



## News Detail

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<b>Symbol</b>	LST
<b>Source</b>	LST
<b>Headline</b>	Declaration of operating results for Q2 of 2011
<b>Date/Time</b>	08 Aug 2011 19:42:00

### Operating result

8 August, 2011

Subject: Declaration of operating results for the 2nd quarter ended 30 June, 2011

To: Directors and Managers of the Stock Exchange of Thailand Lam Soon (Thailand) Pcl. (LST) and its subsidiaries would like to inform the operating result for the 2nd quarter ended 30 June 2011, which had the net profit Baht 85.10 million, decreased from the same period of last year at Baht 3.04 million or 3.44%. The major reasons were as following.

1. The net sales under LST and its subsidiaries increased by Baht 401.81 million or 21.80%, mainly derived from the average selling price per unit of LST increased by 40.61%, while the sale volume decreased by 17.87%. The price of raw material had increased continuously by 50.66%. This leded the cost of sales of LST to increase from 90.31% in 2010 to 93.85% in 2011.
2. Administrative expenses under LST and its subsidiaries increased by Baht 17.66 million or 33.83% mainly from legal fee of its subsidiaries Baht 16 million.

As explained above, Net profit for the 2nd quarter of 2011 decreased to 3.74%, compared with 4.74% in 2010.

The operating result for the six-month period ended 30 June 2011, which had the net profit Baht 54.86 million, decreased from the same period of last year at Baht 135.59 million or 71.20%. The major reasons were as following.

1. The net sales under LST and its subsidiaries increased by Baht 719.73 million or 19.98%, mainly derived from the average selling price per unit of LST increased by 44.37%, while the sale volume decreased by 24.65%. The price of raw material had increased by 49.59%. This leded to the increase of the cost of sales of LST from 89.30% in 2010 to 96.51% in 2011. However, the selling price could not be increased in line with raw material cost because the selling price of cooking palm oil in bottle was controlled by the Department of Internal Trade.
2. Selling and administrative expenses under LST and its subsidiaries increased by Baht 38.53 million or 10.52% from LST Baht 9.21 million and its subsidiaries Baht 29.33 million due to legal fee and transportation expenses.

As explained above, Net profit for the six-month period ended 30 June 2011 decreased to 1.25%, compared with 5.23% in 2010.

Please be kindly informed.

Sincerely yours,

(Miss Anchalee Suebchantasiri)  
Executive Director

CC: The Securities and Exchange Commission

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