



บริษัท ลำสูง (ประเทศไทย) จำกัด (มหาชน)

**Lam Soon (Thailand) Public Company Limited**

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10 May, 2013

**Subject: Declaration of operating results for the 1<sup>st</sup> quarter ended 31 March 2013**

**To: Directors and Managers of the Stock Exchange of Thailand**

Lam Soon (Thailand) Pcl. (LST) and its subsidiaries would like to inform the operating result for the 1<sup>st</sup> quarter ended 31 March 2013, which had the net profit 153.66 million Baht, increased from the same period of last year 35.02 million Baht or 29.51%. The major reasons were as following.

1. The net sales under LST and its subsidiaries decreased by 86.67 million Baht or 4.58%, mainly derived from the average selling price per unit of LST decreased by 14.13%, while the sale volume increased by 7.88%. The sale volume of its subsidiaries for crude palm oil and crude palm kernel oil increased by 48.63%, while the average selling price per unit decreased by 29.36%. However, the average cost of purchase crude palm oil decreased by 27.78% which be higher ratio than the average selling price. As a result, the gross margin under LST and its subsidiaries increased from 19.03% to 21.54%.
2. Other income under LST and its subsidiaries increased by 13.68 million Baht, which mainly came from subsidiaries i.e. income of sludge oil sale, gain on disposals of property, plant and equipment, and the compensation of accusation from Petra case.
3. Selling expenses under LST and its subsidiaries increased by 1.52 million Baht or 1.13% which derived from the increase in goods transportation of its subsidiaries.

Refer to above mentioned, the net profit of equity holders of the Company of LST and its subsidiaries for the 1<sup>st</sup> quarter of 2013 is 8.36%, increasing when compare with the same period in 2012 which was 6.21%.

Please be kindly informed.

Sincerely yours,

(Miss Anchalee Suebchantasiri)  
Acting Managing Director

CC: The Securities and Exchange Commission

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