|-----------------|--------------------|
|                                       | Approved by                 | Total dividends | Dividend per share |
| For the year 2013                     |                             |                 |                    |
| Final dividends for 2012              | Annual General Meeting      |                 |                    |
|                                       | of the shareholders on      |                 |                    |
|                                       | 26 April 2013               | 97,215,000      | 0.30               |
| Interim dividends for the period from | Board of Directors' Meeting |                 |                    |
| January to June 2013                  | on 8 August 2013            | 64,810,000      | 0.20               |
| Total dividends for the year 2013     |                             | 162,025,000     | 0.50               |

## 33. Commitments and contingent liabilities

## 33.1 Capital commitments

As at 31 December 2013, the Company and its subsidiaries had capital commitments relating to the purchase of machineries, equipment, vehicles and construction of buildings amounting to approximately Baht 16.5 million (2012: Baht 41.3 million), the Company only: Baht 1.8 million (2012: Baht 3.9 million).

## 33.2 Operating lease commitments

The Company and its subsidiaries have entered into several lease agreements in respect of the lease of office building space, equipment and motor vehicles. The terms of the agreements are generally between 1 and 5 years. Operating lease agreements are non-cancelable.

Future minimum lease payments required under these non-cancellable operating lease contracts were as follows:

|                                       | (Unit:      | (Unit: Million Baht) |  |  |
|---------------------------------------|-------------|----------------------|--|--|
|                                       | As at 31 [  | As at 31 December    |  |  |
|                                       | <u>2013</u> | <u>2012</u>          |  |  |
| Payable within:                       |             |                      |  |  |
| Less than 1 year                      | 7.2         | 9.8                  |  |  |
| More than 1 year but not over 5 years | 3.2         | 2.8                  |  |  |

## 33.3 Long-term service commitments

Under the agreements with a foreign shareholder in relation to the use of its trademark in the production and distribution of palm oil seed, the jointly controlled entity of a subsidiary is obliged to pay royalty fees calculated as a percentage of the net annual sales of the products, as defined in the agreements. The jointly controlled entity and such foreign shareholder are also required to comply with conditions stipulated in the contracts.

## 33.4 Guarantees

As at 31 December 2013, there were outstanding bank guarantees issued by the banks on behalf of the Company and its subsidiaries in respect of certain performances bonds as required in the normal course of their businesses. These included letters of guarantee amounting to Baht 17.9 million to guarantee import, electricity usage, among others (2012: Baht 18.8 million) and for the Company: Baht 9.1 million to guarantee electricity usage, among others (2012: Baht 10 million).

## 33.5 Contingent liabilities

- In January 2006, the Company was sued by the Metropolitan Electricity Authority (1) (MEA) for payment of additional electricity expenses totaling approximately Baht 7.1 million for the 18-month period from 30 June 2002 to 30 November 2003. In October 2005, MEA received Baht 2.9 million from the bank which was guarantor for electricity payment, leaving an outstanding payable amount of Baht 4.2 million. In September 2006, the Civil Court judged that the Company was liable for the electric payment of November 2003 plus interest of approximately Baht 0.5 million to the plaintiff. The Company filed an appeal against the judgment with the Appeal Court. On 16 February 2011, the Appeal Court dismissed this case. However, the Company countersued to recover the guarantee amount from the MEA because the Company did not have any outstanding late electricity payments due to the MEA as per the guarantee issued by the bank, but the claim made was a retrospective claim for additional payments. In October 2006, the Civil Court delivered the judgment ordering the MEA to refund the Baht 2.9 million guarantee plus interest to the Company. In January 2011, the Appeal Court issued a new ruling ordering the MEA to refund Baht 2.5 million to the Company after deducting the electricity fee for the period from 5 to 30 November 2003 of approximately Baht 0.4 million. Currently, the cases are under the consideration of the Supreme Court.
- (2) In 2004, a subsidiary received a letter of invitation from the Agricultural Land Reform Office (ALRO) concerning the issue of land overlapping with ALRO land. On 6 October 2004, the subsidiary attended a fact-finding consultation meeting with the ALRO and handed over various relevant documents for use by ALRO in considering this issue. The result of this matter is not known at this time.

(3) On 11 April 2008, the subsidiary met with the working committee responsible for reviewing practical methods and negotiations for distributing land belonging to holders of large plots in land reform areas to farmers, which was set up by the Suratthani Land Reform Commission. The purpose of the meeting was to find a practical solution to the land issue arising as a result of the subsidiary holding land amounting to approximately 1,210 rai in designated forest areas and another 276 rai in land reform areas. These land plots represent 3 percent of the total planted area of the Company. The 276 rai in land reform areas represents a large landholding and a holding in excess of the area that can be owned under Section 30 of the Land Reform for Agriculture Act.

On 29 August 2008, the subsidiary entered into a memorandum of negotiation, agreeing to transfer land in land reform areas to the custody of ALRO for development for agricultural use; with the Company signalling its intention to allow ALRO to take approximately 80 rai of land into the land reform program. However, on 17 September 2009, the subsidiary received notice from ALRO to vacate a total of approximately 133 rai of land in land reform areas and demolish all construction thereon, within 30 days from receipt of the notice, since the subsidiary has no land ownership documents. The cost of this land and the net book value of the palm plantation development on such land amounted to approximately Baht 0.2 million. The subsidiary has already set aside full allowance for impairment loss on the cost of these assets in 2009.

At present, the subsidiary is in the process of negotiating with the relevant government agencies concerning the land in designed forest areas.

(4) In 2008, the subsidiary received notification from the Surat Thani Provincial Office of Natural Resources, ordering it to enter into a memorandum of acknowledgement and consent to comply with the conditions of the Forestry Department's 2005 regulation concerning permission to exploit National Forest land, to lodge an application for permission to gather forest produce in accordance with Section 15 of the National Forest Act 1964, and to pay official royalty fees at the rate of 10 percent of the market price of palm oil and forest maintenance fees, at a rate of double the official royalty fees, when harvesting the palm oil crops planted.

On 6 August 2009, the subsidiary entered into a memorandum of acknowledgement and consent to comply with the conditions stipulated by the Forestry Department. On 18 December 2009, the subsidiary lodged an application for permission to gather forest produce in a National Forest. At present, the relevant government agencies are processing the application.

## 34. Financial instruments

## 34.1 Financial risk management

The Company's and its subsidiaries' financial instruments, as defined under Thai Accounting Standard No. 107 "Financial Instruments: Disclosure and Presentations", principally comprise cash and cash equivalents, trade accounts receivable, loans, investments, and short-term and long-term loans. The financial risks associated with these financial instruments and how they are managed is described below.

## Credit risk

The Company and its subsidiaries are exposed to credit risk primarily with respect to trade accounts receivable. The Company and its subsidiaries manage the risk by adopting appropriate credit control policies and procedures and therefore do not expect to incur material financial losses. In addition, the Company and its subsidiaries do not have high concentration of credit risk since it has a large customer base. The maximum exposure to credit risk is limited to the carrying amounts of receivables, as stated in the statement of financial position.

### Interest rate risk

The Company's and its subsidiaries' exposure to interest rate risk relates primarily to their cash at banks, bank overdrafts, current investments, short-term and long-term borrowings. Most of the Company's and its subsidiaries' financial assets and liabilities bear floating interest rates or fixed interest rates which are close to the market rate.

Significant financial assets and liabilities as at 31 December 2013 and 2012 classified by type of interest rates are summarised in the table below, with those financial assets and liabilities that carry fixed interest rates further classified based on the maturity date, or the repricing date if this occurs before the maturity date.

|                                    |                        |             |          |          | (Unit: Million | n Baht)         |
|------------------------------------|------------------------|-------------|----------|----------|----------------|-----------------|
|                                    | As at 31 December 2013 |             |          |          |                | _               |
|                                    | Fixed in               | terest rate |          |          |                |                 |
|                                    |                        | More than   |          |          |                |                 |
|                                    |                        | one year    | Floating | Non-     |                |                 |
|                                    | Within                 | but within  | interest | interest |                |                 |
|                                    | one year               | four years  | rate     | bearing  | Total          | Interest rate   |
|                                    |                        |             |          |          |                | (% p.a.)        |
| Financial assets                   |                        |             |          |          |                |                 |
| Cash and cash equivalents          | 50                     | -           | 181      | 3        | 234            | 0.10 - 2.50     |
| Trade and other receivables        | -                      | -           | -        | 1,011    | 1,011          | -               |
|                                    | 50                     | -           | 181      | 1,014    | 1,245          |                 |
| Financial liabilities              |                        |             |          |          |                |                 |
| Short-term loans from financial    |                        |             |          |          |                |                 |
| institutions                       | 185                    | -           | 1,056    | -        | 1,241          | 2.30 - 3.30     |
| Trade and other payables           | -                      | -           | -        | 401      | 401            | -               |
|                                    |                        |             |          |          |                | THBFIX + 0.50,  |
| Short-term loan from related party | -                      | -           | 50       | -        | 50             | 5.45, BIBOR + 1 |
| Long-term loans                    | 117                    | -           | 200      | -        | 317            |                 |
|                                    | 302                    | -           | 1,306    | 401      | 2,009          |                 |
|                                    |                        |             |          |          |                |                 |

|                                    | As at 31 December 2012 |            |          |          |       |                |
|------------------------------------|------------------------|------------|----------|----------|-------|----------------|
|                                    | Fixed interest rate    |            |          |          |       | _              |
|                                    |                        | More than  |          |          |       |                |
|                                    |                        | one year   | Floating | Non-     |       |                |
|                                    | Within                 | but within | interest | interest |       |                |
|                                    | one year               | four years | rate     | bearing  | Total | Interest rate  |
|                                    |                        |            |          |          |       | (% p.a.)       |
| Financial assets                   |                        |            |          |          |       |                |
| Cash and cash equivalents          | 110                    | -          | 147      | 2        | 259   | 0.10 - 2.72    |
| Trade and other receivables        | -                      | -          | -        | 902      | 902   | -              |
|                                    | 110                    | -          | 147      | 904      | 1,161 |                |
| Financial liabilities              |                        |            |          |          |       |                |
| Short-term loans from financial    |                        |            |          |          |       |                |
| institutions                       | -                      | -          | 1,689    | -        | 1,689 | 2.00 - 4.00    |
| Trade and other payables           | -                      | -          | -        | 317      | 317   | -              |
| Short-term loan from related party | -                      | -          | 50       | -        | 50    | THBFIX + 0.50  |
| Long-term loans                    | 28                     | 2          | 55       | -        | 85    | 5.70, THBFIX + |
|                                    |                        |            |          |          |       | Fixed rate     |
|                                    | 28                     | 2          | 1,794    | 317      | 2,141 |                |

(Unit: Million Baht)

As at 31 December 2013 and 2012, the subsidiary of the subsidiary had outstanding interest rate swap agreement as detailed below:

|               |               | Notional       | Interest rate in the    | Interest rate in the |
|---------------|---------------|----------------|-------------------------|----------------------|
| Contract date | Due date      | amount         | original loan agreement | swap agreement       |
|               |               | (Million Baht) | (Percent per annum)     | (Percent per annum)  |
| <u>2013</u>   |               |                |                         |                      |
| January 2009  | February 2014 | 2.14           | THBFIX plus fixed rate  | Fixed rate           |
| <u>2012</u>   |               |                |                         |                      |
| January 2009  | February 2014 | 30.02          | THBFIX plus fixed rate  | Fixed rate           |

## Foreign currency risk

The Company's and its subsidiaries' exposure to foreign currency risk arises mainly from trading transactions that are denominated in foreign currencies. The Company and its subsidiaries seek to reduce this risk by entering into forward exchange contracts when they consider appropriate. Generally, the forward contracts mature within one year.

The balances of financial assets and liabilities denominated in foreign currencies are summarised below.

|                  | Financia    | al assets   | Financial   | liabilities | Average exc        | change rate      |
|------------------|-------------|-------------|-------------|-------------|--------------------|------------------|
| Foreign currency | as at 31 E  | December    | as at 31 D  | December    | as at 31 D         | ecember          |
|                  | <u>2013</u> | <u>2012</u> | <u>2013</u> | <u>2012</u> | <u>2013</u>        | <u>2012</u>      |
|                  | (Million)   | (Million)   | (Million)   | (Million)   | (Baht per 1 foreig | n currency unit) |
| US dollars       | 2.0         | 2.4         | 0.3         | 1.2         | 32.8136            | 30.6316          |
| Euro             | 0.3         | 0.3         | -           | -           | 45.0217            | 40.5563          |

Forward exchange contracts outstanding are summarised below.

| As at 31   | December  | 2013 |
|------------|-----------|------|
| / 10 at 01 | Boooniboi | -0.0 |

|            | Sold ar      | nount      |                      |                           |
|------------|--------------|------------|----------------------|---------------------------|
|            | Consolidated | Separate   |                      |                           |
| Foreign    | financial    | financial  | Contractual exchange |                           |
| currency   | statements   | statements | rate of sold amount  | Contractual maturity date |
|            | (Million)    | (Million)  | (Baht per 1 foreign  |                           |
|            |              |            | currency unit)       |                           |
| US dollars | 0.7          | 0.2        | 31.24 - 31.63        | In March 2014             |
| Euro       | 0.1          | -          | 41.20                | In June 2014              |

| As at 31 December 2012 |              |            |                      |                           |  |  |
|------------------------|--------------|------------|----------------------|---------------------------|--|--|
|                        | Sold ar      | nount      |                      |                           |  |  |
|                        | Consolidated | Separate   |                      |                           |  |  |
| Foreign                | financial    | financial  | Contractual exchange |                           |  |  |
| currency               | statements   | statements | rate of sold amount  | Contractual maturity date |  |  |
|                        | (Million)    | (Million)  | (Baht per 1 foreign  |                           |  |  |
|                        |              |            | currency unit)       |                           |  |  |
| US dollars             | 1.8          | -          | 30.56 - 31.70        | In July 2013              |  |  |
| Euro                   | 0.1          | -          | 39.45                | In May 2013               |  |  |

## 34.2 Fair values of financial instruments

Since the majority of the Company's and its subsidiaries' financial instruments are shortterm in nature or bear floating interest rates, their fair value is not expected to be materially different from the amounts presented in the statement of financial position.

A fair value is the amount for which an asset can be exchanged or a liability settled between knowledgeable, willing parties in an arm's length transaction. The fair value is determined by reference to the market price of the financial instrument or by using an appropriate valuation technique, depending on the nature of the instrument.

The subsidiary had unrealised gain on changes in the value of forward exchange contracts to present them at fair value totaling Baht 1.0 million (2012: Baht 0.2 million).

## 35. Capital management

The primary objective of the Company's and its subsidiaries' capital management is to ensure that they have appropriate capital structure in order to support their business and maximise shareholder value. As at 31 December 2013, the Group's debt-to-equity ratio was 0.81:1 (2012: 0.90:1) and the Company's was 0.32:1 (2012: 0.50:1).

## 36. Events after the reporting period

On 21 February 2014, the meeting of the Company's Board of Directors passed a resolution to propose the payment of dividend in respect of 2013 earnings of Baht 0.20 per share, or a total of Baht 164 million.

On 20 February 2014, the meeting of the subsidiary's Board of Directors passed a resolution to propose the payment of dividend in respect of July to December 2013 earnings of Baht 0.40 per share, or a total of Baht 130 million.

The payment of dividends will later be proposed for approval in the Annual General Meeting of the Company's and the subsidiary's shareholders.

## 37. Approval of financial statements

These financial statements were authorised for issue by the Company's Board of Directors on 21 February 2014.